



January 2015

Dear Value-Added Reseller:

Since Jenne's founding in 1986, we have constantly sought new ways to provide Value Added Resellers (VARs) with the support and services they need to grow their business and achieve success. As a leading Value Added Distributor of unified communications, IP Telephony, data, audio and video conferencing and security technology products for the Enterprise and SMB markets, we pledge our support and commitment to continuing to provide additional value. With that goal in mind, we are pleased to present the **2015 Jenne Product and Solutions Viewbook**.

This resource highlights the top manufacturing partners and product lines Jenne distributes. It is a comprehensive overview that provides resellers with concise information on new product solutions and technologies, as well as access to ancillary and complementary products. And when you need more detailed information -- including full product descriptions, part numbers or ordering information -- Jenne's electronic catalogue is available at www.jenne.com whenever you need it, 24/7. We trust that the *Jenne Product and Solutions Viewbook* will become your go-to resource in 2015.

On behalf of all of Jenne's associates and our management team, we thank you for your continued support and your business.

Best Regards,

The Jenne Management Team



UNIFIED COMMUNICATIONS AND PHONE SYSTEMS

AVAYA The Power of We™	4
Mitel	6
Panasonic	10
PanaLog®	11
ADTRAN	12
allworx	13
digium	15

NETWORK INFRASTRUCTURE SOLUTIONS

AVAYA The Power of We™	16
Extreme networks	18
ADTRAN	22
comnet	25
D-Link	25
edgewater NETWORKS	26
EnGenius INDUSTRIAL CORDLESS™	27
KTI NETWORKS	27
multi-link inc. expanding global communications	27
MULTITECH	28
NETGEAR	29
oberon WIRELESS COMMUNICATIONS SOLUTIONS	30
Veloso	30
ZyXEL	30

AUDIO AND VIDEO CONFERENCING

AVAYA The Power of We™	31
lifesize	34
KONFTel	37
Logitech	38
Polycom™	38

AUDIO AND VIDEO CONFERENCING FURNITURE

AVTEQ Your Style of Innovation	39
--	----

BUSINESS TELEPHONES

Mitel	41
--------------	----

BUSINESS TELEPHONES

Cetis Sctec • Teleflex • TeleMatrix	43
CORTELCO	43
EnGenius INDUSTRIAL CORDLESS™	43
digium	44
Panasonic	45
Polycom™	46
spectralink	46
at&t	48
Yealink eSIP • UCIP™	48
vtech	49

HEADSET SOLUTIONS

Jabra	58
Logitech	60
plantronics	61
SENNHEISER	62

PAGING SOLUTIONS

BOGEN COMMUNICATIONS, INC.	64
AVAYA The Power of We™	64
VALCOM	65
VIKING Security and Communication Solutions	65

INSTALLATION SUPPLIES AND TOOLS

3M	66
ALGO	66
FLUKE networks	67
GREENLEE A Textron Company	67
HUBBELL	67
ICC	68
Middle Atlantic Products	68
oberon WIRELESS COMMUNICATIONS SOLUTIONS	68
SUTTLE	68

MESSAGE ON HOLD

IntelliTouch	69
	69

SOFTWARE ADD-ONS

	70
	70
	70
	71
NICE	72
PanaLog	72
	73
	73
	73

POWER PROTECTION/UPS

	74
	74
	75
	75

TELEPHONES AND ACCESSORIES

	76
	76
	76
	76
	77
	77
Panasonic	77
	78
	78
	78
	78
	79

TELEPHONES AND ACCESSORIES (CONT'D)

	79
	80
	80

SITUATIONAL ALERTING SOLUTIONS

	81
--	----

WIRE/CABLE

	82
HITACHI	82
Honeywell	82

SECURITY SURVEILLANCE SOLUTIONS

Panasonic	83
	85
	85
	86
	86
	87
	87
	87
	88
	88
	89
	90
	90

VOICE NETWORK INFRASTRUCTURE

	91
	91

VOIP GATEWAY SOLUTIONS

	92
--	----



The Power of We™

Businesses of all sizes depend on Avaya for unified communications solutions and technologies that improve efficiency, collaboration and customer service. Avaya's enhanced and unified communications solutions help enterprises increase business agility and lower costs through its core communications platforms, Avaya Aura® and IP Office. These systems deliver everything Small, Midsize or Enterprise businesses requires of unified communications — voice, video, messaging, presence and Web applications — for every employee, regardless of location. Solutions from Avaya are based on an open, flexible reference architecture that enables a scalable, multi-vendor approach to integrating communications. Avaya UC solutions create a seamless integration so no matter how, where or when they communicate, workers will have access to the resources they need for success.

Avaya UC Products

Avaya Aura®

The Avaya Aura® Platform simplifies communication networks, reduces infrastructure cost and delivers voice, video, messaging, presence and web applications to all workers regardless of location. As the key enabling layer in the Avaya architecture, Avaya Aura® provides a real-time communication foundation for UC and contact-center solutions. It is based on an open and flexible reference architecture that leverages a layered architecture to meet immediate needs, while providing a path for future growth. It is the foundation for all sizes and types of customer solutions and scales from less than 100 to 36,000 on a single system and to more than a million users on a single network. Avaya Aura®'s core communication services include:

Rich IP Telephony – Built on decades of customer feedback and software refinements; Avaya Aura® has over 700 market-leading communication features.

Video Telephony – Integration of desktop and video conferencing, including Avaya one-X® Communicator making video as easy as a phone call.

Branch Solutions – Capabilities targeted for customer-facing branches, retail stores, financial, insurance and government offices that combine low-cost deployment and centralized management.

Enterprise-wide SIP session management – Features a single-point control for an enterprise-wide dial plan and user profile management.

Multi-vendor presence aggregation – Combined user presence information from Microsoft, IBM, SMPP and SIP/SIMPLE to deliver for Avaya and third-party business user applications.

Application enablement – Web services and APIs that allow customers and third-parties to integrate with business applications and systems.

End-to-end security – Embedded security defenses, encryption, authentication and certificates for all levels on the platform.

Small hardware footprint – Leveraging Avaya Aura® System Platform virtualization, this framework offers common installation, licensing and support infrastructure for lower TCO.

High availability – Numerous design choices that guarantee seamless communication.

Hardware and design flexibility – To meet customer's needs, Avaya offers complete Linux-based application servers, media gateways, business phones and unified communication applications.

Management, support and remote monitoring – Avaya provides a full suite of tools for single- and multi-site use, software updates, SIP and network management backed by its award-winning global services over the System Manager and Avaya Integrated Management.



Avaya IP Office

IP Office is the right solution for any small or midsize business, whether you're a five-person start-up, an established and growing business with 250 employees, or a midsize enterprise with 2,000 employees scattered around the world.

- Real-time collaboration, from basic telephony to the most sophisticated unified communications
- Go from five employees to 2,000 and network up to 32 locations
- Exciting new video collaboration capabilities with Avaya Flare™ Experience and Avaya Scopia® products
- Easily launch applications for everyone: mobile and office workers, receptionists, remote staff and customer service agents and supervisors
- Track, record and report on calls to ensure optimal customer interactions
- Use IP, digital, analog or SIP technology - in any combination with this hybrid solution; IP Office can interoperate with more than 2 million Avaya systems worldwide
- Combine IP Office with Avaya data networking products (with plug-and-play simplicity), security features, intuitive and centralized management tools and affordable services for a comprehensive communications solution
- Scale cost-effectively as your business grows; simply build on what you have, without the need to replace technology

With over 300,000 systems installed worldwide, IP Office is the leader in unified communications and real-time collaboration for small and midsize businesses.

IP Office allows for a more flexible workforce, is simple and cost-effectively scalable and is ready for whatever the future holds.

IP Office Basic Edition

IP Office Essential Edition

IP Office Preferred Edition

IP Office Server Edition

IP Office Advanced Edition



Video Collaboration Solution for IP Office

The Video Solution for IP Office is designed specifically for Mid-Market enterprise customers who want to take advantage of desktop, mobile and room-based video conferencing to enhance their business communications. The solution integrates Avaya IP Office with Avaya Scopia® video conferencing technology to help customers drive greater productivity for improved customer service and cost control. It creates a "virtual conference room" set up that will enable anytime, anywhere video collaboration on virtually any device.





Mitel MiVoice unified communications platforms offers a complete range of flexible communications platforms. No matter what size a business is, Mitel MiVoice UC platforms are designed to provide businesses with the tools needed for improving employee productivity and business efficiency. They are simple to manage and deploy; enhance business and employee productivity; fit within a company's existing infrastructure; and are flexible and future-proof.

Mitel UC Products

Mitel MiVoice Office 250

An affordable and flexible communication platform for small to mid-size businesses. Through a complete suite of out-of-the-box business productivity applications, businesses benefit from reduced costs and enhanced staff productivity. MiVoice Office 250 delivers as standard applications including: Unified Voice Messaging with Automated Attendant, Meet-Me Conferencing, Automatic Call Distribution, Hot Desking, Twinning, Mobile Hand-Off, Teleworking and Reporting.



MiVoice Office 400

Is synonymous with modern business communication with a guaranteed future. MiVoice Office 400 can be expanded for deployment by four up to 600 users; ideal for use in small and medium-sized businesses as well as in institutions. The product range includes communication servers, terminals, software and mobility solutions as well as unified and collaborative communication applications.



MiVoice Business

Is a highly scalable, proven business communication platform that delivers voice, unified messaging, mobility, presence, conferencing, collaboration, applications, and more. The Mitel MiVoice Business phone system is designed to meet the needs of businesses from 5 to 65,000 users, whether they have a single site or multi-site networks that span the globe. MiVoice Business has embedded features that complement unified communications solutions including Mobility – Dynamic Extension; Mobility – Hot Desking; Unified Messaging; Deployment Flexibility; Web-Based Management; and Standards-Based Architecture.



Mitel 700

Mitel 700 is a fully featured communications system with a complete suite of applications that addresses the small and medium enterprise segment. It provides a broad range of UC functionality with focus on IP and mobility. It is an easy to use communications solution as well as a smart and scalable investment for the future. The Mitel 700 solution offers the right mix of components to address a broad spectrum of industry segments, but can be tailored to meet specific needs of SME customers in greenfield scenarios. Mitel 700 also is positioned to capture replacement scenarios in the 40 to 300 user segment as well as for MiVoice MX-ONE branch node and multi-site network scenarios.



MiVoice MX-One®

The MiVoice MX-ONE multimedia communications server is the foundation for enabling complete integration of true multimedia, Unified Communications & Collaboration (UCC) applications and mobility in the enterprise. By integrating voice, video and IM

with mobility, MiVoice MX-ONE is a full-featured communication server bringing new dimensions to the modern enterprise. With its fully distributed architecture, the MiVoice MX-ONE solution can be deployed with or without dedicated media gateway hardware (Softswitch only) in a centralized or distributed fashion as a single logical system or alternatively as networked systems across hundreds of geographically dispersed locations – and is scalable from 300-500,000 users.



Clearspan

Clearspan® is a carrier-grade, pure SIP softswitch for very large enterprises. It cost effectively scales from 1,500 to over 100,000 users. Clearspan has a full suite of applications built in, such as unified messaging, conferencing, fixed mobile convergence, and desktop integration. It integrates seamlessly with popular collaboration platforms, and includes a robust interface for integration with customer business processes. Clearspan offers classic PBX-like services, but also a rich set of enhanced services including unified messaging, fixed-mobile convergence, interactive voice response, business conferencing and contact center applications.



MiContact Center

MiContact Center solutions improve employee productivity and control operational costs within businesses of all sizes. Mitel has a solution for any Contact Center including for Informal and Workgroup Contact Centers; Small, Formal Contact Centers; Large-Scale, Enterprise-Grade Contact Centers; Microsoft Lync-based Contact Centers; Outbound Contact Centers; and Cloud-Based Contact Centers.



Jenne Technical Services

When technical services are needed Jenne customers can rest a little easier knowing Jenne's technical support is available Monday through Friday, 8 a.m. to 8 p.m. ET, at no cost. Emergency out of hours support is available at a minimal cost. Our technical staff has 200 years of combined experience in the telecommunications industry and has completed all manufacturer certifications necessary for Tier 2 technical support.

Technical Support also offers for a fee:

- Staging Service that performs all the preliminary configuration, licensing and upgrades enabling you to rapidly deploy systems on your customers' networks or as a stand-alone unit.

- Programming and Provisioning Service is also available subject to a completed data collection document provided by the reseller.

Jenne stands behind our staging service and offers a one year advance replacement on all SME staged equipment, control units, internal cards and modules.





Grow Your Business Like a Pro

Want To Grow Your Business By Increasing Sales of Mitel VoIP Phones?
JMP Can Help You Do That!

Are you looking for ways to grow your business? To generate quality leads? To market and present your business to customers and prospects in a professional manner that enhances your brand image and reputation? Look no further. Jenne® Marketing Pro™ is your one-stop shop for professional marketing campaigns for Mitel.

Jenne Marketing Pro (JMP) is a turnkey online marketing portal designed exclusively for Jenne resellers. It contains Mitel-branded email, direct mail, pURL campaigns and more. Now you can educate customers and prospects about your business, generate solid leads and cultivate vertical markets with targeted campaigns. Jenne Marketing Pro is like having a hand-picked team of copywriters, graphic designers, printers and more right at your beck and call, working to create customized campaigns to promote your business.

Make it Yours

JMP provides campaigns focused on Mitel's top selling products. Choose from postcards, emails, or pURL (personal URL) campaigns – all customizable with your company logo and company contact information. Consider taking advantage of a pURL campaign. These highly personalized campaigns are very effective and can boost response rates up to 20-percent over traditional single email campaigns. Or choose a targeted email promoting a specific product. There are many options to choose from.

Quick and Simple Set-up

Intuitive to use and backed by support, Jenne Marketing Pro lets resellers complete a campaign with the push of a few buttons. Customize your campaign, and then upload your list or shop for and purchase a list of prospects through JMP. Schedule your campaign for transmission and check-out. It's that simple. Once your campaign is sent, you can access the reporting tool to check-in on the status of your campaign, including open rates and click-throughs.

Get Started Today!

Just log-onto the Jenne website at www.jenne.com. Click on the "My Portal" tab and select "Jenne Marketing Pro."

Questions: Contact Jenne Marketing at 866-451-5073 or jmp@jenne.com.

Contact your Jenne representative at 800-422-6191 for more information or email sales@jenne.com.





Jenne Total One Stop Shopping provides Value Added Resellers (VARs) with a single source for all the products they need to be successful at the total lowest cost. Jenne's 'high touch, fast response' model of service and support, combined with additional value-added services that VARs won't find packaged together anywhere else, mean that they can rest assured they have the support they need to be successful.

Jenne Total One Stop Shopping support and services include:

- Highly trained and knowledgeable **sales professionals** including inside sales representatives and territory field sales representatives who work together to provide first class customer service and support.
- **Jenne University** accredited training on Avaya, Panasonic and Status Solutions products delivered at Jenne's state of the art training facility in Avon, as well as at locations all across the country. Jenne is a Pearson VUE accredited Testing Center, which means students can take their proctored exam at the conclusion of their last training day.
- **Technical services** staff with in-house technicians who have certifications to provide Tier 2 technical support, 8 a.m. to 8 p.m. ET at no cost. 24/7 support is available for a nominal charge.
- **Distribution excellence** including an order accuracy rate of 99.98 percent and an on-time ship rate of 99.89 percent.
- **Stock levels at 45-60 days** of inventory.
- **Jenne Solutions Designer**, a powerful online multi-product configurator that allows resellers to quickly design a real-world configuration, generating a quote and professional proposal in minutes.
- **The Design Center**, which enables resellers to seamlessly upload, view and maintain multi-based network configurations for both simple and complex designs. Resellers benefit by being able to upload an RFP and then having a Jenne design assist with the design.
- **Jenne's Service Contract Renewal Portal** helps resellers manage what can often be a difficult process. When a contract is up for renewal within any solution purchased from Jenne, resellers are notified well in advance so that they capture what might otherwise be a lost revenue opportunity.
- **Staging and Provisioning Services** where Jenne performs all the preliminary configuration, licensing and upgrades enabling resellers to rapidly install systems to their customers network as a standalone unit.
- **Jenne Marketing Pro** is an online marketing portal for Jenne reseller customers designed to help execute professional marketing campaigns and generate leads.



Panasonic®

Panasonic knows that successful businesses thrive when they use customizable and scalable unified communications to allow colleagues, clients and stakeholders to communicate, collaborate and create seamlessly. Panasonic is the number one global provider of PBX systems (under 100 extensions) and the leader in DECT wireless. Panasonic also provides networking capabilities for seamless integration of remote employees and locations by providing easy access to a central hub, and by allowing incoming calls from any desk phone to automatically ring on a cell phone.

Panasonic UC Products

KX-NCP500/1000

These network communication platforms support up to 172 extensions and 128 CO for flexibility in network solutions for today's changing business landscape. The KX-NCP500 and KX-NCP1000 communication management systems feature integrated voice messaging and Communications Assistant productivity software along with KX-series SIP phones for savings and centralization. This powerful network platform supports a variety of end points including IP, SIP, digital, wireless and analog giving a firm foundation to UC for multiple offices, a mobile workforce and ever changing staff sizes.



KX-TDE100/200/600

Improve the way your business communicates and allow for future growth with this easily adaptable series of IP-PBX systems. Converged architecture and free slot design give the KX-TDE series flexibility to add licenses to activate built-in virtual IP ports. Expand your business and your system without replacement costs. KX-TDE 100 and 200 models serve up to 256 extensions and 128 COs, while the KX-TDE600 is expandable up to 1152 extensions and 640 CO.



KX-TDA50G Hybrid IP PBX

Not sure if your business is ready to move to IP phones? This intelligent, versatile and affordable way to bring anytime, anywhere communication to your business offers straightforward support for Panasonic digital and analog phones. It offers an entrance into IP phones without changing existing Panasonic headsets or making commitments. Hybrid IP-PBX expandable up to 56 extensions and 12 CO Lines.



Communication Assistant

Eliminate communications bottlenecks that lower productivity and have a negative effect on client services and relationships with this PC-based application. Panasonic Communications Assistant software delivers increased revenue and reduced costs to strengthen your competitive position and address the challenges of mobility and globalization. Features include enhanced voice messaging and instant messaging, constant presence, along with integration of MS Outlook, CRM and softphones.



KX-TGP550

Put your small to mid-size business on the cutting edge of communications, with a cordless SIP Phone System from Panasonic. The system is easily expandable with up to six DECT handsets and supports up to eight phone numbers. The KX-TGP550 has Ethernet-based SIP endpoint for hosted and SIP PBX (not for SIP trunks).



KX-NT300 Series

Panasonic's acclaimed NT300 series of IP telephones help businesses manage communication between multiple locations or remote employees without sacrificing the feature-rich capabilities of their Panasonic Communications System. With Panasonic IP telephony you don't need a phone jack. Move your office phones to any location by simply plugging into another data port. The NT300 series provide ID data along with incoming, outgoing and missed call log functions.



KX-NT321/B

DECT Multi-Cell System

Enjoy superb mobility no matter where you work with the Panasonic Multi-Cell DECT System. These high-performance telephones put a host of advanced communication technology at your fingertips. All models use 1.9 GHZ frequency, hold 100 phonebook entries and use backlit LCD. The KX-TD7685, KX-TD7695 and KX-TD7696 feature easy and intuitive operation with large, clear display and graphical icon menus.



KX-TD7695



KX-TD7685



KX-TD7696

7700 Series

This series of hybrid phones replace the KX-T7000 and KX-T7300 series and are primarily for use with the KX-TA624, 1232, 824 and KX-TAW804 systems. All models feature 12 flexible keys and 12 CO keys for quick access to features and handset functions.



KX-T7731

Door Phones

Suitable for use at home or office, Panasonic door phones ensure visitors aren't left waiting and can speak to someone on the premises. Various models feature solar-powered luminous buttons and brushed stainless, polished brass or interchangeable faceplates to give your business a professional look.



KX-T30865-W



KX-T30865-W



KX-T7775

PanaLog®

PanaLog Products have been supporting Panasonic Systems for 15 years. PanaLog is the expert in Call Management applications when interfacing the Panasonic Systems by IP "or" RS232 connection. Learn more about all PanaLog Products at www.panalogs.com. Made & Manufactured in the USA.

PanaLog Call Management Products

All PanaLog products include Built-in Tech Support which provides a direct link into the USA PanaLog Tech Support Center for fast help, 25 different call management reports, graphs and advanced search features to help business owners identify employee productivity, manage phone bills, manage telephone abuse and much more.

PanaLog 4D Add-On Module - New!

Get Call Management Text Alerts & E-mail Alerts!

Text & E-mail alerts right to your cell phone & inbox for 911 Emergency Calls, Phone System Alarms, Manager Alerts, SYSOP reports and much more. Dealer & Consumer Level alerts. Built-in Artificial Intelligence advises of network issues. System Log keeps track of all phone system alarms, notifications issued & office equipment connectivity.

• Supports Panasonic KX-TDE, KX-NCP, KX-NS Systems.

Requires Windows 7 or XP. Connection by IP interface. Requires a Registered, licensed PanaLog Pure IP product to already be installed on PC. PanaLog 4D is an Add-On module for the PanaLog Pure IP product only.

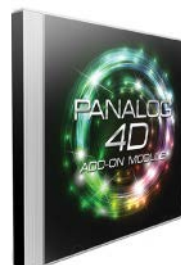
PanaLog Pure IP Call Management Software

• Supports Panasonic KX-TDE, KX-NCP, KX-NS Systems. Requires Windows 7 or XP. Connection by IP interface.

PanaLog Chrome Call Management Software

• Supports Panasonic KX-TDE, KX-NCP, KX-TDA or KX-TA824 Systems. Connection by RS232 interface.

• Requires Windows 7, XP, Vista, ME or 2000. Includes SMDR Cable kit-already assembled.





With ADTRAN's NetVanta® Unified Communications (UC) suite of products you can introduce a new level of efficiency and productivity into your daily activities. By providing your staff and faculty advanced communication services at their desk you can actually save them time and positively impact their ability to provide the best experience possible for their customers.

Today, the resources that administrators and staff utilize to communicate actually hinder their productivity. Legacy systems often times do not integrate to the modern technologies your staff uses in their daily lives, so imagine the possibility of providing this capability.

NetVanta UC is an IP-based platform of products designed to integrate with the network you have in place, yet provide all the benefits associated with newer technologies which can ultimately improve communications, safety, and productivity. All this is possible while lowering the cost of ongoing maintenance related to legacy equipment support.

ADTRAN UC Products

Netvanta 7100 Series IP PBX Platform

The NetVanta 7100 leads the industry in simplicity and value for VoIP networks. This single device takes integration one step further by adding Voice over IP (VoIP), an IP PBX for up to 50 stations with 100 IP phones, voice mail, auto attendant, SIP gateway 24-port Power over Ethernet (PoE) switch, integrated IP router, 5 tunnels of VPN, and firewall. Along with IP interfaces, the NetVanta 7100 can support analog phones and fax machines, as well as credit card readers and other modems.

Add Unified Communications to Existing PBXs

NetVanta UC software is designed for Microsoft® Windows® platforms and provides all the capabilities of unified communications—without the need for a forklift upgrade. It is perfect for organizations that already have one or more PBXs, but want the added benefits of unified communications. NetVanta UC is capable of supporting unified communications on one or more different types of PBXs from most manufacturers (including ADTRAN, Avaya®, Nortel®, Cisco®, Mitel®, NEC®, and Siemens®) to provide a centralized UC solution. NetVanta UC's "blend and extend" approach lets you leverage your existing investment and transition to VoIP-enabled UC at your own pace without a "tip and replace."

IP Phones

ADTRAN IP Phones deliver feature-rich VoIP with outstanding quality and performance that address the growing converged VoIP and IP telephony market at a low cost price point. ADTRAN offers an extensive line of stylish and functional IP phones, from a two-line SIP phone designed for common areas to advanced expandable executive business media phones with gesture-based navigation and HD color screens.





Allworx makes it effortless for your business to operate UC. All systems are designed and manufactured to bring SMEs a unique combination of products that meet needs of today and tomorrow, has capabilities beyond others, lasts for generations and provides cost savings from the first day. Each Allworx system is specifically designed to be intuitive and simple - to make communication effortless from installation through operation.



Allworx UC Products

6x Phone System

Designed for companies with up to 60 users, Allworx 6x is an all-in-one communication system integrating a feature-rich phone system, advanced IP phones and powerful software features to improve productivity while saving on monthly energy costs. It supports VoIP (SIP) trunks and has six FXO ports for traditional phone lines, plus a built-in eight-port voicemail for UC.



6x12 Phone System

Allworx 6x12 delivers feature-rich capabilities in one integrated, low-cost package. Specifically designed for small offices with up to 12 employees, this system combines advanced features — like remote IP phones that can connect from anywhere — with the reliability of true key system operation. The 6x12 phone system supports VoIP (SIP) trunks and has six FXO ports for traditional phone lines, plus a built-in eight-port voicemail for UC.



48x Phone System

Allworx 48x is the largest and most powerful of any Allworx system to date — supporting up to 250 users per system. Its two T1/PRI interfaces make it the perfect solution for businesses which are too large for a single PRI, but not so large that they need the significant expense of an enterprise-class solution. Allworx 48x has three FXO ports for traditional phone lines, five FXS ports for analog phones and built-in 16-port voicemail for UC.



Allworx Px 6/2 Port Expander

Easily add extra traditional phone lines and stations to Allworx 6x, 48x and 24x with the cost-effective Allworx Px 6/2 Expander. Use up to three expanders simultaneously to add more FXO ports and FXS ports to your 6x, 48x or 24x system. Each Px 6/2 Expander includes six dedicated loop start FXO ports for traditional telephone lines, and two dedicated internal FXS ports for analog phones and fax machines, alarm systems.



Allworx 9212L

With 12 programmable function keys and supporting up to 12 line appearances, the 9212L is a powerhouse communications tool. The vibrant, high-resolution full-backlit display is at the heart of the Allworx 9212L. This phone can be programmed for any combination of PBX Call Appearance, Key System Line Appearance, Queue Appearance, speed dialing, direct station dialing and busy lamp field.



9224 VoIP Phone

The Allworx 9224 is a premier high-fidelity IP phone bringing the latest advancements in IP telephony to everyone from executives who make and receive a high volume of calls to receptionists who must monitor a large number of lines all day. Allworx 9224 can deliver a multitude of call appearances, line appearances, speed dials, busy lamp fields and many other functions. The intuitive design of the Allworx 9224 allows users to upgrade from their old key system without retraining.



9204G IP Phone

The sleek, stylish designs of the 9204G and 9204 are ideal for any office setting. The Allworx 9204G delivers the speed of Gigabit Ethernet connectivity. If you have minimal need for call line appearances, the Allworx 9204 is just right for you. Additional outstanding features of this phone are the back lighted LCD display, four programmable features keys and high-fidelity voice handset.



9202E

This powerful entry-level solution is built for customers who need high functionality in a low traffic environment. Its sleek, economical design also works well when desk space and dollars are at a premium. Features include PoE, full-duplex speakerphone and two call appearance buttons along with plug-and-play headset connectivity. The Allworks 9202e can also be mounted on the wall and includes an easy-to-read 128 x 26 display and 10/100 switching.





Allworx makes it effortless for your business to operate UC. All systems are designed and manufactured to bring SME a unique combination of products that meet the needs of today and tomorrow, have capabilities beyond others, lasts for generations and provide cost savings from the first day. Each Allworx system is specifically designed to be intuitive and simple— to make communication effortless from installation through operation.

Advanced Multi-site



- Communicate as one organization
- Global directory with global voicemail
- Uniform flexible numbering with park and page across sites
- Transfer and receive calls from anywhere
- Visual handset status from remote locations
- Disaster recovery, automatic failover

Automatic Call Distribution™



- Distribute incoming calls effectively and fairly
- Linear priority, round robin, longest idle, ring all
- Agent login from any phone for flexibility
- Remote Allworx users can be agents
- Supervisor status reports online; export call detail reports
- Supervisor management of queues and agents
- Comprehensive reports: agent productivity, abandoned calls, and many more

View™



- Data on call usage, ACD queues and agents
- Real-time, configurable dashboards with definable threshold alarms
- On-demand and scheduled reports
- Save, share and export report data
- View reports and real time status from any mobile device

Dual Language Support



- Play prompts to multi-lingual customers
- English, Castilian Spanish and French Canadian

Reach™ SIP Mobile Phone Client



- Make and receive calls from anywhere with iOS or Android
- Use Wi-Fi or cellular data
- Display/search Allworx users and local contacts
- Extensive call history
- View and change presence setting
- Manage, send, reply and forward voicemails

Interact™ Call Control



- Intelligence on every call with screen pops
- Answer and hold calls from your PC
- Interact Pro offers PC-based call control
- Interact Attendant offers full call processing



Call Assistant™

- PC-based attendant console
- Easy-to-use graphical user interface
- Seamless integration with any Allworx phone
- “Drag-and-drop” call processing
- Displays incoming and outgoing calls, outside lines, phone status for all users — including remote and multi-site users
- Record any call with the click of a mouse
- Call history displays outgoing and incoming calls with sort and one-click dial
- Supports Microsoft TAPI for Caller ID screen pops

Conference Center™



- Secure conferencing — ID and password protection
- Centralized scheduling and moderation of calls
- Full administrative view of users and conferences
- Set up conference calls 24/7
- Easy-to-use graphic user interface
- Ability to create recurring conference calls

OfficeSafe



With all of the challenges facing technology management today, regular backups are required to minimize risk. OfficeSafe is designed to facilitate automated backups of your Allworx data and application files for all of your locations.

- Support for Multiple Network Interfaces
- No License Keys
- Easy to maintain a large number of servers
- Backup up to 10 Allworx servers simultaneously



Digium's vision is a world based upon open communications. Targeting small and medium businesses, Digium offers Switchvox UC solutions to power a broad family of products. The company's product line includes a wide range of telephony hardware and software to enable resellers and customers to implement turnkey VoIP systems or to design their own custom communications solutions. Digium is changing the way businesses communicate.

Digium UC Products

Switchvox Anywhere

Count on Switchvox to help customers make an easy transition from simple telephony to a feature-rich UC solution. Features include a switchboard that allows an interactive view of communication systems, call queues, chat and IVR auto attendant. Switchvox on-premises hardware appliances or Switchvox Cloud are available in multiple sizes to fit your business. Multiple office locations can be easily linked together by pairing on-site or cloud-based Switchvoxes to each other. With Switchvox, all office communications are integrated to save time and money. Switchvox offers true mobility for seamless communications with any phone – VoIP, traditional analog, video call or any IP phone. With Switchvox, location is never a factor in getting work done!



Digium IP Phones

Digium IP Phones include unprecedented HD Voice and plug-and-play deployment at a price that fits any budget. With multiple line appearances, context sensitive soft keys, and advanced applications, you can access the information you need instantly. Digium's phones are the only phones that allow you to take full advantage of the flexibility and customization of Asterisk and Switchvox. Available in English, Spanish, French, German, Dutch, Italian and Portuguese.

D70

Designed for administrators and executives, this model features PoE with 6-line keys and 10 digital, rapid dial buttons with real-time status information and busy lamp field indicators for 100 important contacts.



D50

An HD Voice, PoE phone with 4-line keys and 10 rapid dial buttons with busy lamp field indicators for your most important contacts. Designed for mid-level employees.



D40

For any and every employee, the D40 is PoE phone with 2-line keys. Digium's best value phone.



D45

A Gigabit-capable, HDVoice, PoE phone with 2-line keys. Digium's best value phone, with gigabit support, designed to work for any employee in your company.



Digium VoIP Gateway

VoIP Gateways allow conversion between a legacy telephony connection, such as E1/

T1/PRI and a modern VoIP connection using SIP. Digium's VoIP gateways are engineered for easy configuration and reliable operation. Based on Digium's wealth of experience building interconnect hardware, these gateways deliver state-of-the-art embedded design for reliability and configuration ease. A simple, intuitive web interface for setup, Digium VoIP gateways set a new standard for PSTN integration. Available in single, dual, quad and octal configurations. Proudly made in the U.S.



Digium Telephony Cards

Digium is the global leader in the manufacture of telephony interfaces cards for Asterisk. Cards are high-performance, highly reliable and cost-effective interfaces. RoHS compliant, and backed by Digium's Exceptional Satisfaction program and a 5-year hardware warranty. Proudly made in the U.S.



The Power of We™

Avaya's fully integrated Networking Solutions unify technology, resources and management to bring end-users converged networking solutions. Avaya's complete product line enables you to sell to a wide range of business – from SMB through data centers. Streamlined to better use and manage resources with superior return on investment, Avaya's product depth dominates the competition. Avaya Networking Solutions deliver everything you need; reliability, performance and security — no wonder more customers are choosing Avaya.

Avaya Networking Products

Ethernet Routing Switch 3500 Series

This series is tailored for SMEs requiring converged services within single or multiple sites (100 users or less) and mid-to-large companies desiring connectivity within a remote office.

It is comprised of six Ethernet switching products, including 24-port 10/100BASE-TX model variants and 10- and 24-port 10/100/1000BaseT model variants. This series features true plug and play functionality. The ERS 3500 features PoE switches, supports all IP phones associated with Avaya IP Office and requires little to no local IT staff to monitor. As soon as the IP phone is added to the switch, the phone is automatically configured allowing employees to introduce new phones or move existing phones without assistance.



Ethernet Routing Switch 4500 Series



This range of fast and Gigabit Ethernet switches offers excellent performance with high energy efficiency. The 4500 Series is designed for mainstream enterprises looking to evolve their Unified Communications capabilities. It features IP routing, QoS, convergence and security, as well as reliability and resilient stacking.

Ethernet Routing Switch 4800 Series

The ERS 4800 Series provides high bandwidth, resilient stackable capabilities, high performance Layer 2 switches and Layer 3



routing, advanced convergence and features a full suite of security, QoS and management proficiencies. Positioned for customers looking for Gigabit to desktop and PoE technologies in Avaya Fabric Connect, the ERS 4800 is their answer for next-generation network.

Ethernet Routing Switch 5000 Series



This versatile family of stackable Ethernet switches offers high performance and a range of features that include advanced routing, QoS, convergence, security and support for Switch Clustering in small networks. The ERS 5000 is the only product to pass the Terabit barrier for stacking capabilities.

Ethernet Routing Switch 8000 Series



Available in a wide range of models, the ERS 8000 is designed to deliver always-on networking and high-density Ethernet connectivity. It is typically deployed in switch clusters for true end-to-end reliability and is a key component in the Avaya Fabric Connect, supporting campus cores and data center clusters.



The Power of We™

Virtual Services Platform 4000 Series

The VSP 4000 is an industry leading fabric-enabled multiservice edge device that allows for Avaya Fabric Connect to the network edge. It provides a service-rich, cost effective platform for small deployments while supplying enterprise-wide fabric architecture that spans from the Data Center to the user's desktop. The VSP 4000 can help increase profitability and productivity, streamline business operations, lower costs and help businesses gain a competitive edge when deployed in conjunction with other Avaya Fabric Connect solutions.



Virtual Services Platform 7000 Series

Designed to preserve existing network investments, this Series has a flexible architecture that includes uplink connections that can be upgraded without replacing the base unit. The VSP 7000 provides versatility with a media-dependent adapter slot and high-speed fabrics interconnect sockets.



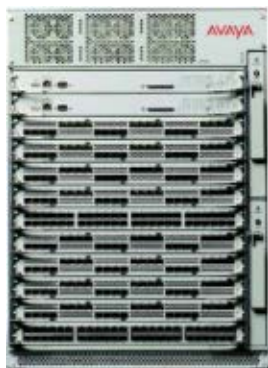
Virtual Services Platform 8000 Series

The Avaya VSP8000 is the first Compact-Form-Factor (CCF) Ethernet Switch that is programmed to provide sophisticated yet simplified functionality for deployments ranging from the mid-market through large enterprises. The switch delivers high port density (10/40 Gigabit Ethernet connectivity), an attractive price per port and low entry price point, enhanced power efficiency, reduced maintenance, has a small physical footprint and allows for seamless scalability. The VSP8000 Supports both Fabric-based virtualized networks and conventional IP Routing deployments.



Virtual Services Platform 9000 Series

The VSP 9000 Series is designed for next-generation data centers and large campus core applications. It delivers industry-leading performance with the scalability of ten I/O module slots in a compact 14 RU form-factor. Simplified management helps lower the cost of this ultra-reliable system.



Wireless LAN 9100 Series

The Wireless LAN 9100 Series uses next-generation wireless to provide predictable performance. The Series offers a common advanced feature set including controller, application control, zero-touch provisioning and On-Premise or Cloud Management. The WLAN 9100 Series offers flexible deployment options for spectrum optimization, ease of deployment using its Cloud offering and Avaya Fabric while providing device fingerprinting, roaming assist, Bonjour support and secure network access.



Wireless LAN 8100 Series

Operational efficiency and workforce productivity are the hallmark of this 802.11n Enterprise wireless LAN solution. It lowers TCO through a simplified network infrastructure and is optimized to support real-time application of voice, UC and video. The wireless LAN series includes access points, controllers and management software.



Fabric Connect

By creating one contiguous, end-to-end Fabric, Avaya is empowering businesses to achieve unprecedented levels of infrastructure productivity, service agility, and network dependability, the very essence of the fast, flexible, and secure design aspirations. The Avaya Virtual Enterprise Network Architecture (VENA) Fabric Connect solution enhances productivity by optimizing the way that networks are deployed, implemented, operated and maintained. Liberating the business from the topology constraints of rival solutions and alternative technologies, Fabric Connect empowers versatile placement of networking components and interconnections; optimized end-to-end connectivity is automatically and instantaneously calculated – and similarly recalculated during planned or unplanned topology changes.



End users will appreciate the consistent, intuitive experience and the productivity efficiency and satisfaction that come with network solutions from Extreme Networks. Since the company's founding more than 15 years ago, Extreme Networks has led the market in networking innovations – as the 30 million ports sold since can attest. With best-in-class Ethernet technologies, infrastructure monitoring and professional network services, wireless switches and access point and integrated security solutions, Extreme Networks has the vision and technologies to deliver all-inclusive networking solutions.



Extreme Networks offers the lowest total cost of ownership through higher port density, reduced power consumption and a single unified operating system. Whether the network supports a business or delivers applications and services, Extreme Networks offers network planners the tools to build more powerful, flexible and cost-effective infrastructures.

Extreme Networks Products

Wireless Solutions

IdentiFi™ Wireless

IdentiFi delivers an exceptional user experience at unmatched scale and density. IdentiFi Wireless scales beyond the crowd. IdentiFi stands on its own and represents a complete line of 802.11ac and 802.11a/b/g/n access points and appliances.

IdentiFi Access Points

IdentiFi Access Points deliver wired-like performance, at scale for high-density in every environment. Smart Access Points are equally adept for both distributed and centralized deployment models.



IdentiFi Wireless Appliances

The award-winning IdentiFi Wireless Appliances are simple to deploy and manage, yet provide advanced functionality to allow organizations to define how wireless voice/video/data traffic is processed without architectural constraints and in accordance with business needs.



Virtual appliances

The V2110 supports up to 500 APs and is available as a VMware or Microsoft Hyper-V appliance for easy deployment in cloud environments.

Hardware appliances

The C25 supports up to 100 APs, minimize TCO with lifetime warranty. The C5210 supports up to 2,000 APs, highly scalable for ultra-dense environment

NetSight®

NetSight keeps everything in view and under control through role-based access controls and a single pane of glass. One click can equal a thousand actions when you manage your network with NetSight. failover, load-balancing and access point redirection, ideal for supporting high densities of simultaneous users or creating fail-safe, fault-tolerant WLANs.



Even manage beyond Extreme Networks switching, routing, and wireless hardware to deliver standards-based control of other vendors' network equipment.

Altitude™ Wireless Solutions

Thin and adaptive Access Points for campus-wide deployments, distributed worksites, and remote branch offices.

Altitude™ Access Points

Altitude™ Access Points (APs) come in form factors designed for a wide variety of deployment needs — high-density or high-interference zones, surface or hidden mounts, centralized or independent management. 802.3af Power over Ethernet (PoE) saves installation time and capital expenses by eliminating separate power and data ports/cables, and power injectors and wiring; PoE also frees installers from being forced to locate APs near a power outlet. Plug-and-play installation



and remote control greatly reduce the time needed to bring services online. To help eliminate network bottlenecks and system latencies, traffic can be bridged locally at the AP or tunneled to the controller. Sensorless scanning automatically detects unauthorized sessions and rogue devices.

Summit Wireless Controllers

Designed for high-speed performance and 24/7 availability, Summit® WM3000 series appliance offer a converged platform for today's business-critical voice, video, and multimedia services.



Switching and Routing Solutions

Modular Solutions

A versatile array of modular switches supporting everything from small enterprise/campus connectivity right up to service provider and cloud data centers. Featuring Terabit-class performance, high availability and redundancy, our simple, scalable and intelligent switching and routing products come in a variety of forms to fit every need.

S-Series® and K-Series®

S-Series

A versatile family of terabit-class modular switch routers for edge-to-core and data center



K-Series

A cost-effective, modular, flow-based switch with premium features for enterprise campus edge-to-small core

BlackDiamond® Series

BlackDiamond X8

Simplify, virtualize, and converge cloud-scale data center networks with our flagship data center chassis solution.



BlackDiamond 8000

BlackDiamond 8000 fits well at the edge of the most demanding enterprises switching Voice-over-IP (VoIP), video, wireless, and data traffic.

Stackable Solutions

Extreme Networks offers switches designed to support the evolving applications of converged networks featuring exceptional

quality of service, low latency, resiliency, line rate performance, and advanced Power over Ethernet (POE).

Summit® Series

Summit X770

40 GbE purpose-built top-of-rack switches designed to support 10 Gigabit Ethernet-enabled servers and emerging 40 Gigabit Ethernet-enabled servers in enterprise and cloud data centers.



Summit X670-G2

10GbE High-density, low-latency, versatile, and cost-effective 10 Gigabit Ethernet Top of Rack switches

Summit X480

Highly scalable and versatile Gigabit and 10 Gigabit Ethernet switches to help optimize application performance.

Summit X460-G2

Scalable, versatile intelligent edge switching and routing with exceptional port density and high-performance stacking capabilities.

Summit X440

Intelligent, cost-effective edge switching

ReachNXT

A fanless, 8-port 10/100 Fast Ethernet port extender for enterprise-class access requirements.

Stackable Series

7100-Series

High-density, high-performance 1 and 10 Gigabit Ethernet switches optimized for high-bandwidth Top of Rack and edge applications.



SSA (S-Series Standalone)

A highly intelligent switch that leverages advanced S-Series functionality for data center or campus edge applications – all in a small, one-rack unit form factor.

C-Series

Highly customizable and high-performance edge switch with advanced routing capabilities.

B-Series

A cost-effective, stackable edge switch designed to meet the demands of today's enterprise at a competitive price point.

A-Series

A cost-effective, yet full-featured fast Ethernet edge switch.

Standalone Solutions

A versatile array of standalone switching platforms that provide a range of features, form-factors and port densities to suit any edge or access requirements.



SSA (S-Series Standalone)

A highly intelligent switch that leverages advanced S-Series functionality for data center or campus edge applications – all in a small, one-rack unit form factor.

G-Series

Combining the small size and cost-effectiveness of a stackable switch with the modularity of a chassis, this versatile solution meets the demands of any small enterprise edge deployment.

D-Series

A fanless, 12-port tabletop edge/workgroup switch with Gigabit Ethernet and optional dynamic policy support.

Summit X430

Cost-effective Gigabit Ethernet standalone switches that provide essential network edge/access connectivity solutions for branch offices, enterprise edge and small and medium businesses.

I-Series

A two-slot modular, industrially hardened Ethernet switch suitable for physically demanding environments.

800-Series

A highly reliable Fast Ethernet and Gigabit Ethernet family of access switches that provide scalable, wire-rate performance in a cost-effective, versatile array of port-densities.

Mobile Backhaul

Extreme Networks Ethernet Mobile Backhaul solution is designed for the unique demands of mobile operators, offering resilient synchronous Gigabit Ethernet (GbE) backhaul to provide support for multiple generations of services.

E4G-200 Cell Site Router

The highly scalable Extreme Networks E4G-200 cell site router is a new carrier-grade Ethernet platform designed to enable true 4G mobile backhaul networks.



E4G-400 Cell Site Aggregation Router

This highly scalable cell site aggregation router allows mobile operators to manage and aggregate TDM and Ethernet services and their associated



protocols onto a single, economical and efficient Ethernet mobile backhaul network.

Software and Security Solutions

Management Software

Centralized management brings simplicity to complex management configurations and reporting while distributed control automatically adapts to policy and privileges based on location, time of day, user, or device.



OneFabric Control Center

NetSight®

A rich set of integrated management capabilities providing centralized visibility and anytime, anywhere control of network resources.

Mobile IAM (BYOD)

A comprehensive BYOD solution that provides total security, full IT control, and predictable network experience for all users.

Data Center Manager (DCM)

Bringing simplicity, agility, and optimized performance to your most strategic business asset.

Ridgeline Network and Service Management Ridgeline™

A scalable, full-featured network and service management tool.

Security

Expect adaptive control, granular visibility, and simplicity from your security solution. Detailed, context-based awareness, event triggering, and detailed reports ensure valuable network resources are safe and available.



Adaptive control and protection

Network Access Control (NAC)

A leading NAC solution ensures only the right users have access to the right information from the right place at the right time.

Intrusion Prevention System

Provides exceptional functionality by locating, containing, and removing the source of the attack from the network.

Security Information and Event Management

Uses advanced surveillance and forensics analysis to deliver situational awareness of both external and internal threats.



Grow Your Business Like a Pro

Want To Grow Your Business By Increasing Sales of Extreme Networks Mobility-Friendly Solutions? JMP Can Help You Do That!

Are you looking for ways to grow your business? To generate quality leads? To market and present your business to customers and prospects in a professional manner that enhances your brand image and reputation? Look no further. Jenne® Marketing Pro™ is your one-stop shop for professional marketing campaigns for Extreme Networks.

Jenne Marketing Pro (JMP) is a turnkey online marketing portal designed exclusively for Jenne resellers. It contains Extreme Networks-branded email, direct mail, pURL campaigns and more. Now you can educate customers and prospects about your business, generate solid leads and cultivate vertical markets with targeted campaigns. Jenne Marketing Pro is like having a hand-picked team of copywriters, graphic designers, printers and more right at your beck and call, working to create customized campaigns to promote your business.

Make it Yours

JMP provides campaigns focused on Extreme Networks's top selling products. Choose from postcards, emails, or pURL (personal URL) campaigns – all customizable with your company logo and company contact information. Consider taking advantage of a pURL campaign. These highly personalized campaigns are very effective and can boost response rates up to 20-percent over traditional single email campaigns. Or choose a targeted email promoting a specific product. There are many options to choose from.

Quick and Simple Set-up

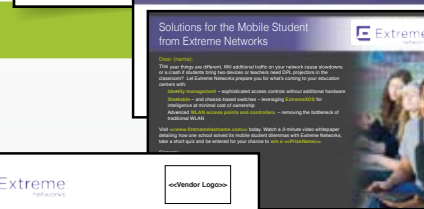
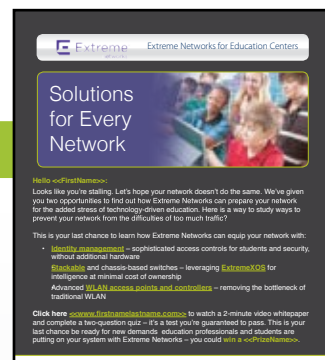
Intuitive to use and backed by support, Jenne Marketing Pro lets resellers complete a campaign with the push of a few buttons. Customize your campaign, and then upload your list or shop for and purchase a list of prospects through JMP. Schedule your campaign for transmission and check-out. It's that simple. Once your campaign is sent, you can access the reporting tool to check-in on the status of your campaign, including open rates and click-throughs.

Get Started Today!

Just log-onto the Jenne website at www.jenne.com.

Click on the "My Portal" tab and select "Jenne Marketing Pro."

Questions: Contact Jenne Marketing at 866-451-5073 or jmp@jenne.com



Extreme Networks Vendor Login

Solutions for the Mobile Student from Extreme Networks

Hello {{FirstName}},

Thanks for taking a few minutes out of your schedule to learn about Extreme Networks.

Click here to watch:

1. Mobile student architecture from Extreme Networks bring your education center

2. Identify management

3. Switches and chassis-based switches with ExtremeXOS

4. Advanced WLAN access points and controllers ExtremeXOS

5. All of the above and more

6. Schedule and students are changing the way they use technology

7. Test

8. Fail

Please verify your information below to be entered for a chance to win a {{PrizeName}}.

You will be contacted if you are the winner.

Name _____

Title _____

Company Name _____

Address _____

City _____

State _____

Zip _____

Phone Number _____

Email _____





ADTRAN solutions are currently in use by every major U.S. service provider and many global providers, as well as by many public, private, and governmental organizations worldwide. Our breadth of IP access routers and IP business gateways provide the flexibility required to fit your network today, and in the future. From growing an existing converged services customer base to transforming the network for new service offerings, you need affordable solutions for converged voice, data, and Internet services that let your customers focus on their core business, not the network.



ADTRAN Network Infrastructure Products

NetVanta Multiservice Access Routers

Looking for multiple networking functions in a single box solution? The NetVanta series switch-routers deliver affordable connectivity in one compact device. Integrated and versatile, these platforms are perfect for bandwidth-intensive applications including VoIP, Internet access and corporate LAN/WAN connectivity. Models feature range of ports, interfaces, Power over Ethernet (PoE), CompactFlash slots and Quality of Service (QoS).

NetVanta Fixed-Port Routers

The need for secure access to corporate information over the Internet is increasing and this series of cost-effective IP switching and routing solutions for broadband networks makes it easy. These fixed-port routers are based on the widely deployed ADTRAN Operating System, featuring a range of options and standards-based functionality. Both models support up to 10 IPSec VPN tunnels and include Wi-Fi access controllers for centralized management of up to 8 NetVanta access points (APs).

NetVanta Modular Routers

ADTRAN's series of modular access routers provide connectivity for today's business needs and can help prepare for future growth. Get secure, costefficient Internet access, MPLS, Frame relay, point-to-point access, ADSL and VPN in variety of models backed with a 5-year warranty. NetVanta module routers provide components to engineer a complete LAN/WAN connectivity solution between main and branch offices.

eSession Border Controllers (eSBC)

ADTRAN delivers Enterprise Session Border Control (eSBC) across multiple IP business gateway and access router platforms. Our industry leading software functionality gives us a unique position to upgrade existing equipment in the field eliminating the burden of forklift upgrades and the expense of hardware re-certifications. ADTRAN's eSBC help seamlessly migrate from legacy communication services to newer, more modern technologies while providing carrier interoperability to your existing communication equipment for quicker service installation.

IP Business Gateways

ADTRAN offers a full line of IP Business Gateways for converged IP networks. The Total Access 900/900e Series is ideal for networks transitioning to VoIP and offers a number of fixed-port configurations. The NetVanta 6310 is an innovative dual-slot modular IP Business Gateway designed for Ethernet-fed WAN or e.SHDSL EFM network applications. The NetVanta 6355 combines all of the features of the Total Access 900e into a single-chassis with an on-board managed 24-port PoE switch for Hosted deployments.

All of these platforms provide SIP/MGCP-gateway functionality, support for a number of analog and digital interfaces for existing phone equipment, or for the combination of an IP PBX and an analog fax/phone or modem. Transparent proxy functionality and remote survivability provide backup capability for phone support in the event of a Wide Area Network (WAN) outage.



ADTRAN provides a full line of powerful, business-class Ethernet switching solutions for all your network needs. Perfect for SMB and multi-site enterprise networks, NetVanta Ethernet switches address today's highest networking priorities from bandwidth expansion and VoIP migration, to network security and wireless LANs. Choose from managed Fast Ethernet, Power over Ethernet, or Gigabit Ethernet product lines. Our Ethernet switches are differentiated by their security, ease-of-use, and management features like MAC-based port security, web-based GUI with configuration wizards, and cable diagnostics.



ADTRAN Switches

Fast Ethernet

ADTRAN's portfolio of business-class Fast Ethernet switching solutions is perfect for Small- and Medium-sized Businesses (SMBs) or multi-site enterprise networks. These solutions address today's highest networking priorities, including bandwidth expansion, Voice over IP (VoIP) migration, and network security. Robust Multiservice Access Routers with on-board switching also provide a unique, cost-effective Wide Area Network/Local Area Network (WAN/LAN) solution for all-in-one SMB networking.

Gigabit Ethernet

Ideal for new installations or network upgrades, these 12-, 24-, 48-port Gigabit switches can provide higher bandwidth for corporate and branch office LANs to support today's most bandwidth intensive applications. The NetVanta Gigabit Ethernet switches offer multi-layer switching and support SFP ports for optical connectivity. These switches are perfect for campus applications, Gigabit-to-the-Desktop, or as an aggregator switch, and offers optional Power over Ethernet for powering 802.3af-LAN devices for high capacity applications.

Fiber

Fiber optics extends the reach beyond the 100-meters limitation often associated with copper switchport interfaces. The NetVanta 1544F is an all-fiber solution, extending the reach and offering redundancy, with virtual router redundancy protocol (VRRP) between buildings in campus environments or between wiring closets. The SFP ports support up to 2.5 Gbps per interface allowing for faster throughput between NetVanta 1544 switches.

Stackable

For many organizations adding additional switches and managing multiple switch stacks spread across wiring closets is cumbersome, and can introduce configuration errors. ADTRAN's innovative, feature rich ActivChassis technology brings chassis-switch capability and resiliency in a build-as-you grow model. ActivChassis technology, now available on the NetVanta 1600 series Gigabit switches, allows for stacking and management of up to eight Gigabit switches as single, logical switch. ActivChassis simplifies management of switch stacks spread across wiring closets up to 6 miles apart (10 km) and boosts backplane capacity up to 128 Gbps.

Power over Ethernet (PoE)

Fully managed 24 and 48-port Fast and Gigabit Power over Ethernet (PoE) switches are optimized for implementing data networks requiring PoE for IP phones, Wireless Access Points (WAPs), IP surveillance cameras, and other 802.3af-powered devices. These products also offer a unique power conservation feature by powering down devices when not in use or scheduling when to turn off power after business hours to minimize security risks.

Multiservice

NetVanta Multiservice routers with integral Ethernet switch address the needs of multiple networking devices, in a single chassis. These integrated, all-in-one access platforms integrate a robust, modular IP access router, Ethernet switch with Power over Ethernet (PoE) as an option, firewall, VPN, and DSU/CSU into a single platform. The NetVanta 1335 takes this integration concept one step further by including an 802.11a/b/g Wireless Access Point (WAP).



ADTRAN Wi-Fi Solutions

With the market shift and ever increasing demand for wireless—if you aren't providing your customers with their wireless solutions, someone else will be. Delivering Wi-Fi® services comes with challenges, but a wealth of opportunities for increased service revenue, increased market share and reduced customer churn. That's where ADTRAN® comes in. Partnering with ADTRAN is the quickest path to market in this wireless space and ensures the highest level of customer satisfaction.

With ADTRAN, we keep you and your business growth front of mind, offering multiple Wi-Fi deployment models that can be tailored to meet your customers' needs.

Bluesocket virtual Wireless LAN (vWLAN)

ADTRAN offers the next generation of wireless networks with Bluesocket vWLAN and award winning access points (APs). The solution is the industry's first cloud-based virtualized wireless LAN solution, eliminating constraints of physical controllers, maximizing scale, reliability and security.

Maximize Scale

ADTRAN's Bluesocket vWLAN uses an innovative cloud-based virtual control, running on a hypervisor (VMware), which eliminates the need for hardware controllers. Virtualizing control and management removes the scaling constraints of hardware controllers—a single instance of vWLAN can support 48,000 users and 1,500 APs improving scalability by 10X.

Centralized Control

Cloud-based control enables centralized management of all access points (APs) and users in the network. A single instance of vWLAN control software located at the headquarters can manage APs across multiple buildings, an entire campus or across town - over a private or public cloud. Centralized control also ensures seamless roaming and consistent policy management.

Unmatched Security

The Bluesocket vWLAN solution features multilayered security that's enforced at the network edge. The Bluesocket APs include a built-in stateful firewall to turn away malicious traffic before it hits the LAN. vWLAN also features enterprise-class authentication, data encryption, real-time data monitoring, and RF Intrusion Detection (RF-IDS).

Built-in Guest Access

Now, you can offer guests, vendors, or contractors convenient and secure Wi-Fi access. vWLAN includes a comprehensive Guest Access solution that allows you to create secure access for guest users.

ProCloud Wi-Fi

ADTRAN ProCloud Wi-Fi offers a fully-managed, business-class Wi-Fi service, built on Bluesocket vWLAN. You can provide your customers with from a fully managed wireless network that includes proactive 7x24 monitoring, technical issue resolution, advance hardware replacement, and turnkey services to reduce IT support burdens. Businesses can offload the day-today Wi-Fi network management from IT, allowing them to dedicate themselves to other core business goals.

Guaranteed 99.99% Uptime

ProCloud Wi-Fi ensures businesses have an always-on wireless network with a High-Availability (HA), redundant data center infrastructure, with guaranteed 99.99% uptime.

Freedom to Migrate

With ProCloud Wi-Fi and Bluesocket, customers have the freedom to migrate from cloud-based to in-house hosting and management at anytime ensuring business continuity. ADTRAN Bluesocket offers a choice of management options (hardware or virtual) and businesses can take advantage of ProServices technical resources who can assist in ensuring a smooth migration.

Turn-Key Solutions

ADTRAN ProServices offers turn-key wireless solutions including optional ProStart services (planning and design, and implementation) with ProCloud Wi-Fi services (hosting, 24x7 monitoring, technical troubleshooting, NBD hardware replacement and support).

Private Label Option

In addition, ADTRAN offers ProCloud Wi-Fi Private Label empowering partners to deliver their own branded managed services, relying on ProServices for hosting infrastructure and back end support.

High-performance, Plug-and-Play Access Points

The Bluesocket family of 802.11a/b/g/n/ac high-performance access points (APs) is a perfect fit for enterprises, educational institutions, hospitality and healthcare providers who are looking expand their Wi-Fi networks. The Bluesocket portfolio of 1800, 1900 and 2030s enterprise-class APs:

- Offer throughput up to 1.75 Gbps (BSAP 2030 series)
- Are completely plug-and-play requiring no manual configuration
- Include DynamicRF and Smart Bandwidth management for faster deployments
- Include a stateful firewall to enforce security at the edge





As industry continues the migration toward Ethernet-based network systems, it is more important than ever to be able to turn to a company specifically dedicated to these needs. ComNet, is a USA-based company with the key functions of product development, engineering, manufacturing, customer-care and tech support. ComNet offers a host of Ethernet switches and media converters as well as video, data and Ethernet optic transmission products. ComNet supports its products to the highest level, offering unparalleled customer care.

ComNet Products

Ethernet switches

ComNet switches are engineered to meet virtually any high bandwidth demand any network might require. In addition, the extra features such as IEEE-compliant PoE and integrated SFP ports ensure interoperability to other devices and easy to comprehend browser-based interface ensures easy set up and monitoring. ComNet switches are fully configurable through web-based or SNMP network management, offer port based security and are HD video compatible.



Ethernet media converters

ComNet introduces a variable rate electrical-to-optical media converter with PoE (power over Ethernet) that allows users to select between 10/100 Mbps and 1000Mbps rate transmission and provides up to 30 watts of PoE+ for powered devices. ComNet designed this hardened media converter for applications where there is a potential upgrade to Gigabit transmission or as method to reduce the number of individual media converter models being used. This multiple rate feature can eliminate future hardware upgrade costs.



D-Link offers an impressive suite of business class switches that provide the foundation for a full range of infrastructure solutions, with specific network solutions to help small and medium-size businesses, hospitals, schools, universities and government agencies meet the challenge of growing demands and shrinking resources.

D-Link Products

Unmanaged Gigabit Switches

Built with green technology for reduced energy use, D-Link offers 5-, 8-, 16-, and 24-port options with or without PoE, all with plug-and-play installation.



Smart Switches

D-Link's Smart Switches incorporate advanced management and security functions to provide improved performance and scalability. The series uses PoE to for increased power to IP phones, access points and network cameras.



D-link also offers a full range of Managed stackable Gigabit Switches and network accessories.



Edgewater Networks, Inc., a leading provider of Enterprise Session Border Controllers, develops products that ensure the secure and reliable delivery of IP based voice and video for service providers and enterprises. Edgewater's products offer proven network and operational savings from the customer premises to the core of the network.

Edgewater Networking Infrastructure Products

EdgeMarc Enterprise Session Border Controllers

EdgeMarc Enterprise Session Border Controllers provide passive call quality monitoring and powerful but easy-to-use traffic management that ensures high quality voice and video. Perfect for customers to connect to cloud-based services by resolving SIP interoperability challenges and providing the security and reliability needed to ensure business communications. All EdgeMarc products provide a VoIP and video aware NAT/Firewall, protocol mediation for interoperability of VoIP and video devices, active VoIP line testing, call quality monitoring, survivability, QoS and more.



EdgeMarc 4570

The EdgeMarc 4570 Series supports up to 70 concurrent VoIP calls and includes multiple T1/E1 and Ethernet wide area network interfaces. Models also include integrated FXS and FXO interfaces, a LAN switch, and WiFi capability.



EdgeMarc 4600 Series

Designed for medium office environments, the EdgeMarc 4600 Series supports up to 100 concurrent VoIP calls and includes multiple T1/E1 and Ethernet wide area network interfaces. Models also include integrated FXS, FXO and PRI interfaces, a LAN switch and WiFi capability. This series allows business to connect, optimize and manage voice and video devices while protecting with protocol aware security.



EdgeMarc 7000 Series

The EdgeMarc 7000 series enterprise session border controller provides the demarcation point for real-time, interactive IP services. The 7000 series is used in medium and large office deployments. With support for up to 2,000 concurrent calls and 4,000 registered devices, this series is the ideal solution for converged IP voice and data networks requiring high performance.





EnGenius offers data/communications solutions that deliver range, reliability and connectivity for class-leading performance at an affordable price. EnGenius high performance, business-class access points, client bridges and adapters provide wireless connectivity to hotels, education centers, restaurants and offices every day world over.

EnGenius Network Products

Wireless Management Solutions

The Neutron Series of wireless management products can be mixed and matched to create ideal wireless connectivity solutions for large property operations.



Indoor Access Points/Client Bridges

Ideal for deployment in small to medium business, hotels and resorts, school and universities or even homeowners to wish to expand their network to all rooms of a large home.



Outdoor Access Points/Client Bridges

This sturdy line is available for business, restaurants and other business who want to offer guests access, to connect to an expanded building and for outdoor surveillance cameras. EnGenius outdoor access points are well suited for connections on campuses and in RV parks or marinas.



Switches

EnGenius switches are specifically designed to meet the needs of start-up and small-to-medium sized businesses. For companies that need a way to connect and power VoIP phone systems, IP Cameras and Wireless Access Points throughout their facilities.



Consumer Products

Get the same reliability and performance of EnGenius business products for the home. EnGenius offers wireless routers, media bridges, switches and adapters designed and engineered to keep up with the demands of streaming household media.



Long Range Phones

The EnGenius cordless business telephone systems deliver extremely long-range and reliable connectivity outdoors, throughout multi-story buildings, and within complex environments.



IP Cameras

Monitor caregivers, family, pets and employees wherever there is an internet connection either wirelessly, over 3G or 4G via mobile app.



KTI has developed a complete series of network products to meet the demands of small and mid-sized businesses.

KTI Networks Products

These products are generalized into three categories, including Fiber Ethernet Networking, Ethernet Networking switches, and other office networking solutions. Models feature power over Ethernet, critical environmental networking solutions for industry and media converters. From managed 24-port Gigabit Ethernet switch with 16 GbE SFT ports to a 5/8 father Ethernet switch with 1 fiber connections, KTI offers a full line of business-capable switches.



multi-link inc.
expanding global communications

Multi-Link is a Kentucky-based engineering and product development manufacturer of telecommunications network components. Known for outstanding customer service and technical support, Multi-link's American-made products have a track record of 99% reliability.

Multi-Link Products

ACP 2.0 Series

This out-of band network switch call router allows businesses to communicate effectively and cost-efficiently with remote telecom and network assets.

The Stick

The stick active call routing phone/fax/modem switch automatically screens and routes all incoming calls to the right equipment every time, eliminating the need for costly multiple phone.





An industry leader for 44+ years, MultiTech Systems manufactures a comprehensive line of Unified Communications and device networking products that connect data over cellular and analog networks from anywhere in the world.

MultiTech Products

FaxFinder Fax Server

The FaxFinder is an all-in-one appliance that delivers faxes to a recipient's email in-box or network folder to be accessed on personal computers, laptops or mobile devices and printed on a network printer. One FaxFinder can eliminate the need for multiple fax machines and Multi-Functional Peripherals (MFPs). Analog and IP models available.



Benefits:

- Centralize fax operations
- Lower operational & support costs
- Integrates with existing business
- Complies with HIPAA and Sarbanes-Oxley

Features:

- 2-channel IP model supports SIP and T.38 real-time faxing protocols; field upgradeable to 8-channels
- 2, 4 and 8 port analog models support G3 V.34/33.6K fax
- Access to corporate and personal phonebooks including Microsoft® Outlook® address book
- Web services API for integration with 3rd party applications

MultiVOIP Gateways

MultiTech's voice over IP gateways bridge the voice network to the data network providing a viable alternative to traditional public switched telephone networks. These gateways provide high quality, inter-office communications solutions by seamlessly converting analog voice and fax communications for delivery over existing data networks, allowing companies to realize significant costs savings and other business benefits by leveraging a single IP network to support both voice and data.



Features:

- Ethernet connectivity and full IP compatibility with existing routers and WAN infrastructure
- PSTN failover automatically routes calls over the PSTN network if the IP network is down
- T.38 for interoperability with VoIP equipment
- Allows the use of dynamic IP addresses
- 1-, 2-, 4- and 8-channel models

Cellular Modems and Wireless Routers

MultiTech's cellular modems utilize standards-based 2G and 3G, CDMA and GSM technologies to provide wireless data communication over worldwide cellular networks. The external models are designed in a rugged industrial chassis and are available with a broad range of interface options including RS-232, USB, and Ethernet to cover all of your application needs. Wireless router solutions offer optional GPS capabilities and also integrate with virtually any application.



JSD - Jenne Solutions Designer

Grow Your Sales with Jenne Solutions Designer

Jenne® Solutions Designer is a powerful online configuration tool that enables resellers to quickly design a real-world configuration, generating a quote and proposal in minutes. It seamlessly identifies complementary solutions, including pricing and availability, all in an environment that can be shared privately among a customer's colleagues and experts at Jenne.

Resellers benefit by:

- A shorter time needed to configure solutions
- The ability to design the total end-to-end solution
- Customized quotes, proposals and cover letters available in a user-friendly export
- Encourages add-on sales
- Increases your overall quoting accuracy
- Helps sales reps be more efficient and productive, thereby closing more sales
- Available for Avaya, Avaya Data, Panasonic, LifeSize and Jabra product solutions



NETGEAR®

NETGEAR® has been a worldwide provider of technologically advanced, branded networking products since 1996. Their mission is to be the preferred customer-driven provider of innovative networking solutions for small businesses and homes. For businesses, NETGEAR provides networking, storage and security solutions without the cost and complexity of big IT. The company also supplies top service providers with retail-proven, mobile broadband solutions for their customers on the go. NETGEAR products are built on a variety of proven technologies such as wireless, Ethernet and Powerline, with a focus on reliability and ease-of-use.

NETGEAR Network Products

ProSafe® Unmanaged Switches

Unmanaged switches are the most affordable solutions for instant network connectivity for home office, small network, and conference rooms in larger enterprises. NETGEAR's ProSafe line of unmanaged switches are available in both desktop and rack-mount form factor, several with PoE capability.



ProSafe Plus Switches

NETGEAR's ProSAFE Plus Switch is the new and unique solution, offering basic network management features (QoS, VLAN and etc.) to allow control and visibility of business network beyond simple plug-N-play connectivity. It is an ideal upgrade from Unmanaged switches. It also comes with PoE options.



ProSafe Smart Switches

NETGEAR offers a comprehensive line-up of web-managed switches that come in Fast Ethernet, Gigabit Ethernet, and 10 Gigabit options, with both non-PoE and PoE configurations, helping SMB to build a simple yet intelligent network. NETGEAR's unique Stackable Smart switches are affordable alternatives, designed for customers seeking resilient and redundant network design, without the cost of Fully Managed switch solutions.



ProSafe Fully Managed Switches

Fully Managed switches offer more granular control, mostly at a routing level on a dynamic basis. Dedicated network administrators will set up, configure and manage the switch through a CLI which can be accessed using Telnet, Secure Shell (SSH) or serial console ports. NETGEAR Fully Managed switches allow users to set configurations using both CLI and web browsers with full capabilities mirrored across both options.



ProSafe Firewall Protection

NETGEAR's ProSafe line of business-class Wireless VPN Firewalls are ideal for remote or branch offices and telecommuters. With built-in 802.11g Access Points, Stateful Packet Inspection (SPI) firewall and Denial of Service (DoS) protection, these all-in-one devices offer AES and 3DES encryption, intrusion detection and prevention, NAT and more! In addition to the above-mentioned features, these devices add anti-spam enforcement on select models and content filtering.



ProSafe Lifetime Warranty

ProSafe products have always been designed and built to the higher standards required for business-class networks. To clearly demonstrate that NETGEAR products offer world-class quality, NETGEAR offers the original purchaser a full lifetime hardware warranty on ProSafe products—switches, firewalls, and wireless access points—purchased on or after May 1, 2007. This means that as long as a customer owns its ProSafe equipment and can show original proof of purchase, NETGEAR will replace it if it breaks. NETGEAR knows that ProSafe products are reliable and wants its customers to find that out too.

ReadyNAS Network Attached Storage Devices

Get the most storage for your IT dollar with the ReadyNAS family. This cost-effective backup to disk solution is perfect for remote offices and smaller locations that require capacity and performance. Hybrid cloud support for online archives, file sharing and managed services with complete third party backup software for physical, virtual and mixed environments.



Oberon's wireless enclosures and antenna products are used where the RF coverage, infrastructure security, environmental robustness, and aesthetics are paramount in the network design and implementation. Oberon has helped thousands of integrators and end-users in healthcare, government, transportation and logistics, retail, hospitality and manufacturing achieve reliable indoor network connection mobility.

Oberon Products

Wireless AP Ceiling Enclosures

Oberon manufactures a comprehensive line of wireless access point enclosures, mounting solutions, antennas, and cabling accessories for secure, aesthetic wireless installations. Oberon's access point enclosure products provide reduced installation costs and enhanced RF coverage.



Hard Lid or Wall Surface Mounts

These WAP enclosures are designed for convenient and secure mounting of the access point on walls or in rooms with a hard or ceiling. The enclosures include a universal mounting plate for access points from many vendors and knockouts for antennas.



Zone and Multimedia Enclosures

Mount a switch or other rack-mountable networking components in these 2' x 2' ceiling tile replacement enclosures, ideal for Fiber to the Enclosure (FTTE). Switches are accessible without disturbing the air handling space. Most of Oberon's ceiling enclosures are UL50 Listed and carry an OPA number.



A Jenne, Inc. exclusive brand of High Performance Optics and Connectivity Solutions. Veloso™ is a high quality brand for Optics with competitive pricing and above average margin opportunities. Solutions consist of transceivers and high speed cabling for Network connectivity, Server connectivity, and Storage Arrays-Fiber channel for most OEM brands. Other products available consist of NIC Cards, Media Converters, and Multiplexers. Each product is system specific qualified and tested before delivery. Less than .03% failure rate, one of the best in the industry. Custom solutions available such as Dual OEM cables, extra-long distances, Bi-Directional and DWDM to name a few. All products come with a lifetime warranty.

Transceivers

Veloso™ supply OEM compatible transceivers from Adtran to Zyxel. Our transceivers seamlessly scale any network, while offering quality that exceeds the OEM. Transceivers help expand network reach, increase bandwidth, and improve network performance – ALL without voiding SmartNet or any additional SLA.



DAC

Connecting two different switches is now simple by Veloso™'s Dual Compatible Direct Attach Cables. Now you can connect a Cisco to a HP switch with one high-speed cable without replacing your whole network system. Our direct attach cable line comes in lengths up to 15 meters for copper (Twinax, CX4) or up to 100 meters for fiber (AOC). We offer both active and passive solutions for copper cables.



ZyXEL, a pioneer in IP technology for over 20 years, provides a complete portfolio of multi-service LTE, fiber and DSL broadband gateways, home connectivity solutions, smart home devices and enterprise-class Ethernet switches, security and Wi-Fi equipment for small to mid-size business. ZyXEL offers integrated, interoperable network solutions based on open standards.

ZyXEL Products

The ZyXEL Integrated Service Gateway Solutions are designed to support SMEs and their remote offices of enterprises with IP telephony, Firewall, VPN and routing services. Innovative integration of security and communications features will save IT managers configurations and interoperability difficulties. ZyXEL also carries a full line of secure mobile routers, wireless access points and controllers.





The Power of We™

Avaya's Scopia® product portfolio is a powerful combination of hardware and software products that is fully standards-based and offers the highest performance available in today's video conferencing solutions. Avaya Scopia solutions are used by institutions, enterprises, and service providers to create high quality, easy-to-use voice, video, and data collaboration environments, regardless of the communication network.

Avaya Scopia® Video Conferencing

Avaya Scopia® Components

Avaya Live Video - Scopia as a Service

The latest cloud-based video service, AvayaLive Video allows you to experience the power of Avaya video conferencing with anyone, anywhere and on any device. Simply log on with an internet connection through a PC, Mac or mobile device. Subscribe and only pay for what you need. AvayaLive Video will grow to scale with you to accommodate additional users and requirements.



Avaya Scopia® XT Telepresence Platform



Creates a lifelike, immersive experience replicating the feeling of meeting in-person. And, it can be customized to meet the unique requirements of rooms and customer needs.

Avaya Scopia® Room Systems

The **XT5000** is the flagship product in the Avaya Scopia series of room systems. It's the only system on the market to incorporate dual 1080p/60fps live video and content, HD audio, simultaneous H.264 High Profile and Scalable Video Coding (SVC), and multi-party calling. The **XT4200** offers outstanding value and is a cost-effective HD video communications system specifically designed for the needs of smaller and mid-sized conference rooms.



Avaya Scopia® XT Executive 240

An executive desktop video conferencing system with an optional embedded MCU. It is the industry's only desktop system to offer 1080p/60fps along with simultaneous H.264 Scalable Video Coding and H.264 High Profile.



Avaya Scopia® Elite 5000 and 6000 MCU

This platform for HD multi-party conferencing features dual 1080p/60fps video channels and simultaneous H.264 High Profile and SVC to deliver uncompromised multi-party collaboration. It features hybrid software and hardware architecture with powerful accelerator components helps enable unmatched density.



Avaya Scopia® Pathfinder Firewall Traversal

This system features a complete firewall and NAT traversal solution enabling secure connectivity between enterprise networks and remote sites. The Avaya Scopia Pathfinder maintains the security and advantages of firewall and NAT over multivendor video networks. It allows seamless integration with existing video endpoints or infrastructure.



Avaya Scopia® Control

An Apple iPad Application that controls the Avaya Scopia video conferencing room systems. Its highly intuitive user interface virtually eliminates the learning curve for using a video conferencing system.





The Power of We™

Avaya Scopia® Gateway for Microsoft® Lync™

Connects the H.323 video communication system to Lync 2010 and Lync 2013 allowing any Lync user to connect any standards-based video conferencing system or any infrastructure appliance.



Avaya Scopia® Desktop

A simple, web browser plug-in that is centrally managed and deployed without complex licensing fees or installation issues. Simply click on a link and in moments you are ready to go. Include tele-workers in meetings, participate in video conferences from the road, collaborate with partners and suppliers and seamlessly connect through firewalls.



Avaya Scopia® Mobile

The industry's most feature-rich mobile video application enables HD video conferencing and H.239 data collaboration with nearly two million installed worldwide.



Video Collaboration Solutions

Avaya's Scopia® Video product line and expertise integrated with Avaya's open Aura® and IP Office architecture will bridge existing H.323 communications networks and SIP-based environments, delivering scalability that is intuitive and easy to operate.



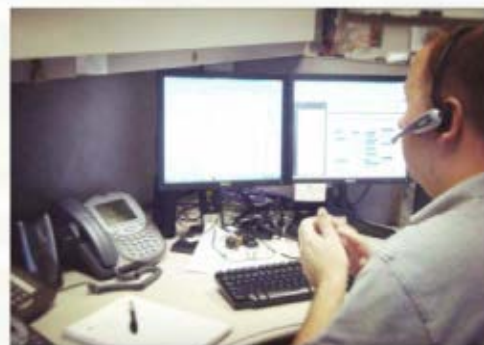
Jenne Technical Services

When technical services are needed Jenne customers can rest a little easier knowing Jenne's technical support is available Monday through Friday, 8 a.m. to 8 p.m. ET, at no cost. Emergency out of hours support is available at a minimal cost. Our technical staff has 200 years of combined experience in the telecommunications industry and has completed all manufacturer certifications necessary for Tier 2 technical support.

Technical Support also offers for a fee:

- Staging Service that performs all the preliminary configuration, licensing and upgrades enabling you to rapidly deploy systems on your customers' networks or as a stand-alone unit.
- Programming and Provisioning Service is also available subject to a completed data collection document provided by the reseller.

Jenne stands behind our staging service and offers a one year advance replacement on all SME staged equipment, control units, internal cards and modules.



Grow Your Business Like a Pro

Want To Grow Your Business By Increasing Sales of Avaya Scopia®, Network Virtualization or Collaboration Pods? JMP Can Help You Do That!

Are you looking for ways to grow your business? To generate quality leads? To market and present your business to customers and prospects in a professional manner that enhances your brand image and reputation? Look no further. Jenne® Marketing Pro™ is your one-stop shop for professional marketing campaigns for Avaya.

Jenne Marketing Pro (JMP) is a turnkey online marketing portal designed exclusively for Jenne resellers. It contains Avaya-branded email, direct mail, pURL campaigns and more. Now you can educate customers and prospects about your business, generate solid leads and cultivate vertical markets with targeted campaigns. Jenne Marketing Pro is like having a hand-picked team of copywriters, graphic designers, printers and more right at your beck and call, working to create customized campaigns to promote your business.

Make it Yours

JMP provides campaigns focused on Avaya's top selling products. Choose from postcards, emails, or pURL (personal URL) campaigns – all customizable with your company logo and company contact information. Consider taking advantage of a pURL campaign. These highly personalized campaigns are very effective and can boost response rates up to 20-percent over traditional single email campaigns. Or choose a targeted email promoting a specific product. There are many options to choose from.

Quick and Simple Set-up

Intuitive to use and backed by support, Jenne Marketing Pro lets resellers complete a campaign with the push of a few buttons. Customize your campaign, and then upload your list or shop for and purchase a list of prospects through JMP. Schedule your campaign for transmission and check-out. It's that simple. Once your campaign is sent, you can access the reporting tool to check-in on the status of your campaign, including open rates and click-throughs.

Get Started Today!

Just log-onto the Jenne website at www.jenne.com.

Click on the "My Portal" tab and select "Jenne Marketing Pro."

Questions: Contact Jenne Marketing at 866-451-5073





Get Connected with Lifesize

Say hello to video conferencing like you've never seen. Only Lifesize delivers one solution for simply connecting your conference rooms to everyone who needs to be in the meeting—from anywhere, on any device. And that's just the beginning.

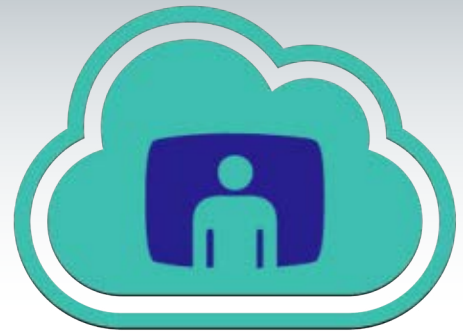
- **Lifesize connects its award-winning video conferencing systems and mobile apps to a radically simplified cloud video service**
- **Works with the latest iOS and Android™ devices**
- **Offers the highest quality video conferencing**
- **Lets people initiate instant video calls or schedule virtual meetings**
- **Ensures complete hassle-free management of a world-class video solution**

Lifesize Audio Visual Conferencing Products

The Perfect Match – Lifesize® Cloud + Lifesize® Icon™

No other video conferencing system offers the ease, versatility and complete connected experience of Lifesize Cloud together with Lifesize Icon. Truly, this solution gives end-users the ultimate combination of unmatched simplicity and brilliant video, letting them meet with anyone, anywhere just like they are all in the same conference room.

Lifesize Cloud comes preloaded on every Lifesize Icon room video system and even better, all of a user's devices, including user's laptops, tablets, and smartphones. It will update automatically too, ensuring users always have the latest features to enjoy.



Get your head in the Cloud

Lifesize Cloud is simple and easy to buy. Flexible subscription plans give teams room to grow at a value that fits their budgets. Best of all, simple payment options are offered to equip meeting rooms with Lifesize Icon room video systems so that everyone can enjoy the connected experience.





Lifesize offers a diverse line of flexible products to meet the communications needs of every business — from corporate enterprise to government and from telemedicine to education. Lifesize is pioneering full virtualization for video infrastructure, to deliver the ultimate communication experience through highquality video conferencing for anyone, anywhere, on any device. Lifesize offers a broad range of products to meet specific needs. Whether hardware or software, on servers or in the cloud, mobile flexibility or industrybest conference room systems, Lifesize offers the best mix of video collaboration products.

Lifesize Audio Visual Conferencing Products

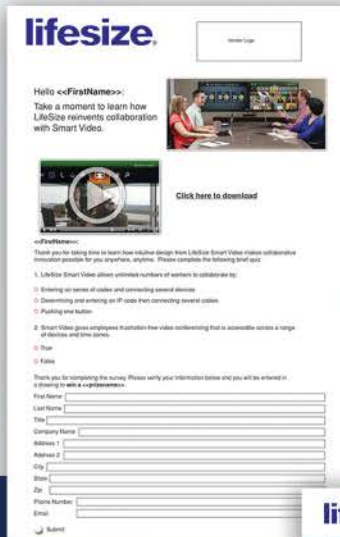
Lifesize Icon Series

This high performance video system line enables Smart Video — a radically simplified and completely frustration-free, easy video conferencing solution. The series most powerful feature is simplicity. All applications can be accessed with a simple click of a button, eliminating worry about the technology behind the conference. With Smart Video, made possible by the Lifesize Icon Series, video conferencing works flawlessly, intuitively and at an unbeatable value.

Lifesize 220 Series

The Lifesize 220 Series offer a natural, realistic interaction with high resolution, superior motion handling and low latency. Lifesize Room 220, Lifesize Room 220i, Lifesize Team 220 and Lifesize Express 220 offer a complete line of full HD video conferencing experience. All are interoperable with Microsoft Lync and Lifesize Connections, enabling connection from a Mac or PC to a meeting room or conference room. At roughly one-third the purchase price of competitive solutions, with even more savings throughout the life cycles of the products, the Lifesize 220 Series video conferencing equipment comes complete with an effective ROI.





Grow Your Business Like a Pro

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Click on the "My Portal" tab and select "Jenne Marketing Pro."

Questions: Contact Jenne Marketing at **866-451-5073**

or jmp@jenne.com





Whether the meetings are small and at a desk, in a large auditorium or in a conference room, tele-meetings are a simple and spontaneous way to conduct business, because all you need is a phone. However, it must be the right phone. Konftel knows the importance of meetings and has created conferencing solutions with Omnisound HD wideband audio, recording capability, flexibility and low investment cost —the perfect phones for web and video conferencing.

Konftel Audio and Video Conferencing Products

300 Series

The Konftel 300 line is packed with many smart features and designed for flexible performance. Record conversations on SD memory cards and switch between and combine three connectivity technologies — analog, cell phones and USB. Make multiparty calls and save call groups or add expansion microphones, a wireless headset and even a PA system.



KONFTEL MODEL	CONNECTION						MODEL-UNIQUE FEATURES					ACCESSORIES		
	Analog	DECT	SIP	USB	Cellular and DECT phone	Mobile network	Battery capacity	Headset and PA connection	Selector; switch and combine connections	Web-based configuration	Upgradeable	Expansion microphones, 1 pair	PA interface box	Cell phone cables
KONFTEL 250	●						Not possible					●		
KONFTEL 300	●			●	●		Not possible	●	●		●	●	●	●
KONFTEL 300IP			●				Not possible	●		●	●	●	●	
KONFTEL 300M				●		●	30 hours talk time		●		●	●		
KONFTEL 300Wx	●*	●		●	●		60 hours talk time		●		●	●		●

* Option with Konftel DECT base for analog connection included.

55 Series

For web and teleconferencing, the Konftel 55 series is compact, highly portable and easy-to-use. This series is designed to be the hub of communications and connects computers, mobile phones, tablets and desktop phones. VoIP calls can be bridged with calls via a desktop or mobile phone. The Konftel 55 also records calls on a memory card to share the audio files.



KONFTEL MODEL	CONNECTION						ACCESSORIES		
	USB for VoIP calls	Desktop phone* via cable	Cellular phone, cable accessory	Bluetooth*	Headset connection 0.14 inch	Bridging calls, USB & cellular or desktop phone	Expansion microphones	Deskphone adapter	Cell phone cables
KONFTEL 55	●	●	●		●	●		●	●
KONFTEL 55W	●	●	●	●	●	●	●	●	●

*TDM and IP deskphone.



Focusing on innovation and quality, Logitech designs personal peripherals to help business become productive in the digital world. With products sold in almost every country in the world, Logitech's leadership in innovation now encompasses a wide variety of personal peripherals (both cordless and corded), conference cameras, and webcams and speaker systems. Logitech is shaping The New Office by breaking down barriers between people and technology, work and life.

Logitech Audio Video Conferencing Products

CC3000e

The Logitech ConferenceCam CC3000e combines breakthrough affordability and professional audio and video to turn any meeting space into a video-enabled collaboration place. By using your familiar computing environment and UC application of choice, the CC3000e is plug-and-play and easy to deploy. Workgroups of 6-10 people can now experience the productivity benefits of crystal-clear face-to-face communication.



C930e

The Logitech Webcam C930e features the widest-ever field-of-view in a business webcam — 90-degrees — and is the first with HD 1080p H.264/SVC UVC 1.5 encoding, the newest technology that frees up PC bandwidth with on-camera video-processing. With pan, tilt and zoom functions and RightLight™ 2 technology, this webcam delivers the most professional desktop video collaboration experience yet.



H570

The Logitech USB Headset H570e, available in corded mono and stereo versions, delivers enterprise-quality audio at an affordable price. Along with the human-centric design Logitech is known for, the USB Headset H570e provides clear, comfortable communication with a feature set unmatched by competitive alternatives in the same price category.



Polycom is the global leader in open standards-based unified communications and collaboration (UC&C) solutions for voice and video collaboration, trusted by more than 415,000 customers around the world. Polycom solutions are powered by the Polycom® RealPresence® Platform, comprehensive software infrastructure and rich APIs that interoperate with the broadest set of communication, business, mobile and cloud applications and devices to deliver secure face-to-face video collaboration in any environment.

Polycom Audio Conferencing Products

SoundStation line

Polycom conference phones deliver superb voice quality, expansive microphone pickup, advanced audio processing, and all the features that make conference calls seem as natural as being in the same room. Polycom deliver 360-degree microphone pickup and other group voice capabilities, use patented Acoustic Clarity technology enables loud, clear group calls without echoes, dropouts or feedback, and feature advanced Voice over IP (VoIP) support, wireless technology, USB-based solutions, and flexible configuration options.



VoiceStation line

The VoiceStation line of conference phones are designed for offices and small meeting spaces



VVX Business Media Phones

Polycom VVX series is a family of business media phones that give busy professionals a high-quality audio and video communications experience. They rapidly integrate into a wide range of unified communications environments.



SoundPoint IP Series

Polycom SoundPoint IP products deliver high-definition voice communication experiences to businesses of any size. Polycom SoundPoint IP Series telephones are easy to use and are designed to improve productivity in business workflows.



CX Series Deskphones

Polycom CX series phones are optimized for use with Microsoft® Lync® and are integral voice components to consider for any Microsoft UC strategy. Combining Polycom® HD Voice™ technology with the advanced presence-enabled telephony capabilities of Lync, these phones are easy to use—at the workplace, at the home office, and in conference rooms, lobbies, and common areas.



AVTEQ has a passion for problem-solving that drives the development of innovative solutions, customer-driven design and real-world usability. With smart solutions to high-tech office space, AVTEQ provides solutions and exceed the expectations of video conferencing space and applied their learning to expertise in furniture.

Avteq Audio and Video Conferencing Furniture

RPS Series

This line executive rollabout flat screen stands include features such as adjustable rear-mounted camera stands, superior audio, handy shelves and mountings for up to two 80-inch screens.



GMP series

AVTEQ's GMP Series carts are all-steel, console-style modular carts that have countless configurations of storage space, surface area and display capacity. The GMP carts utilize AVTEQ's table-top screen mounting system to support single or dual plasma or LCD screens.



Wall mounts

The perfect solution for every need.



Fixed Furniture

Choose from the Credenza 3 L/V, Fully customizable 3-bay Credenza 3 L/V, or the integrated screen mount Credenza 2, technology to eliminate wall mounted displays. AVTEQ's multimedia furniture will house and support telepresence with style.



PS-100L-CTR

- Includes below screen codec shelf and center screen camera shelf
- Supports two displays up to 70"





Mitel has a broad portfolio of business telephony solutions to satisfy every communications requirement. Offerings range from feature-rich call managers for small- and medium-sized businesses to highly scalable ones for large enterprises, to integrated mobility solutions, unified communications applications, and call center suites, complemented by a wide array of terminals. Mitel has one of the largest customer bases of any global telephony provider. The loyalty of customers is a testimony to the quality of products and service.

Mitel Telephony Products

Mitel 6730 Series SIP Telephones

The Mitel 6730 Series offers exceptional features and flexibility in open-standard enterprise-grade SIP telephones. The series provides a broad range of phones suitable for every budget from an entry-level model suitable for common areas to an executive model with full color, high resolution touch screen display. All phones support up to 6 lines, offer advanced XML capability, many with dual Gigabit Ethernet connections and are fully interoperable with leading IP-PBX platforms.



Mitel 6800 Series SIP Telephones

The 6800 Series from Mitel is a family of powerful SIP-based products offering advanced interoperability with major IP Telephony platforms. All Mitel enterprise-grade 6800 Series IP telephones have a sleek and modern industrial design with remarkable HD wideband audio, an enhanced speakerphone and superior audio processing to achieve richer and clearer hands-free conversations.



Expansion Modules

The Mitel M680 and M685 expansion modules are designed to increase the power and flexibility of Mitel's 6800 Series SIP telephones. These expansion modules are ideal for receptionists, administrative assistants, call center agents and power users who need to monitor and manage a large number of calls on a regular basis. Up to three modules can be used at once with many of the SIP deskphone models to create a powerful, feature-rich console option. Modules share power and signalling with the phone, eliminating the need for additional wiring.



Enhanced Warranty Program

The Mitel Enhanced Warranty Program is an excellent way to broaden and lengthen the relationship with your customers. The Enhanced Warranty Program provides two key benefits:

- Advanced product replacement
- Extension of Mitel's Factory Warranty to 3 or 5 years

All enhanced Warranties must be sold at the time of original phone purchase.

Microsoft® Lync™ IP Telephones

The Mitel 6721 and 6725 IP phones are optimized to work Microsoft® Lync™. These models feature the embedded phone addition software, offering access and interoperability with Microsoft Lync Server R14. Both models support dual Gigabit Ethernet interfaces, PoE, a rich color display and high definition audio. The 6725 has an optional USB cable which, when connected to the user's PC, provides a further level of integration including presence indicator and click-to-dial from any phone number displayed on the PC.



Digital Telephones

With a digital model to fit every business need, Mitel combines time-saving and convenience features with ease of operation in the 5000 Series Meridian line. This phone series is designed to maximize use of Meridian® Digital Centrex (MDC) features.



SIP-DECT™ Mobility Solutions

With SIP-DECT™, Mitel has combined the mature and secure DECT technology with SIP innovation. Mitel SIP-DECT is a mobility solution that uses base station radio fixed parts (RFPs) to provide a seamless radio network for voice and/or data campus mobility. There are no range restrictions and the size of the radio network can grow with your IP infrastructure. Up to 20 RFPs and any number of handsets are supported.

SIP-DECT Lite is a bundled offering of a single cell RFP and either a 612d or 622d DECT handset and supports up to eight concurrent calls. These components will be upgradable to form part of a complete SIP-DECT Enterprise solution as the business needs grow and evolve.



Conference Telephones

The S850 wireless conference phone from Mitel is comprised of one wireless speaker, two omnidirectional microphones and a handset dialer. Designed specifically for use in conference rooms, boardrooms and executive offices, the S850 redefines the traditional conference call experience by giving users unprecedented freedom in placement and accessibility of the components.





Grow Your Business Like a Pro

Want To Grow Your Business By Increasing Sales of Mitel VoIP Phones?
JMP Can Help You Do That!

Are you looking for ways to grow your business? To generate quality leads? To market and present your business to customers and prospects in a professional manner that enhances your brand image and reputation? Look no further. Jenne® Marketing Pro™ is your one-stop shop for professional marketing campaigns for Mitel.

Jenne Marketing Pro (JMP) is a turnkey online marketing portal designed exclusively for Jenne resellers. It contains Mitel-branded email, direct mail, pURL campaigns and more. Now you can educate customers and prospects about your business, generate solid leads and cultivate vertical markets with targeted campaigns. Jenne Marketing Pro is like having a hand-picked team of copywriters, graphic designers, printers and more right at your beck and call, working to create customized campaigns to promote your business.

Make it Yours

JMP provides campaigns focused on Mitel's top selling products. Choose from postcards, emails, or pURL (personal URL) campaigns – all customizable with your company logo and company contact information. Consider taking advantage of a pURL campaign. These highly personalized campaigns are very effective and can boost response rates up to 20-percent over traditional single email campaigns. Or choose a targeted email promoting a specific product. There are many options to choose from.

Quick and Simple Set-up

Intuitive to use and backed by support, Jenne Marketing Pro lets resellers complete a campaign with the push of a few buttons. Customize your campaign, and then upload your list or shop for and purchase a list of prospects through JMP. Schedule your campaign for transmission and check-out. It's that simple. Once your campaign is sent, you can access the reporting tool to check-in on the status of your campaign, including open rates and click-throughs.

Get Started Today!

Just log-onto the Jenne website at www.jenne.com. Click on the "My Portal" tab and select "Jenne Marketing Pro."

Questions: Contact Jenne Marketing at 866-451-5073 or jmp@jenne.com.

Contact your Jenne representative at 800-422-6191 for more information or email sales@jenne.com.





Scitec • Teledex • TeleMatrix

Cetis, Inc. (CetisGroup.com), is the ISO-9001, RoHS, and WEEE-certified manufacturer of Teledex®, TeleMatrix® and Scitec® brand telephones. Designed and engineered in America, Europe, and China, M Series, E Series, I Series (formerly Teledex iPhone), Opal Series, Diamond Series, Nugget Series, 9600 Series, 3300 Series, 3100 Series, and Aegis Series telephones are preferred by hotels, hospitals, universities, government, and corporations globally.



TELEDEX E SERIES Choose 1 or 2-line analog, VoIP, corded, cordless models with customizable faceplates.



TELEMATRIX 9600/3300 SERIES Choose 1 or 2-line analog, VoIP, corded, cordless models with customizable faceplates.



SCITEC AEGIS-08 SERIES Choose 1 or 2-line analog corded models with customizable faceplates.



Cortelco is committed to fulfilling the communications needs of businesses and organizations globally. That commitment led to "Smart Solution" telephone products and services with user-friendly design and lasting quality. Cortelco's vision is to supply the most advanced telephone products possible along with service, support and a desire to build winning relationships with business.

Cortelco Products

C Series IP Phones

Cortelco's newest series of SIP 2.0 telephones offers a state-of-the-art design and provides an economical, high value alternative to other SIP phone offerings.



12 Series

Targeted to business, government and institutions, Cortelco's new 12-Series is a family of full-featured analog telephones featuring caller ID.



EnGenius Technologies is a global technology innovator specializing in long-range telephone and data communications. EnGenius high performance business class phone systems are hard at work providing wireless communication in offices around the world.

EnGenius Products

DuraFon 1X/DuraFon Pro

These industrial cordless handsets ensure long-range and secure communications indoors and out. With a rugged design for use in harsh environments, EnGenius handsets ensure reliable communication.



DuraFon 1X

FreeStyl1

This long-range telephone offers a slim, lightweight handset design with ranges of up to six floors of building penetration.



FreeStyl2

The FreeStyl 2 is a scalable 900 MHz Cordless Phone System with significantly greater signal range than ordinary DECT or Wi-Fi phones.





Digium's vision is a world based upon open communications. Targeting small- and medium-sized businesses, Digium offers Switchvox UC solutions to power a broad family of products. The company's product line includes a wide range of telephony hardware and software to enable resellers and customers to implement turnkey VoIP systems or to design their own custom communications solutions. Digium is changing the way businesses communicate.

Digium UC Products

Switchvox Anywhere

Count on Switchvox to help customers make an easy transition from simple telephony to a feature-rich UC solution. Features include a switchboard that allows an interactive view of communication systems, call queues, chat and IVR auto attendant. Switchvox on-premises hardware appliances or Switchvox Cloud are available in multiple sizes to fit your business. Multiple office locations can be easily linked together by peering on-site or cloud-based Switchvoxes to each other. With Switchvox, all office communications are integrated to save time and money. Switchvox offers true mobility for seamless communications with any phone – VoIP, traditional analog, video call or any IP phone. With Switchvox, location is never a factor in getting work done!



Digium IP Phones

Digium IP Phones include unprecedented HD Voice and plug-and-play deployment at a price that fits any budget. With multiple line appearances, context sensitive soft keys, and advanced applications, you can access the information you need instantly. Digium's phones are the only phones that allow you to take full advantage of the flexibility and customization of Asterisk and Switchvox. Available in English, Spanish, French, German, Dutch, Italian and Portuguese.

D70

Designed for administrators and executives, this model features PoE with 6-line keys and 10 digital, rapid dial buttons with real-time status information and busy lamp field indicators for 100 important contacts.

D50

An HD Voice, PoE phone with 4-line keys and 10 rapid dial buttons with busy lamp field indicators for your most important contacts. Designed for mid-level employees.

D40

For any and every employee, the D40 is PoE phone with 2-line keys. Digium's best value phone.



Panasonic knows that successful businesses thrive by providing hands-on, personalized service to their clients. Being out-of-touch is simply not an option. That's why Panasonic combines advanced telephony products with IP-enabled applications to provide customizable and scalable solutions. They offer state-of-the-art telephony systems, full suites of digital and analog phones, IP Conference Speaker Phones, DECT wireless handsets, and IP network cameras. Panasonic is a global leader in DECT wireless and number one global provider of PBX systems (under 100 extensions).

Panasonic BTS Products

Digital Endpoints

Boost communication power with a system that is affordable and ready to grow. They include outstanding voice quality and productivity-boosting features that include Bluetooth-enabled wireless headset support and easy access to the entire spectrum of digital phone features. They also integrate with most Panasonic telephone platforms.



IP Endpoints

For value now and flexibility in the future, this system lets users manage communication between multiple locations or for remote employees. Panasonic IP phones eliminate a phone jack so office phones can be moved to any location by simply plugging into another data port. Panasonic IP phones show connected calls and handling options on a call screen, allows viewing the company's web portal via built-in web browser.



SIP Corded and Cordless Phone Systems

Discover the proven efficiencies and cost benefits of SIP-based communications with Panasonic. A wide range of endpoints, both corded and cordless feature intuitive options, plug and play simplicity, backlit and touch screen displays and PoE options.



Panasonic cordless DECT 6.0 cordless handsets are IETF RFC 3261 SIP compliant, Ethernet-based and certified with BroadSoft's Broadwork, Digium's Asterisk, Brekeke and others. They support G722, G711, G726 and G729G codecs.

Cordless lines are HD voice and PoE-enabled, include two data ports, conferencing and are certified with BroadSoft's Broadwork, Digium's Asterisk, Brekeke and others.

DECT Multi-Cell Wireless Endpoints

Compact and convenient, these high performance telephones put advanced communication technology and 1.9 GHz frequency at workers' fingertips, no matter where they work. Also available in splash, dust and shock resistant versions with access to all features— including a directory that will hold 100 numbers, speakerphone and handset compatibility.



Analog Endpoints

Affordable and reliable phones for the traditional needs of business. Features include programmable CIO and feature buttons, lighted keypads, auto-answering speakerphone and caller ID.



KX-NT300 Series

All models in this family of IP telephones features PoE with two Ethernet ports, programmable keys, and digital duplex speakerphones. Options include Bluetooth capacity and AC power adapters and backlit LCD display.



KX-DT300 Series Digital

From the DT321 with eight programmable CO buttons and a single line to the DT346 with 24 buttons, six lines and a backlit LSC screen, this series features digital duplex speakerphones, extra device ports and Bluetooth compatibility at an economical price. It includes a 60-key console and 12-key add on module.



7700 Series Hybrid

With features that include backlit displays, navigation for caller ID scrolling and a multitude of flexible and programmable CO keys, this series of Panasonic analog phones are both reliable and affordable. A 48 button DDS console with 16 one-touch keys is also available.



Door Phones

For home or office, Panasonic door phones prevent visitors from waiting at the door and allow them to communicate with whoever is on the premises. The premium model includes interchangeable face plates that compliment any decor.



Polycom is the global leader in open standards-based unified communications and collaboration (UC&C) solutions for voice and video collaboration, trusted by more than 415,000 customers around the world. Polycom solutions are powered by the Polycom® RealPresence® Platform, comprehensive software infrastructure and rich APIs that interoperate with the broadest set of communication, business, mobile and cloud applications and devices to deliver secure face-to-face video collaboration in any environment.

Polycom Products

Polycom® VVX® Business Media Phones

Polycom VVX Business Media Phones provide a unified voice and video communication experience for executives, knowledge workers and call attendants in organizations of all sizes. By combining Polycom's superior audio and video technology with innovative industrial designs and user interfaces, these business media phones improve productivity by simplifying communication processes and business workflows.



VVX Business Media Phones offer:

- Premium-quality desktop voice and video solutions that are designed for organizations and businesses of all sizes and budgets
- Intuitive, expandable, business-class phones that are designed for the multitasking needs and shifting schedules of busy managers and knowledge workers
- Tools that generate quick payback and lower travel expenses. Empower each employee for the cost of only one business trip
- Ready for integration into a wide range of unified communications environments.



Spectralink, a global leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration. By continually listening to customers on the move through their workdays, Spectralink is able to develop and deliver reliable, enterprise-grade voice and data solutions.

Spectralink Products

DECT Phones

For the cost-effective, flexible, and user-friendly DECT solutions, check the Spectralink 7000 portfolio of phones.



WiFi Phones

If WiFi solutions where Voice-over Wireless LAN solutions for enterprise IP and legacy PBX systems are a consideration, look to the Spectralink 8000 line.



PIVOT (87-Series)

Mobile workers in healthcare, retail and industrial businesses need reliable, high-quality tools to communicate on the job. These tools also need to be dependable, and easy to use. Even simpler, these tools should be something users already know how to operate. PIVOT™ by Spectralink answers the call.



Panasonic®

Grow Your Business Like a Pro



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Make it Yours

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Questions: Contact Jenne Marketing at 866-451-5073 or jmp@jenne.com.

Contact your Jenne representative at 800-422-6191 for more information or email sales@jenne.com.





AT&T covers communications for SMBs with the hands-free convenience of an extendable range system to keep all offices connected. These cordless headsets can be paired with AT&T Synapse and SynJ business phone systems, and most corded and cordless phone, for maximum mobility. It's perfect businesses where mobility is key.

AT&T Products

AT&T SynJ Cordless Business Phone System

With AT&T SynJ, your employees can work here or there. It's perfect for warehouse/distribution centers, car sales and rental lots, nurseries and other businesses where mobility is key. You can add up to 6 AT&T DECT 6.0 repeaters to extend your cordless mobility up to half a mile.* Go farther—and further—with AT&T DECT 6.0 cordless handsets or an AT&T TL7800 headset.



AT&T Synapse Business Phone System

No matter what your trade—whether construction, real estate, healthcare, manufacturing or IT—you'll love the big-business features and small-business price of AT&T Synapse. Direct your customers to the right person every time. With voicemail-to-email you'll never miss a lead. You can with professional automatic attendants, advanced call handling and built-in voicemail. Support for up to 100 users, PBX functionality, remote office support, IP services and more.



AT&T Syn248 Business Phone System

With Syn248, there are no headaches, hassles or heavy equipment! Since the analog gateway is 1u, it requires minimal office space. Respond to every call now, or later. Built-in voicemail means no more missed calls. Familiar call handling and a dual-mode auto attendant ensure all calls are handled right the first time. Support for 24 extensions and 8 analog lines - more than enough capacity for your operations today, with plenty of room to expand into the future.



Yealink is one of the top three global SIP phone providers in the IP communication industry. They design and manufacture innovative, high-quality, low-carbon IP phones. Their goal is to provide excellent technical solutions and matching customer support that helps clients located around the world to communicate freely and succeed in business.

Yealink Products

IP Phone Family

The Yealink T4 series represents the cutting-edge of contemporary VoIP technology. Revolutionary in appearance and advanced technical design, the T4 series is practical and offers up to 4.3 inch 480x272 pixels extra-large display screens and the Optima HD Voice system. The T2 series features a friendly user-interface, superb voice quality, high-resolution graphical display, up to 48 keys, configuration options, and access to the express XML browse.

SIP-T46G+EXP40 Ultra-elegant Gigabit IP Phone

- Optima HD voice
- 4.3" 480 x 272-pixel color display with backlight
- Dual-port Gigabit Ethernet, integrated PoE
- Up to 6 SIP accounts
- Support Bluetooth headset through USB Dongle
- Paper label free design



W52P Business HD IP DECT Phone

- Up to 4 simultaneous external calls
- Expandable up to 5 DECT cordless handsets
- Up to 5 SIP accounts
- 1.8" TFT color display with intuitive user interface
- Support Repeater



VP530 Business IP Video Phone

- 7" touch screen
- HD Voice
- 3-way video Conferencing
- Total Directory solution
- Open API



SIP-T28P Enterprise HD IP Phone

- HD Voice
- 320x160-pixel graphical LCD display with backlight
- Dual-port 10/100 Ethernet, integrated PoE
- Up to 6 SIP accounts
- Headset(wired/wireless), Expansion module





When resellers choose VTech to sell to their customers, they are choosing more than a phone system. They are partnering with the #1 manufacturer of cordless phones in the world. VTech has translated its success in cordless telephony to create a portfolio of DECT 6.0 business phone solutions, including the ErisStation® Conference Phone with Wireless Mics, the ErisBusinessSystem™ 4-line Office Phones, and the ErisTerminal™ SIP phones. VTech offers a new generation of affordable, cutting-edge phones designed to take businesses to a whole, new level.

VTech Business Phones

ErisStation® Conference Phone with Wireless Mics

Take conference calls to a new level with the VTech ErisStation Conference Phone with Wireless Mics. Unlike traditional conference phones, ErisStation allows everyone to spread out and stay engaged. Four, portable DECT 6.0 microphones, cutting-edge sound quality and all-in-one design backed by a standard two-year warranty featuring new product advanced replacement make it the ideal solution for your customer's conference phone needs.



VCS704

ErisTerminal™ SIP Phones

Unify all network communications - voice, data and Internet - with VTech's ErisTerminal SIP phones. Power over Ethernet (PoE), dual Ethernet ports and auto-provisioning help cut down on installation time, plus your customers can relax knowing they made the right choice with products that are competitively priced, come with free U.S. call-center support and feature a standard two-year warranty with new product advanced replacement. If mobility is a challenge, the ErisTerminal product portfolio includes a cordless base station/handset and a DECT 6.0 cordless headset to keep business moving forward.



VSP725



VSP735



VSP600



VSP505

ErisBusinessSystem™ 4-Line Office Phones

ErisBusinessSystem is a feature-rich, competitively priced phone system designed to meet the high demands of a busy office. Features of the ErisBusinessSystem include: 5-party conferencing, digital answering system, two-way call recording, auto- attendant and line groups. The 4-line system is simple to install via an Ethernet network, is expandable up to 15 extension desksets and offers cordless accessories for complete mobility. An industry-leading, standard two-year warranty featuring new product advanced replacement rounds out this total offering.



UP416



UP406



UP407

UNIFIED COMMUNICATIONS AND PHONE SYSTEMS



Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, networking and related services directly and through its channel partners to leading businesses and organizations around the world.



Manufacturer of single, multi-line and VoIP telephones, VoIP SIP-based enterprise IP telephones, SIP-DECT, wireless and SMB IP-PBX systems and solutions.



Panasonic offers customizable and scalable solutions for communications, collaboration, productivity and site security that are reliable, affordable and flexible, allowing our clients to be more responsive to their customers while staying better connected to remote and mobile colleagues.



Allworx is committed to creating products and services that simplify and enrich small business operations with the benefits of technological innovations and smart design.



An established supplier of advanced transmission products for today's expansive telecommunications networks developed to address high-speed, digital communication. Products include solutions for IP telephony/VoIP, unified communications and networking equipment solutions.



Digium, Inc. provides Asterisk® software, telephony hardware and Switchvox business phone systems that deliver enterprise-class unified communications. Digium is the creator, primary developer and sponsor of the Asterisk project, the world's most widely used open source communications software, which turns an ordinary computer into a feature-rich communications server.



CommSoft RMS is committed to enhancing the many outstanding Panasonic products, providing specialty solutions tailored to them.



A call management/cost accounting software program that connects to Panasonic telephone systems through your computer.

NETWORK INFRASTRUCTURE SOLUTIONS



Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, networking and related services directly and through its channel partners to leading businesses and organizations around the world.



An established supplier of advanced transmission products for today's expansive telecommunications networks developed to address high-speed, digital communication. Products include solutions for IP telephony/VoIP, unified communications and networking equipment solutions.



D-Link is a worldwide leader and award-winning designer, developer and manufacturer of networking, broadband, digital electronics, voice and data communications.



ComNet, is a USA-based company with the key functions of product development, engineering, manufacturing, customer-care and tech support. ComNet offers a host of Ethernet switches and media converters as well as video, data and Ethernet optic transmission products. ComNet supports its products to the highest level, offering unparalleled customer care.



Edgewater Networks develops products that ensure the secure and reliable delivery of IP-based voice and video for service providers and enterprises. Edgewater's products offer proven network and operational savings from the customer premises to the core of the network.



Products designed for the SME market providing long-range wireless communications solutions in demanding business environments, including indoor/outdoor wireless LAN products, client bridge access points and routers.



Extreme Networks' commitment to innovation allows them to deliver intuitive solutions designed to simplify the most pervasive network challenges, including demands for performance, availability, scalability and security.



Manufacturer of a broad range of network products which include network interface cards, transceivers, media converters and switches.



A manufacturer dedicated to the development and marketing of high quality telecommunications devices, including remote power management and fax phone switch devices, for a wide variety of commercial and government applications.



A global manufacturer of award-winning external and embedded modems, and unified communications products that connect data over cellular and analog networks from anywhere in the world.



Manufacturer of routers and gateways, Ethernet bridges, VoIP access points, managed and unmanaged gigabit switches, VPN firewall routers and PoE switching devices.



A Jenne, Inc. exclusive brand of High Performance Optics and Connectivity Solutions. Veloso is a high quality brand for Optics with competitive pricing and above average margin opportunities. Solutions consist of transceivers and high speed cabling for Network connectivity, Server connectivity, and Storage Arrays-Fiber channel for most OEM brands. Other products available consist of NIC Cards, Media Converters, and Multiplexers.



A supplier of broadband access and networking solutions for service providers, business and residential customers. Their enterprise-class product line includes security appliances, managed smart switches, wireless access points and VoIP solutions.



A leading designer and producer of in-building structured cabling and wireless voice and data network infrastructure products.

AUDIO AND VIDEO CONFERENCING



Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, networking and related services directly and through its channel partners to leading businesses and organizations around the world.



Developer of paging and radio microphones, stands and accessories for the professional, commercial and installation audio industries.



Global provider of high-quality analog, wireless and IP-based audio conferencing phones.



A world-wide leader of high-definition video conferencing solutions for personal, small office and corporate boardroom applications. LifeSize HD video conferencing products provide a stunning, immersive telepresence experience at an affordable price.



LG Electronics has led the way into the advanced digital era thanks to the technological expertise it has acquired manufacturing appliances since 1958. LG continues to pursue its 21st century vision of becoming a worldwide leader in digital—ensuring customer satisfaction through innovative products and superior service.



Logitech is a world leader in products that connect people to the digital experiences they care about.



Panasonic offers customizable and scalable solutions for communications, collaboration, productivity and site security that are reliable, affordable and flexible, allowing clients to be more responsive to their customers while staying better connected to remote and mobile colleagues.



A global leader in the wireless audio conferencing market. The company manufactures innovative, state-of-the-art wireless conferencing products for the SMB & Enterprise collaboration space. Revolabs products are geared towards facilitating natural interaction and mobility for all conferencing applications.



ViewZ is a reputable OEM manufacturer of Professional-Grade LCD and LED monitors. Each ViewZ monitor is designed and built with superior components and durable materials which stand up to the harsh environment of non-stop, around the clock in security, digital signage, gaming and pro A/V applications.



Polycom is the global leader in open standards-based unified communications and collaboration (UC&C) solutions for voice and video collaboration, trusted by more than 415,000 customers around the world.

AUDIO AND VIDEO CONFERENCING FURNITURE



Designs and manufactures video conferencing mobile stands and consoles with a new dimension to meet the demands of current technology.



Mounting solutions designed to support a wide range of audio/video applications from corporate boardrooms and facilities to home theaters and offices.



Global manufacturer of digital display mounting and mobility products, committed to making ergonomics affordable for computer users everywhere, helping to make lives healthier and more productive.



Manufacturer of rack enclosures, monitoring consoles, data cabling management products, audio and video studio furniture, power distribution products and related accessories.



A leader in the video conference and A/V furniture market, VFI provides excellent products and services at competitive prices.

BUSINESS TELEPHONES



Manufacturer of single, multi-line and VoIP telephones, VoIP SIP-based enterprise IP telephones, SIP-DECT, wireless and SMB IP-PBX systems and solutions.



Supplier of consumer single-line and two-line corded and cordless telephones, answering systems, SOHO products, headsets and accessories.



Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, networking and related services directly and through its channel partners to leading businesses and organizations around the world.



Formed from the three popular telephone brands of Scitec, TeleMatrix, and Teledex, Cetis designs and manufactures a broad range of analog, VoIP, and Digital Centrex telephone and high-speed Internet products.



Provider of a complete line of single-line telephones, two-line telephones and cordless telephones.

BUSINESS TELEPHONES (CONTINUED)



Digium, Inc. provides Asterisk® software, telephony hardware and Switchvox business phone systems that deliver enterprise-class unified communications. Digium is the creator, primary developer and sponsor of the Asterisk project, the world's most widely used open source communications software, which turns an ordinary computer into a feature-rich communications server.



Products designed for the SME market providing long-range wireless communications solutions in demanding business environments, including indoor/outdoor Wireless LAN products, client bridge access points and routers.



Panasonic offers customizable and scalable solutions for communications, collaboration, productivity and site security that are reliable, affordable and flexible, allowing our clients to be more responsive to their customers while staying better connected to remote and mobile colleagues.



Manufacturer of high-quality VoIP telephone products that are easy-to-install, easy-to-use, high performing, reliable and affordable.



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Spectralink, a global leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration. By continually listening to customers on the move through their workdays, Spectralink is able to develop and deliver reliable, enterprise-grade voice and data solutions.



When resellers choose VTech to sell to their customers, their choosing more than a phone system. Their partnering with the #1 manufacturer of cordless phones in the world. VTech has translated its success in cordless telephony to create a portfolio of DECT 6.0 business phone solutions, including the ErisStation® Conference Phone with Wireless Mics, the ErisBusinessSystem™ 4-line Office Phones, and the ErisTerminal™ SIP phones.

HEADSET SOLUTIONS



Market leading brand of GN Netcom, producing innovative hands-free communication solutions for the office contact centers, unified communications and mobile consumer markets. Its headset portfolio features wireless and corded models, compatibility with standard desktop phones, PC-based soft phones and mobile phones.



Logitech is a world leader in products that connect people to the digital experiences they care about.



Manufacturer of call center, professional, consumer and unified communication headsets with wireless, VoIP, Bluetooth® and USB products.



Provider of headsets and headset accessories for call center, consumer, wireless, mobile, USB, Bluetooth™ and VoIP.

PAGING SOLUTIONS



Algo is a trusted supplier and partner in telecommunications, with millions of endpoints shipped globally. Algo designs, manufactures and supports its products at its headquarters in Burnaby, British Columbia, Canada.



Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, networking and related services directly and through its channel partners to leading businesses and organizations around the world.



A leading provider of sound systems and telephone peripherals for commercial, industrial and institutional settings including overhead paging, school intercom and signaling to large-scale concert music systems.



An established leader of the fire and life safety notification and voice evacuation systems industry, Eaton's Cooper Notification business offers a full line of mass notification solutions applicable but not limited to the retail, government, military, industrial and education sectors.



Provider of page control interfaces, VoIP LAN/WAN connectivity, ceiling/wall speakers, paging horns, Privacy Spot sound masking, power supplies and door entry systems.



Provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.



2N Telecommunications is a leading European manufacturer of telecommunications equipment; focused on SME, LME, and operator solutions, and serving customers in more than 120 countries around the globe.

INSTALLATION SUPPLIES AND TOOLS



Servicing the communications market with cable support systems and faceplate brackets for Category 3 voice networks, as well as for high-speed Category 5e and 6 cabling infrastructures, components and accessories.



Provider of Category 5e and 6 test equipment, telephone DSL/ISDN test equipment and telecom tools.



Manufacturer of quality electrical, datacom and telecom hardware.



Provider of quality tools to the woodworking and electrical industries.



Hubbell Premise Wiring is a global manufacturer of structured cabling systems, enclosures and accessories, providing intelligent infrastructure solutions.



A performance-value leader in network connectivity and cable management including: workstations, fiber optic systems and outlets, racks and cable management and raceway systems.



Algo is a trusted supplier and partner in telecommunications, with millions of endpoints shipped globally. Algo designs, manufactures and supports its products at its headquarters in Burnaby, British Columbia, Canada.



Provider of products that range from wire connectors, benders, luges and fish tape to sophisticated electrical testers, datacomm equipment and ergonomically designed hand tools.



One of the foremost providers of data and telecommunications products in the marketplace today, offering a complete solution for copper and fiber cabling requirements with uncompromised quality.



Manufacturer of rack enclosures, monitoring consoles, data cabling management products, audio and video studio furniture, power distribution products and related accessories.



A leading designer and producer of in-building structured cabling and wireless voice and data network infrastructure products.



Panasonic offers customizable and scalable solutions for communications, collaboration, productivity and site security that are reliable, affordable and flexible, allowing our clients to be more responsive to their customers while staying better connected to remote and mobile colleagues.



A leading manufacturer of communication connectivity products to major service providers and installers.



Provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.



Designer and developer of telecommunications connectivity and adhesive products for the electrical marketplace.

POWER PROTECTION/UPS



Manufacturer of network-critical physical infrastructure (NCPI) solutions, designed for both home and corporate environments of all sizes.



Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, networking and related services directly and through its channel partners to leading businesses and organizations around the world.



Award-winning manufacturer for networking solutions, battery backup and UPS equipment, PureAV® cables, power and digital wireless accessories.



Provider of a full line of lightning and surge protection products covering the breadth of the AC, telecom and datacom markets – from rack mount solutions to pair-by-pair block protectors.



A leading provider of uninterrupted power supplies for telephones, computers and data communication devices (UPS products are available from 325VA to 10KVA).



A leading provider of uninterrupted power supplies for telephones, computers and data communication devices for both individual station or network systems.



Xtreme Power Conversion® designs, produces and delivers power quality and data center solutions with UPS and power distribution equipment that solves real-world customer problems while providing one of the best cost-to-performance ratios in the industry.

CALL ACCOUNTING



CommSoft RMS is committed to enhancing the many outstanding Panasonic products, providing specialty solutions tailored to them.



DATEL Software Solutions, LLC creates innovative, user-friendly, contact center and call accounting solutions at an affordable price. DATEL has displaced many traditional reporting packages and carved out a niche in the telecommunications software industry.



Designers of employee productivity and resource software that lets management clearly identify how employees utilize their time for business and non-business purposes.



Designer of call accounting and telecommunications software solutions for Avaya, Aastra, Intercom, Nortel Networks, Cisco Systems and Mobilesense.



A call management/cost accounting software program that connects to Panasonic telephone systems through your computer.



Provider of agent productivity and analytics solutions for enterprises and contact centers. Encore brings together voice and screen recording, quality monitoring, performance management, coaching and reporting into a unified solution for analyzing customer interactions, capturing business intelligence and enhancing the customer experience.



A worldwide leader of intent-based solutions that capture and analyze interactions and transactions, realize intent, and extract and leverage insights to deliver impact in real time.

MESSAGE ON HOLD



A market leader in innovating and producing cost-effective, high-quality hardware and software-based telecommunications solutions that can be used by any business.



Designer, developer and manufacturer of the highest quality digital messaging systems for communication systems and paging systems.

SOFTWARE/ADD-ONS



CommSoft RMS is committed to enhancing the many outstanding Panasonic products, providing specialty solutions tailored to them.



DATEL Software Solutions, LLC creates innovative, user-friendly, contact center and call accounting solutions at an affordable price. DATEL has displaced many traditional reporting packages and carved out a niche in the telecommunications software industry.



Developer of Interactive Voice Response (IVR), Computer Telephony Integration (CTI), Web-IVR integration and voicemail unified messaging into vertical and general business solutions.



Developer of stand-alone voicemail systems, messaging system software and turnkey systems for general business office environment and the hotel/motel industry.



Provider of agent productivity and analytics solutions for enterprises and contact centers. Encore brings together voice and screen recording, quality monitoring, performance management, coaching and reporting into a unified solution for analyzing customer interactions, capturing business intelligence and enhancing the customer experience.



Designers and implementers of a revolutionary computer telephony integration system for the Panasonic Digital Hybrid Phone Systems.



Provides situational awareness solutions with expertise in vertical markets such as senior housing, healthcare, education and government.



A leader in the field of telephony products with a line of digital voice recorders and telephone recording software packages designed to function with various platforms from analog to digital.



Mutare is an independent software developer driven by a passion to make information access easier. Mutare writes software solutions to unify communications specializing in messaging, mobile apps, self-service IVR and notification systems.



A worldwide leader of intent-based solutions that capture and analyze interactions and transactions, realize intent, and extract and leverage insights to deliver impact in real time.



A call management/cost accounting software program that connects to Panasonic telephone systems through your computer.



A global provider of unified communication solutions and communication applications development services.



Designers of employee productivity and resource software that lets management clearly identify how employees utilize their time for business and non-business purposes.



Voice4net's primary objective is to generate new and useful tools that integrate telephony and database systems.



911 ETC provides individual E911 solutions for to the enterprise, government, healthcare, education and SMB markets while addressing mandated E911 statutes throughout the United States. 911 ETC's service is easily scaled and available for multi-site enterprises on down to the smallest of office suites.

TELEPHONES AND ACCESSORIES



Manufacturer of single, multi-line and VoIP telephones, VoIP SIP-based enterprise IP telephones, SIP-DECT, wireless and SMB IP-PBX systems and solutions.



Algo is a trusted supplier and partner in telecommunications, with millions of endpoints shipped globally. Algo designs, manufactures and supports its products at its headquarters in Burnaby, British Columbia, Canada.



Supplier of consumer single-line and two-line corded and cordless telephones, answering systems, SOHO products, headsets and accessories.



Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, networking and related services directly and through its channel partners to leading businesses and organizations around the world.



Phone labeling software for Windows and Macintosh for use with Overlay brand forms. This single version works with the entire line of overlays (all manufacturers and models) supplied by overlaypro.com.



A leading provider of sound systems and telephone peripherals for commercial, industrial and institutional settings including overhead paging, school intercom and signaling to large-scale concert music systems.



Provider of emergency, security, courtesy and public telephone equipment, delivering high quality technology to its customers in the private and public business sectors.



Cellphone-Mate, Inc. designs, manufactures and sells a line of high-quality cellular amplifiers and accessories for the cell phone market. Their current flagship products are the SureCall™ line of FCC-approved signal amplifiers, which boost the range and reception of almost any call.



Provider of amplified telephones, notification systems, assistive listening devices and other communications devices for the hard-of-hearing and deaf communities.



Manufacturer specializing in consumer/commercial electronic communication products including phone and data sharing devices and on-premise phone products.



Provider of a complete line of single-line, two-line and cordless telephones.



Digium, Inc. provides Asterisk® software, telephony hardware and Switchvox business phone systems that deliver enterprise-class unified communications. Digium is the creator, primary developer and sponsor of the Asterisk project, the world's most widely used open source communications software, which turns an ordinary computer into a feature-rich communications server.



Cooper Notification is now part of Eaton. The leading solutions for life safety and mass notification from Cooper Notification now enhance Eaton's portfolio of technologies designed to save lives. In the most demanding industrial, residential and commercial environments, Eaton delivers top performance with the expertise, reliability and scalability that your business requires.



Provider of industrial handset, emergency hands-free telephone equipment and outdoor beacons.



A leader in the field of telephony products with a line of digital voice recorders and telephone recording software packages designed to function with various platforms from analog to digital.



Logitech is a world leader in products that connect people to the digital experiences they care about.



Provider of telephone line sharing devices, automatic call processors, TCP/IP network control products and power control devices.



Panasonic offers customizable and scalable solutions for communications, collaboration, productivity and site security that are reliable, affordable and flexible, allowing our clients to be more responsive to their customers while staying better connected to remote and mobile colleagues.



Provider of telecommunications products for home/offices and small businesses that maximize the power of new telephone company services and the integration of wireline and wireless services.



Polycom is the global leader in open standards-based unified communications and collaboration (UC&C) solutions for voice and video collaboration, trusted by more than 415,000 customers around the world.



Softalk offers a wide range of telephone and office accessories to help offer hands-free conversations, prevent neck and shoulder fatigue, as well as tangled and twisted telephone cords. Since its introduction in 1980, over 35 million Softalk products have been sold, accommodating nearly every style of telephone.



Spectralink, a global leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration that enable them to do their jobs better. By constantly listening to how customers move through their workdays, Spectralink is able to develop reliable, enterprise-grade voice and data solutions and deliver them through a powerful, durable device.



Provides the highest quality loudspeaker, paging and telecommunication system enhancement intercom products including page control interfaces, VoIP LAN/WAN connectivity, ceiling/wall speakers, paging horns, background music, Privacy Spot sound masking, power supplies and door entry systems.



Provider of telephone accessories, entry controllers and door boxes, apartment entry systems, elevator access and communication devices, industrial paging and telephony control devices.

TELEPHONES AND ACCESSORIES (CONTINUED)

vtech

Manufacturer of consumer single-line and two-line cordless telephones, headsets and accessories.

Yealink

Manufacturer of high-quality VoIP telephone products that are easy-to-install, easy-to-use, high performing, reliable and affordable.

ZOOM
SWITCH

Manufacturer of practical accessories for headsets and telephones. From connecting a telephone headset to a PC via USB, to training with multiple wireless headsets, ZoomSwitch's innovative products extend the functionality of existing headsets.

2N
TELECOMMUNICATIONS

2N Telecommunications is a leading European manufacturer of telecommunications equipment; focused on SME, LME, and operator solutions, and serving customers in more than 120 countries around the globe.

SECURITY SURVEILLANCE SOLUTIONS

Altronix

Altronix Corporation is a leading designer and manufacturer of low voltage electronic components. Altronix offers a comprehensive line of security, fire, CCTV, access, nurse call and automation products.

ALGO

Algo is a trusted supplier and partner in telecommunications, with millions of endpoints shipped globally. Algo designs, manufactures and supports its products at its headquarters in Burnaby, British Columbia, Canada.

AXTON
ILLUMINATE THE NIGHT

AXTON is a manufacturer of professional infrared illuminators and white light. They are dedicated to simplifying illumination solutions for CCTV professionals, incorporating rapidly developing technologies and concepts into their products.

CHANNEL VISION

A leading manufacturer of RF video distribution products, structured wiring enclosures and modules, security cameras and high performance audio/video distribution systems.

Clear2there
DIGITAL VIDEO SURVEILLANCE

An innovative, full-service provider of feature-rich video surveillance, communications, and M2M solutions for businesses. Clear2there works with national distribution partners and offers a team of dedicated support staff to assist in all phases of implementation.

comnet
Communication Networks

ComNet is a manufacturer of precision-engineered analog and digital fiber optic transmission and Ethernet networking products designed to withstand the rigors of harsh and difficult industrial applications.

CORTELCO

Cortelco is committed to fulfilling the communications needs of businesses and organizations globally. That commitment led to "Smart Solution" products and services with user-friendly design and lasting quality.

D-Link

D-Link is a worldwide leader and award-winning designer, developer and manufacturer of networking, broadband, digital electronics, voice and data communications. Products include wired and wireless IP surveillance network security cameras.

ImmerVision
Enables 360°

ImmerVision Enables is the open standard in delivering total 360° advanced immersive functionality in live and playback mode. Combined with cameras and software from leading manufacturer partners, panomorph lenses provide users with a complete view of their installations without blind spots, increasing situational awareness and improving response time.

LOREX

Lorex Technology Inc. is a leading world-wide video security solutions developer and marketer. Products include wired and wireless network security cameras.

OPTEX

Manufacturer of passive and active infrared technology, control systems and CCTV products which are applied in the fields of security, automatic door controls and factory automation.

Panasonic

Panasonic offers customizable and scalable solutions for communications, collaboration, productivity and site security that are reliable, affordable and flexible, allowing our clients to be more responsive to their customers while staying better connected to remote and mobile colleagues.

Phybridge
THE ENABLING COMPANY

Phybridge innovations address needs in the areas of IP telephony, converged networks, unified communications and public safety.

QUADROX

Manufacturer of standards-based network video recording and management software.

SAMSUNG

Samsung Techwin is a surveillance, aeronautics, optoelectronics, automations and weapons technology company. Samsung Techwin offers a wide range of security products including security cameras, networking systems, recording solutions and storage solutions.

VERINT
POWERING ACTIONABLE INTELLIGENCE

Verint Video Intelligence Solutions is one of the industry's leading sources of networked video solutions for virtually every part of your video security operations.

ViewZ

ViewZ is a reputable OEM manufacturer of Professional-Grade LCD and LED monitors. Each ViewZ monitor is designed and built with superior components and durable materials which stand up to the harsh environment of non-stop, around the clock in security, digital signage and pro video production applications.

VIDEOINSIGHT

Video Insight, Inc. is a leading developer of enterprise-class video management software (VMS). Their software is supported on more than 1,800 camera models from 80 different manufacturers, including Panasonic, D-Link, ImmerVision and Cisco.

MOOG
VIDEOLARM

Recognized as the innovator of today's pressurized and bullet-resistant outdoor domes, Videolarm offers a wide assortment of cameras, illuminators, brackets and CCTV accessories.

Winsted
Control Room Consoles

Winsted is a worldwide leader in control room console solutions. They create attractive, ergonomic consoles that work with operators to improve comfort and optimize efficiency. For over 50 years, Winsted has consistently been a pioneer in product design and development, creating customized solutions that are both efficient and eye-catching.

2N
TELECOMMUNICATIONS

2N Telecommunications is a leading European manufacturer of telecommunications equipment; focused on SME, LME, and operator solutions, and serving customers in more than 120 countries around the globe.

SITUATIONAL ALERTING SOLUTIONS



Provides situational awareness solutions with expertise in vertical markets such as senior housing, healthcare, education and government.

WIRE/CABLE



Cablesys is a leading manufacturer of fiber optic, telephone and category cables and accessories. Their focus is on building strong connections with the latest technology and cost efficient solutions with their products.



Designers and implementers of a revolutionary computer telephony integration system for the Panasonic Digital Hybrid phone systems.



Hitachi Cable Manchester, Inc. is a manufacturer of copper premise cable, fiber optic cable, electronic round cable, electronic ribbon cable and custom cable.



Honeywell's Genesis Series provides a full range of cables for security, fire, sound, video, structured cabling, voice and data, and other low voltage applications.



A performance-value leader in network connectivity and cable management including: workstations, fiber optic systems and outlets, racks and cable management and raceway systems.



NET Source provides best-of-breed IT infrastructure solutions, services and security to small, medium and large enterprises alike.

VOICE NETWORK INFRASTRUCTURE



ADTRAN is an established supplier of advanced transmission products for today's expansive telecommunications networks. Their ActivReach technology enables customers to implement Ethernet-based technologies without incurring significant costs to build out their network infrastructure by using existing voice-grade wiring.



VoIP enabler, leverages your existing telephone cabling infrastructure to provide a dedicated IP phone network, while centrally connecting the IP PBX to your existing LAN.

VOIP GATEWAY SOLUTIONS



Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, networking and related services directly and through its channel partners to leading businesses and organizations around the world.



Edgewater Networks is a leading provider of Enterprise Session Border Controllers that connect, protect, optimize and monitor IP-based communications, ensuring security and reliability in their services while providing policy management and enforcement.



MultiTech Systems is a global manufacturer of award-winning products that connect data over cellular and analog networks from anywhere in the world. A leader in the industry for 40 years, MultiTech has over 80 patents and 20 million devices in use worldwide.



Provides complete Class 4 and Class 5 soft switch solutions, VoIP gateways, and mobile gateways for GSM, CDMA and UMTS networks. Deployed more than 200 carrier and service provider networks with millions of voice ports.



J E N N E®

Excellence in Distribution
Experts in Technology

33665 Chester Road • Avon, OH 44011

Jenne Inc., headquartered in Avon, Ohio, is a leading value-added distributor of business telephony, data, audio and video conferencing, and security technology products, including equipment and software for the SMB and Enterprise markets. Since the company's founding in 1986, Jenne is committed to providing installers, dealers and resellers with a broad product selection, competitive pricing, on-time accurate delivery, outstanding technical support plus ongoing sales and technical training. Jenne's strategic alliances insure its continuing ability to meet the resellers' growing needs. More than 150 major manufacturers partner with Jenne including Avaya, Panasonic, Extreme Networks, ADTRAN, Lifesize, ClearOne, Plantronics, GN Netcom, Aastra, ICC, Valcom, and Verint. Jenne is dedicated to tracking emerging technologies, offering fresh solutions, new equipment and related applications, accredited training and certification to better serve dealers and resellers.

Jabra®

YOU'RE ON

With over 140 years of experience, Jabra is a global producer of innovative headset and speakerphone solutions. Jabra has a long history of "firsts" including the first wireless office headset in 1996, the first Bluetooth® headset in 2000 and the world's first fully digital wireless headset in 2000. In addition, Jabra leverages the technologies developed by sister companies GN Resound and Otometrics, global leaders in the development and manufacture of hearing aids and audiological testing equipment. No other headset manufacturer has this depth of resources, technology and skill. The brand, Jabra, is about empowering its customers. Jabra recognizes the tremendous potential inherent in technology. It can set users free and empower them to accomplish amazing things, on their own terms. Jabra's products harness this technology and enable their users to work, live and play on their own terms. Always connected, always on and always ahead of the game.

Jabra Headsets

Jabra Motion UC

Designed for maximum efficiency and comfort, the Motion UC is the only headset users will ever need. It features intuitive call control, Near Field Communications connectivity and a height-adjustable, rotating speaker house with sized ear buds to ensure a universal fit. The Jabra Motion UC also offers 10 times the range of similar headsets, up to 300 feet from the user's device.



Jabra PRO™ 9450

Flexible for blended telephony environments, users can connect the PRO™9450 to both desk and softphones. This headset features a quick and easy set-up that is customizable to meet the user's needs. Calls can be handled from the headset, computer or the touch buttons on the charging base.



Jabra PRO™ 9470

Designed for executives, managers and other professionals looking to connect with their mobile, desk and softphone simultaneously. The dual microphone set-up features the Jabra Noise Blackout technology for a clearer and more professional conversation experience.



Jabra PRO™ 930 & 935

As part of the Jabra PRO™ 900 Series, the PRO™930 & 935 can be used with all UC systems. This headset is Jabra's professional entry-level headset at an attractive price point. Its plug and play functionality cuts down on set-up, deployment and training of the device. The 930 features a simple design and improves productivity.



Jabra MOTION Office

Winner of the 2014 iF product design award, the Jabra Motion Office is the one headset for all of your phones. Easily transfer calls from your desk phone or

VoIP softphone to your mobile phone. Built-in sensors provide easy and intuitive call control and ensure you never miss a call. Improved collaboration, multi-tasking, and productivity with range up to 300 feet from base and mobility away from the office. Touch screen base for convenient call control, charging and hot desking.

Jabra BIZ 2400

The Jabra Biz 2400 was developed with one goal in mind: to be the world's best corded contact center headset, delivering both best in class noise cancellation and acoustic shock protection, as well as the industry's only unbreakable 360 swiveling boom and Kevlar-reinforced cord. Available in a variety of wearing styles.



Jabra Speak™ 510

This 2013 Red Dot Design Award winner allows end users to make conference calls from virtually anywhere. The Speak™ 510 is a personal Bluetooth® and USB speakerphone that is compatible with PCs, smartphones and tablets with Jabra's plug and play technology. It features 360-degree coverage so that everyone in the room can be a part of the conference call without worrying about placement of the device.



Jabra BIZ™ 2300

Your contact center agents are your brand ambassadors, so give them the tool to sound as clear as your brand. With Jabra's BIZ™ 2300, world class sound meets world class durability in an exceptionally comfortable and stylish corded headset. The Jabra BIZ 2300 incorporates unbreakable Kevlar reinforced cords, an unsurpassed noise cancelling microphone and a 360° free spinning, flexible boom arm to deliver crystal clear voice and audio transmission to both agents and customers.





Grow Your Business Like a Pro

Want To Grow Your Business By Increasing Sales of Jabra Motion Series Headsets? JMP Can Help you do that!

Are you looking for ways to grow your business? To generate quality leads? To market and present your business to customers and prospects in a professional manner that enhances your brand image and reputation? Look no further. Jenne® Marketing Pro™ is your one-stop shop for professional marketing campaigns for Jabra.

Jenne Marketing Pro (JMP) is a turnkey online marketing portal designed exclusively for Jenne resellers. It contains Jabra-branded email, direct mail, pURL campaigns and more. Now you can educate customers and prospects about your business, generate solid leads and cultivate vertical markets with targeted campaigns. **Jenne Marketing Pro is like having a hand-picked team of copywriters, graphic designers, printers and more right at your beck and call, working to create customized campaigns to promote your business.**

Make it Yours

JMP provides campaigns focused on Jabra's top selling products. Choose from postcards, emails, or pURL (personal URL) campaigns – all customizable with your company logo and company contact information. Consider taking advantage of a pURL campaign. These highly personalized campaigns are very effective and can boost response rates up to 20-percent over traditional single email campaigns. Or choose a targeted email promoting a specific product. There are many options to choose from.

Quick and Simple Set-up

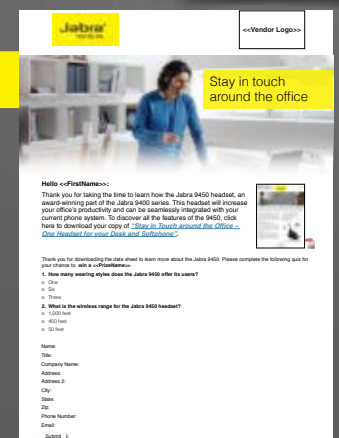
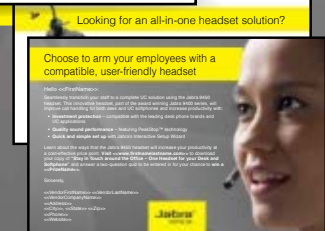
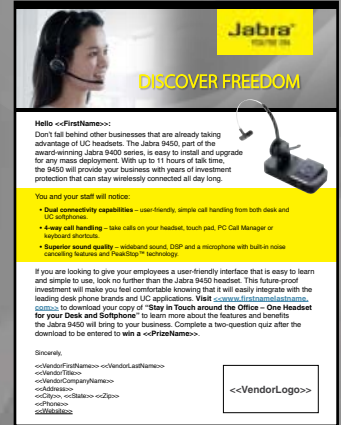
Intuitive to use and backed by support, Jenne Marketing Pro lets resellers complete a campaign with the push of a few buttons. Customize your campaign, and then upload your list or shop for and purchase a list of prospects through JMP. Schedule your campaign for transmission and check-out. It's that simple. Once your campaign is sent, you can access the reporting tool to check-in on the status of your campaign, including open rates and click-throughs.

Get Started Today!

Just log-onto the Jenne website at www.jenne.com.

Click on the "My Portal" tab and select "Jenne Marketing Pro."

Questions: Contact Jenne Marketing at **866-451-5073**
or jmp@jenne.com





Focusing on innovation and quality, Logitech designs personal peripherals to help business become productive in the digital world. With products sold in almost every country in the world, Logitech's leadership in innovation now encompasses a wide variety of personal peripherals, conference cameras, and webcams and speaker systems, with special emphasis on products for Internet communications. Logitech headsets deliver crystal clear audio and are compatible with PCs, Macs and most UC platforms.

Logitech Products

H820e Series

This double-ear, wireless headset with enterprise-grade audio is ideal for employees who need to block surrounding noise for focus during calls. Wireless headset H820e allows roaming up to 300 feet, has intuitive controls that include on-ear answer/end volume and up to 10 hours of wideband talk time. It includes a charging base and auto pair docking for use at any workstation.



H650e Series

This USB headset helps minimize interruptions with an on-call light to alert others when workers are on a call and features an adjustable boom microphone for clear communication. It will enhance UC collaboration in any workplace and, with no-tangle cables and protective bag, the H650e Series travels and stores easily. Available in both dual and mono models.



Jenne Technical Services

When technical services are needed Jenne customers can rest a little easier knowing Jenne's technical support is available Monday through Friday, 8 a.m. to 8 p.m. ET, at no cost. Emergency out of hours support is available at a minimal cost. Our technical staff has 200 years of combined experience in the telecommunications industry and has completed all manufacturer certifications necessary for Tier 2 technical support.

Technical Support also offers for a fee:

- Staging Service that performs all the preliminary configuration, licensing and upgrades enabling you to rapidly deploy systems on your customers' networks or as a stand-alone unit.
- Programming and Provisioning Service is also available subject to a completed data collection document provided by the reseller.

Jenne stands behind our staging service and offers a one year advance replacement on all SME staged equipment, control units, internal cards and modules.



Started by two airline pilots working in a garage to invent a new kind of aviation headset, Plantronics continues to make breakthroughs in audio technology. As pioneers of lightweight headsets, mobile headsets, noise-canceling technology and the personal speakerphone, Plantronics is driven to remove the barriers to smarter communications. Plantronics is the choice for everyone united by digital technology and the human need to communicate.

Plantronics Products

Voyager Legend® CS

Enjoy intuitive call management and outstanding audio. Equally easy to use with mobile phones on the road or at a desk phone in the office, and everywhere in between. The world's smartest headset automatically routes, announces incoming caller's name and lets users say "answer" to accept the call or "ignore" to decline. Tap the voice button to check battery level and connection status or dial Vocalyst to hear emails, newsfeeds and more.



Blackwire® Series

Blackwire 300 and 700 series headphones offer a wide range of options and features, but all deliver all-day comfort, ease of use, durability and economy. And of course, Plantronics quality and service are built into every headset. Features of each series vary and include smart-sensor technology, customizing settings, Bluetooth capability, intuitive in-line controls and digital signal processing.



Calisto® Series

A portable wireless UC speaker phone series that is lightweight and combines professional-sounding audio and wireless connectivity. The Calisto P620 is the perfect tool for impromptu conference calls featuring a portable wireless UC Speakerphone that instantly transforms your laptop or smartphone into a high-quality conferencing device.



CS500™ Series

Plantronics bestselling wireless office headsets are setting a new wireless standard for desk phone communication. The system features the lightest DECT™ headset on the market and the ability to conference in up to three additional headsets for easier collaboration. With the CS500 series outstanding audio quality comes with an adaptive power system optimized for range and talk time.



Savi® Series

This lightweight, DECT wireless headsets series unifies communication with PCs, desk phones and mobile calls. Features include the ability to conference up to three calls, convertible design and remove answer/end call capability.



Voyager Series

Stream music, podcasts and GPS with these Bluetooth-capable headset systems. Perfect for managing PC and mobile phone calls and equipped with Smart Sensor technology for a seamless, intuitive experience. The Voyager Legend UC meets the demand of mobile professionals like never before, with connectivity to PC, smartphone or tablet. Smart Sensor technology anticipates your needs, voice alerts keep you informed and voice commands keep you in charge.



Encore Pro Series

The EncorePro HW500 headset series balances all-day comfort, superior noise-canceling, and long-term reliability in three innovative designs. Your team will feel the improvements and customers will hear it.



Backbeat Series

The Plantronics® BackBeat Series wireless stereo headphones provide premium audio you need to stay motivated and moving, indoors or out. Get lost in the music and make every moment your own.



For more than 65 years the Sennheiser name has stood for top-quality products, true sound and tailor-made solutions for every aspect of recording, transmission and reproduction of sound. With 100% protection from acoustic shock and sudden surges in volume all Sennheiser headsets feature ActiveGard™ patented technology to protect hearing.

Sennheiser Headsets

Corded Single-sided Headsets

SC 630

Century™ Series are premium wired headsets for all-day use, built to withstand the toughest call center or office. They are designed for quality-conscious contact center and office professionals requiring HD voice clarity and durability. 3 Year Warranty!



SC 230

Sennheiser's entry-level headset is also its most economical and perfect for call centers. The SC230 delivers safety and comfort with acoustical foam ear cushions and detachable headbands.



SD Office

Experience quality sound on the move as you roam around the office. This DECT wireless headset offers up to 12 hours of talk-time, a range of 590ft, and a 2 year warranty.



SH 330

The Sennheiser SH 330 Series are quality, all-round, lightweight headsets designed for longer conversations. Use SH 330 IP for VoIP communication via softphones on PCs, including Macs, and IP desk phones.



SC 30 Series

Deployment friendly wideband headset for Unified Communications. A Lync-optimized version is also available.

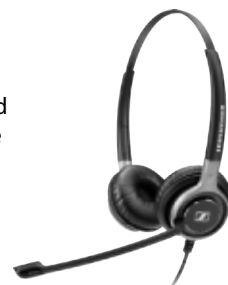


• DECT wireless headset, see Jenne E-catalog for full details.

Corded Double-sided Headsets

SC 660

Century™ Series are premium wired headsets for all-day use, built to withstand the toughest call center or office. They are designed for quality-conscious contact center and office professionals requiring HD voice clarity and durability. 3 Year Warranty!



SC 260

The SC 260 is a competitively priced headset for professionals who need supreme comfort from CircleFlex® patent-pending dual-hinge ear cup system. With HD voice clarity and noise-canceling microphone for all-day use in busy contact center and office environments.



SD Pro 2

Experience quality sound on the move as you roam around the office. This DECT wireless headset offers up to 12 hours of talk-time, a range of 590ft, and a 2 year warranty.



SH 350

The SH 350 channels clear strong sound to both ears for high concentration levels during conversations. Sound remains superb whether using the leatherette or foam ear pads.



SC 60 Series

Deployment friendly wideband headset for Unified Communications. A Lync-optimized version is also available.





Jenne Total One Stop Shopping provides Value Added Resellers (VARs) with a single source for all the products they need to be successful at the total lowest cost. Jenne's 'high touch, fast response' model of service and support, combined with additional value-added services that VARs won't find packaged together anywhere else, mean that they can rest assured they have the support they need to be successful.

Jenne Total One Stop Shopping support and services include:

- Highly trained and knowledgeable **sales professionals** including inside sales representatives and territory field sales representatives who work together to provide first class customer service and support.
- **Jenne University** accredited training on Avaya, Panasonic and Status Solutions products delivered at Jenne's state of the art training facility in Avon, as well as at locations all across the country. Jenne is a Pearson VUE accredited Testing Center, which means students can take their proctored exam at the conclusion of their last training day.
- **Technical services** staff with in-house technicians who have certifications to provide Tier 2 technical support, 8 a.m. to 8 p.m. ET at no cost. 24/7 support is available for a nominal charge.
- **Distribution excellence** including an order accuracy rate of 99.98 percent and an on-time ship rate of 99.89 percent.
- **Stock levels at 45-60 days** of inventory.
- **Jenne Solutions Designer**, a powerful online multi-product configurator that allows resellers to quickly design a real-world configuration, generating a quote and professional proposal in minutes.
- **The Design Center**, which enables resellers to seamlessly upload, view and maintain multi-based network configurations for both simple and complex designs. Resellers benefit by being able to upload an RFP and then having a Jenne design assist with the design.
- **Jenne's Service Contract Renewal Portal** helps resellers manage what can often be a difficult process. When a contract is up for renewal within any solution purchased from Jenne, resellers are notified well in advance so that they capture what might otherwise be a lost revenue opportunity.
- **Staging and Provisioning Services** where Jenne performs all the preliminary configuration, licensing and upgrades enabling resellers to rapidly install systems to their customers network as a standalone unit.
- **Jenne Marketing Pro** is an online marketing portal for Jenne reseller customers designed to help execute professional marketing campaigns and generate leads.



BOGEN[®] COMMUNICATIONS, INC.

Bogen Communications is a leading manufacturer and designer in the field of telephone paging, public address, intercommunications and background music systems. After more than 80 years Bogen Communications is still in the forefront of peripheral products with commercial, industrial and institutional applications by focusing on our customer's needs.

Bogen Solutions

Telecom Paging Solutions

Both central- and self-amplified systems.

Paging Control Modules

Interfaces a telephone and paging system.



Input and Output Modules Vectors



Public Address and Telephone Paging Amplifiers

Dual and Mono-channel.

Loudspeaker Horns

A wide variety with high intelligibility and weatherproof cast aluminum end bells.



Ceiling Speakers

Including their patented NEAR series of high output speakers.



Paging Power Supplies and Accessories



System Enhancements Microphones and Paging Electronics



AVAYA

The Power of We[™]

Avaya Paging Solutions can improve communications in any environment. Avaya's paging equipment is designed to increase efficiency by making it possible to connect with customers rapidly and without disruption. State-of-the-art technology, features and applications for quick and effective communication, outstanding sales and service and affordability.

Avaya Paging Solutions

Indoor/Outdoor Speaker Boxes

Weather-proof and stylish, these surface-mount speaker enclosures offer protection without restricting sound.



Loudspeaker Horns

Single and bidirectional speakers with 15 or 30 watts of horn power.



Ceiling Speakers

From standard to acoustic-tile look-alikes, Avaya ceiling speakers are easy to install, look great and provide superior sound.



Door Phone Speakers

Two-way, easy-to-understand and hands free communication for safe visitor entry.





Since 1977 Valcom's focus has been to listen to and provide customer based solutions. Valcom has extensive experience in IP and Analog Voice Paging systems, IP Centric Multimodal Systems and Telecommunication Enhancements. They are known for providing guidance and assistance from the simplest paging system to the most complex mass notification communications system solution.

Valcom Solutions

- Telecom Paging Solutions
- Paging Controls
- Paging IP Solutions
- Loudspeaker Horns
- Ceiling Speakers
- Door Phone Speakers



Security and Communication Solutions

Viking Electronics designs and manufactures 350+ communication and security products, including VoIP and analog emergency phones, entry systems, paging interfaces and amplifiers, mass notification systems, hot line products, enclosures, and enhanced weather protection products. Many of these are designed to fix or add unique features to other manufacturers' telephone or security systems, while helping keep costs down and maintain ease of use. All Viking products are designed, manufactured, and supported right here in the USA, and are backed by a two-year limited warranty.

Viking Solutions

- Paging Controls, Add-Ons and Amplifiers
- Timed Tones Over Page/ Synchronized Clocks
- ADA Compliant Emergency/Elevator Phones and Accessories
- Hotline, Courtesy and Panel Telephones
- Door Entry Phones, Hands-free Door Boxes and Entry Systems
- Wide Variety of "Problem Solving" Gadgets



Jenne Staging and Provisioning

Jenne staging and provisioning integration services save VARs time and money. Many Jenne customers do not realize that Jenne offers staging and provisioning services. Jenne will perform all the preliminary configuration, licensing and upgrades enabling resellers to rapidly install systems on their customer's network or as a stand-alone unit. Since a technician's time is focused on billable hours, resellers have the peace of mind that their customer's unit is tested and upgraded to the latest software and firmware.

Jenne staging and provisioning integration services are not limited to only the product that we offer. Our integration reconfiguration service also allows for a reseller to integrate third-party products. Jenne can incorporate custom-design images and asset tags to virtually any product.

In addition to pre- and post-sales technical support, configuration services, sales and technical certification training and financial services, Jenne provides the following additional services:

- IP PBX custom staging and testing
- Configuration staging and license burn-in
- Quality checks and diagnostic testing
- SIP phone provisioning
- Packaging and shipping
- Software installation
- Material inserts
- Extended warranty registration
- Third-party product warehousing
- Custom label and asset tagging creation
- Customer-provided asset tagging
- Customer-provided RFID tagging



Jenne Staging and Provisioning

Paging Solutions



3M is a leading provider of advanced electronic thin substrates and sensors, components and comprehensive systems for enhancing and managing electronic signal properties. The products help customers in consumer electronics, touch panels, enterprise and networking, industrial and factory automation, semiconductor and component markets worldwide.

3M Products

Connectors

Scotchlok butt connectors are self-stripping, insulated, moisture resistant and are easy to use with the Scotchlok E-9C tool. Crimplok SC connectors are designed for enhanced performance and cable retention making them ideal for emergency restoration work and simple, clean installs.



Electrical Tape

Temflex Vinyl electrical tape is good from 0 to 90 degrees, individually wrapped, UL listed and CSA-certified.

Cable Ties

Perfect for securing wire bundles and harness components quickly.

World Class Training by Jenne University



Jenne University is the place where training and support converge. While other distributors outsource their training instructors and facilities, Jenne maintains its own brick and mortar training center where our customers can gain technical or sales expertise. Our state-of-the-art training facility incorporates fully equipped classrooms with a conference demo center. We offer:

- An Avaya certification program encompassing Enterprise, SME, Networking and Radvision to insure comprehensive capability.
- Official Pearson VUE® Testing Center, allowing students to leave Jenne University completely certified.
- Over a half-million dollars of Avaya equipment for a hands-on and interactive training experience.
- Customized training maps specific to your sales and technical competency to insure the curriculum aligns with your business needs.
- Regional training courses available at designated sites across the country, or at a reseller's location.

For a complete schedule, visit Jenne's website at www.jenne.com.



Algo offers robust intercom, paging, alerting and specialty handset product solutions designed to integrate with business telephone systems, premise based Unified Communication servers, and hosted VoIP services. Algo's expanding product portfolio now includes voice and video IP endpoints using SIP protocol and multicasting.

Algo Products

Audible and Visual Alerts

Supporting SIP, TDM and analog communication platforms, Algo offers high quality audible and visual alerting products for important security, safety, and telephone events such as ringing, message waiting, off-hook/in-use, threshold and much more. Audible alerting products include integrated speaker/amplifiers and weatherproof horns to provide non-irritating, customizable alerting.



Voice Paging

Using high quality components and innovative engineering, Algo paging solutions strive to provide clear audible voice page announcements. In IP environments, Algo endpoints support simultaneous multicast to enable a fully scalable solution for any sized workplace, indoors or out.



Doorphones and Security Intercom Systems

Robust weatherproof doorphones and intercoms from Algo are designed for business, institutional and residential entrance and access point applications. Visitors, guests and employees may be greeted securely, conveniently, and efficiently from any phone, device or client.





Fluke Networks offers best of breed solutions that span network deployment, performance management and troubleshooting, along with security and performance monitoring. Fluke Networks is a world class leading provider of network test and monitoring solutions to speed the deployment and improve the performance of networks and applications. With a focus on solving the toughest issues and emerging challenges in today's WLAN security, mobility, unified communications and data centers, Fluke Networks' products and solutions are trusted by network professionals and enterprises around the world, including 98% of Fortune 100 companies.

Fluke Products

Portable Troubleshooting tools

Moves, adds and changes can be sped up anywhere, anytime when problems are identified quickly with these travel-ready tools including the OneTouchAT, which brings clients in line with the cloud in 60 seconds.



Datacom Cabling Installation Tools

The industry's most reliable datacom and telecom installation and testing products, whether it is copper, coax or fiber, Fluke Networks saves time and money with ergonomic tools and reliable, rugged test sets.



Field Technician Tools

Designed to streamline jobs and increase productivity on any budget, this complete line of testers and butt-in test sets meets demands for reliability, ruggedness, data and protection.



Greenlee has been a provider of quality tools to the electrical industry for more than 70 years and has made a commitment to the high technology necessary to keep pace with the changing needs of customers. Their ongoing commitment to quality products, service and support along with innovative product design and manufacturing excellence keep Greenlee at the top of its industry, now and into the future.

Greenlee Products

Testing Equipment

Let Greenlee supply all testing equipment needs from clamp on meters and insulation testing to HVAC measures and multi-filter tone probes.

Electrician Tools

Greenlee offers a wide variety of Electricians, Fiber, Communications, and Telco Tool Kits. Greenlee Tools are Made For The Trade.



Hubbell Premise Wiring network infrastructure solutions offer a fully integrated system of copper and fiber network cabling and components which are designed to exceed all applicable standards. Hubbell offers the broadest range of products from copper and fiber connectivity to enclosures, cabinets and delivery system products. Our systems are designed to maximize cabling system performance without sacrificing reliability. With Hubbell, the enterprise network runs with components that are third party performance verified and backed by our 25-year MISSION CRITICAL® warranty.

Hubbell Premise Wiring Products

- | | |
|------------------------------|---------------------------|
| • Integrated Systems | • Faceplates |
| • Copper Connectivity | • Patch Panels |
| • Rack and Cable Management | • Fiber Optic Enclosures |
| • Fiber Optic Connections | • Fiber Optic Patch Cards |
| • Pro Audio/Video Connection | • Grounding & Bonding |
| • I-Station Modules | |



Since 1984, ICC has been manufacturing structured cabling systems for data, voice, audio, video and fiber optic connectivity. ICC products have been installed in commercial enterprises, educational institutions, residential homes, medical hospitals and government facilities across the nation. ICC's Elite Installers prefer ICC products for their ease-of-use, proven performance, and 40% savings over big name brands. Elite Installers can offer a 15 Year System Performance Warranty without certification. Certified Elite Installers can verify the site and offer a Lifetime Warranty.

ICC Products

- **Modular Connectors**
- **Premise Cable**
- **Racks & Cable Management**
- **Fiber Optic Systems**
- **Residential Enclosures**
- **Elite Installer Program**
- **Certified Eliter Installer Program**
- **Faceplates**
- **Patch Panels**
- **Patch Cords**
- **Raceway**
- **Industrial Tools**
- **Technical Training**
- **Lifetime Warranty**



As the manufacturer of exceptional support and protection products to mount integrated AV systems in residential, commercial, broadcast and security applications, Middle Atlantic Products are engineered to maximize system reliability and meet the needs of installers and user alike. From thermal considerations and built-in cable management on racks and enclosures, to pre-installed washers on rack screws, Middle Atlantic products are built in ways to save time and simplify the job.

Middle Atlantic Products

- **Racks & Enclosures**
- **Consoles and Technical Furniture**
- **Cable Management**
- **Power/Lighting**
- **Thermal Management**
- **Rack Accessories**
- **Wiremold Products**



Oberon's wireless enclosures and antenna products are used where the RF coverage, infrastructure security, environmental robustness and aesthetics are paramount in the network design and implementation. Oberon's products and services have helped thousands of integrators and end-users in healthcare, government, transportation and logistics, education, retail, hospitality and manufacturing achieve reliable indoor network connection mobility.

Oberon Products

Wireless AP Ceiling Enclosures

Oberon manufactures a comprehensive line of wireless access point enclosures, mounting solutions, antennas, and cabling accessories for secure aesthetic wireless installations. Oberon's access point enclosure products provide reduced installation costs and enhanced RF coverage.



Hard Lid or Wall Surface Mounts

These WAP enclosures are designed for convenient and secure mounting of the access point on walls or in rooms with a hard or ceiling. The enclosures include a universal mounting plate for access points from many vendors and knockouts for antennas..



Suttle specializes in the strategic innovation of connectivity solutions for communications service providers' networks. Its solutions for triple play services meet network needs from the central office all the way into the premise. Founded in 1910, the company expanded to offer a broad range of critical solutions for outside plant, connectivity and premise networking.

Suttle Products

- **Copper & Fiber Connectivity Jack Assemblies**
- **66 Style Connecting Blocks and Accessories**
- **DSL Line Conditioners**
- **SOHO Access Enclosures**



IntelliTouch

IntelliTouch is the telecom industry's recognized leader and innovator of advanced audio messaging, background music delivery and wireless audio distribution products. Founded in the heart of the Sorrento Valley telecom technology center in 1992, IntelliTouch maintains a vision to create the most technologically advanced, yet elegantly simple products on the market. The company's unmatched commitment to product innovation and the highest levels of quality and service continues to set IntelliTouch apart from others in the industry.

IntelliTouch Products

On-Hold Plus

For over 20 years, On-Hold Plus has been the telco industry's recognized leader offering a full line of innovative on-hold audio and business background music solutions. On-Hold Plus' industrial grade hardware is bundled with innovative software solutions allowing any-sized business to present a professional image.

Eos Commercial Wireless Audio

Eos is a whole new class of commercial grade wireless audio products that are revolutionizing the way that integrators deploy commercial audio solutions. Eos' complete line of wireless audio products can tackle audio installations where running wire is impractical or impossible. The Eos internet streaming music player and the Cloudstream Business Music service offer integrators an evergreen commission on each music system that they deploy.



Nel-Tech Labs, Inc.

Nel-Tech Labs, Inc. is the USA designer, developer and manufacturer of the highest quality music on hold, message on hold, in-store messaging and background music systems worldwide. Over the past 30 years, Nel-Tech Labs has grown from a small basement workshop to a fully automated manufacturing facility utilizing the latest in robotic assembly equipment. Nel-Tech Lab products are sold and distributed through an international network of telephone interconnect firms, sound contractors, telephone message-on-hold producers and background music providers. Striving to always offer the most cost-effective solutions to repetitive sound applications, Nel-Tech Labs continues to develop and manufacture new products to meet marketplace demands.

Nel-Tech Labs Products

Digital Messaging Solutions

From the Messenger USB and Messenger MP3 digital on-hold audio systems to the Sonorous V2 CD Autoloader, Nel-Tech Labs has the digital solutions for every business. Features include easy setup and operation as well as continuous play.



Jenne Technical Services

When technical services are needed Jenne customers can rest a little easier knowing Jenne's technical support is available Monday through Friday, 8 a.m. to 8 p.m. ET, at no cost. Emergency out of hours support is available at a minimal cost. Our technical staff has 200 years of combined experience in the telecommunications industry and has completed all manufacturer certifications necessary for Tier 2 technical support.

Technical Support also offers for a fee:

- Staging Service that performs all the preliminary configuration, licensing and upgrades enabling you to rapidly deploy systems on your customers' networks or as a stand-alone unit.
- Programming and Provisioning Service is also available subject to a completed data collection document provided by the reseller.

Jenne stands behind our staging service and offers a one year advance replacement on all SME staged equipment, control units, internal cards and modules.



Jenne Technical Services

Message on Hold



CommSoft RMS has been providing communications support to business with a dedicated team and years of experience across the telecommunications and data market industries. They are 100% committed and competent in helping every business reach new levels in communications management with a product portfolio to meet the genuine telecommunications needs of businesses. CommSoft RMS relies on client input and feedback as they build in new so they can become a technology partner in managing business telecommunication needs.

CommsoftRMS Products

- Call Logging Applications
- Voice Recording Applications
- Call Centre Applications
- Screen Pop/CTI Applications
- Conference Systems
- IVR Solutions
- Auto Dialers/Reminder Systems
- Custom CRM Integration



CI (formally known as Computer Instruments) is a leading software manufacturer of IVR, CTI, Call Back, Outbound, Messaging, IP Phone applications and mobility solutions for the contact center. Founded in 1979, CI is focused on delivering solutions for mid to large enterprise clients that reduce costs, increase profitability and enhance overall customer satisfaction. CI maintains a culture of "integrity first and foremost", making it possible to maintain successful, long-term relationships with both partners and customers alike. CI's IVR platform is widely known for creating "rapidly deployed" customer call flow experiences that are customizable and scalable.

Computer Instruments Products

- **eVP - Enhanced Voice Portal a self-service IVR platform with over 30 prepackaged industry applications**
- **eCI - Experience Configuration Interface for Avaya's Aura Experience Portal - an intuitive design and administrative tool requiring no special training**
- **IPP - IP Phone Pager and Notification Solution**
- **SPP - Screen Pop Premium - CTI for the contact center and personal productivity tool**
- **NEW - High Availability - Hosted solution that addresses customer seasonal business, business recovery or situational capacity issues for the contact center and contact center applications**



DATEL Software Solutions LLC creates innovative, feature rich, real-time and historical call accounting and contact center management solutions for businesses small and large. DATEL provides flexible, scalable solutions spanning the breadth of businesses that may just need to keep an eye on cost control to businesses aspiring to differentiate themselves with excellent customer service. DATEL prides itself on outstanding service and believes you're not investing in just a software solution, but in a partnership that cares for your business.

Datel Products

Unified Contact Center SWEET!

Solutions are simple to understand, sell and install:



UCCS Standard Edition

Comprehensive historical call reporting metrics for individual extensions, agent and hunt group activity. Also includes 'live viewer' - what's happening right now

UCCS Business Edition

Detailed real time views, wallboards and historical reports provide insightful views into the contact center so you can keep a finger on the pulse!

UCCS Advanced Edition

For the complete contact center solution, Advanced Edition includes Business Edition, CRM Integration, Voice Recording, Click-to-Dial and Automated Dialer, in one cost effective package!



Konexx offers affordable recording products that enable users to easily record and save telephone conversations – from solutions for call centers to individual users that need recording capability at their desk. Each Konexx solution includes the Phone 2 PC interface, connecting telephones to computers, along with the recording software. Phone 2 PC Solutions easily install on an individual PC or notebook computer, making it an ideal product for the mobile computer user.

Konexx Products

USB Phone 2 PC

Digital Call Recording Solutions

Konexx USB Phone 2 PC digital call recording solutions include everything you need to record calls or meetings as compressed .wav files to your computer that can be saved, played back and emailed: the USB Phone 2 PC hardware interface engineered with Automatic Recording Level (ARL) for clear and balanced audio quality, an external microphone for recording conference calls, meetings or dictation, all the necessary connecting cables and one of the USB Phone 2 PC software versions described below.



USB Phone 2 PC Basic

- On-demand/Manual start-stop recording

USB Phone 2 PC Advanced

- Allows for voice-activated and on-demand recording. Ability to bookmark and annotate recordings. Ability to edit (cut and crop) recordings.

USB Phone 2 PC Secure

- Creates an encapsulated file indicating that the integrity of the original recording is intact for required evidentiary purposes

USB Phone 2 PC Call Center

- Can function in three modes:
- “Supervisor Mode” provides all the capabilities of the Advanced
- “Agent On-Demand” provides start, stop, pause ability to the agents for scenarios that require only a portion of a call to be recorded
- “Agent Logger” allows for a secured recording environment eliminating ability of user to have any access to or control over the recording process

JSD - Jenne Solutions Designer

Grow Your Sales with Jenne Solutions Designer

Jenne® Solutions Designer is a powerful online configuration tool that enables resellers to quickly design a real-world configuration, generating a quote and proposal in minutes. It seamlessly identifies complementary solutions, including pricing and availability, all in an environment that can be shared privately among a customer's colleagues and experts at Jenne.

Resellers benefit by:

- A shorter time needed to configure solutions
- The ability to design the total end-to-end solution
- Customized quotes, proposals and cover letters available in a user-friendly export
- Encourages add-on sales
- Increases your overall quoting accuracy
- Helps sales reps be more efficient and productive, thereby closing more sales
- Available for Avaya, Avaya Data, Panasonic, LifeSize and Jabra product solutions



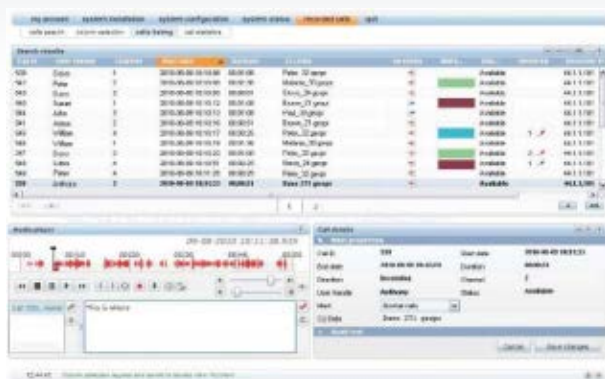


NICE is the worldwide leader of intent-based solutions that capture and analyze interactions and transactions and extract and leverage insights to deliver impact in real time. NICE solutions enable organizations to improve business performance, increase operational efficiency, prevent financial crime, and enhance safety and security.

NICE Products

Call Recording

NICE offers a wide range of recording platforms that can address the needs of command and control or air traffic control centers of all sizes. Built with NICE proven technology, NICE recording platforms are cost-effective, scalable and flexible, efficient and reliable.



Quality Management

Ensuring the public trusts its emergency agencies and are willing to cooperate with them is an important element in running a modern public safety communication operation. The NICE Perform provides quality management solution helping supervisors, QA managers and trainers identify call taker and dispatcher knowledge gaps through fair and consistent evaluation and provide easy way to deliver coaching.



PanaLog®

PanaLog Products have been supporting Panasonic Systems for 15 years. PanaLog is the expert in Call Management applications when interfacing the Panasonic Systems by IP "or" RS232 connection. Learn more about all PanaLog Products at www.panalogs.com. Made & Manufactured in the USA.

PanaLog Call Management Products

All PanaLog products include Built-in Tech Support which provides a direct link into the USA PanaLog Tech Support Center for fast help, 25 different call management reports, graphs and advanced search features to help business owners identify employee productivity, manage phone bills, manage telephone abuse and much more.

PanaLog 4D Add-On Module - New!

Get Call Management Text Alerts & E-mail Alerts!

Text & E-mail alerts right to your cell phone & inbox for 911 Emergency Calls, Phone System Alarms, Manager Alerts, SYSOP reports and much more. Dealer & Consumer Level alerts. Built-in Artificial Intelligence advises of network issues. System Log keeps track of all phone system alarms, notifications issued & office equipment connectivity.

• Supports Panasonic KX-TDE, KX-NCP, KX-NS Systems.

Requires Windows 7 or XP. Connection by IP interface. Requires a Registered, licensed PanaLog Pure IP product to already be installed on PC. PanaLog 4D is an Add-On module for the PanaLog Pure IP product only.

PanaLog Pure IP Call Management Software

• Supports Panasonic KX-TDE, KX-NCP, KX-NS Systems. Requires Windows 7 or XP. Connection by IP interface.

PanaLog Chrome Call Management Software

• Supports Panasonic KX-TDE, KX-NCP, KX-TDA or KX-TA824 Systems. Connection by RS232 interface.

• Requires Windows 7, XP, Vista, ME or 2000. Includes SMDR Cable kit-already assembled.





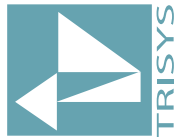
Pollys Inc.

Unified Communications Solutions

As a GOLD Partner of the Panasonic Solutions Developer Network, Pollys provides enhanced communications solutions certified for comprehensive compatibility with Panasonic's KX-TDA/ TDE/ NCP/ NS IP-PBX series. Pollys' mission is to help small and medium-size business improve productivity with cost-effective turnkey solutions based on Panasonic Communications. Pollys products and ability to provide quality services suit SME's high demands. For reliable with technology infrastructure and marketing activities, choose Pollys.

Pollys Products

- Call Center Solution
- Call Recording
- Conference Bridge
- IVR Customer Interaction
- Direct Care Connect
- Auto Attendant



Call accounting and call recording are important to many different businesses. Trisys has delivered services that are effective and affordable since 1984 and ready to provide the solutions to address compliance, call center performance, security and remote workforce supervision. Trisys helps management improve customer service, employee productivity, and ultimately, increase the bottom line.

Trisys Products

Call Accounting

- Tapit NOVA
- Tality

Call Recording

- SIP Trunks
- Hosted Service
- PRI / T1
- Analog trunks
- Station side / Trunk side



911 ETC has been providing clients with fully managed and hosted E911 solutions since 1997. After less than five years, 911 ETC was recognized by Congress, the 911 Industry Alliance and the national E911 Institute for the company's positive impact on our nation's emergency 911 systems. They continue to ensure that E911 protection is provided within the workplace, schools, and anywhere that a multi-line telephone system or VoIP causes a glitch in the accurate delivery of location information during an outgoing 911 call.

911 ETC Products

- RedConnect® for small businesses
- CrisisConnect® for enterprise
- VoIPConnect® for IP
- SoftLoc® for soft phone provisioning

World Class Training by Jenne University



Jenne University is the place where training and support converge. While other distributors outsource their training instructors and facilities, Jenne maintains its own brick and mortar training center where our customers can gain technical or sales expertise. Our state-of-the-art training facility incorporates fully equipped classrooms with a conference demo center. We offer:

- An Avaya certification program encompassing Enterprise, SME, Networking and Radvision to insure comprehensive capability.
- Official Pearson VUE® Testing Center, allowing students to leave Jenne University completely certified.
- Over a half-million dollars of Avaya equipment for a hands-on and interactive training experience.
- Customized training maps specific to your sales and technical competency to insure the curriculum aligns with your business needs.
- Regional training courses available at designated sites across the country, or at a reseller's location.

For a complete schedule, visit Jenne's website at www.jenne.com.



APC by Schneider Electric provides protection against many causes of data loss, hardware damage and downtime. Founded in 1981, APC is a leading provider of global, end-to-end AC and DC-based back-up power products and services, including surge suppressors, uninterruptible power supplies (UPS), power conditioning equipment, power management software, and DC power systems as well as precision cooling equipment, and professional and consulting services. APC sets itself apart with global one-stop solutions, efficient manufacturing and innovative product offerings.

APC Products

Smart-ups XL

This series of expandable, extended runtime battery backups is designed for mission-critical applications with long runtimes.



Back-ups

The Back-UPS battery backup offers guaranteed power and surge protection for wireless networks, computers, gaming consoles and other electronics in your home or business. Models supply battery backup during outages and unsafe voltage fluctuations, as well as provide protection from damaging surges and spikes. They're available in 'tower' or 'floor' styles, and together with a variety of standard features, they are the perfect choice to protect your data and keep you connected.

Back-ups Pro

The Pro Series offers high-performance surge suppression for Windows 95, 98 and XP. Built for telephone systems and workstations that need protection for fax, modem, internet and network connections.

Smart UPS RT

This series of performance power protection devices is designed for voice data networks, medical labs and light industrial applications. Choose from 12 models with features including double-conversion and on-line topology.



Symmetra LX

This power protection line uses a modular, redundant architecture to scale power and run time for flexing demand and increase speed and ease of deployment. In 208/240 V input, 208/240 V and 120 V output models.

Other products include:

- High-Performance Surge Protection
- Audio-Video Surge Protection
- Network and PC System Surge Protection



ITW Linx has been manufacturing products for the telecommunications market for over 20 years. ITW Linx provides a number of protection products for telecom and datacom, including the industry's first 66 block protector and CAT5E / CAT6 protection families. ITW Linx has an engineering team devoted to designing and testing to the toughest standards in the industry. From rack mount solutions to pair by pair block protectors, ITW Linx provides protection solutions ranging from basic systems to cutting-edge technologies. Keep your technology safe.

ITW Linx Power Protection/UPS Products

SurgeGate-AC Power Protectors

Premium protection for four and eight transformer-spaced AC outlets with modular expansion capabilities, and available with Telco, LAN and T-1 protection.



SurgeGate – Modular protectors

Solid-state protection for the fastest response with auto-resetting technology for Telco circuit protection and a lifetime product and \$50,000 equipment warranties.

RacMax-Rackmount AC Power Protectors

For eight to 12 AC outlets, with SurgeGate plus auto resetting and LED status indicator, rack mount.



UltraLinx-66 Block Protectors

Pair by pair protection for analog, digital, high-speed protection with auto-resetting, a wide range of clamping voltages and sneak current protection.



DataLinx-Multiline/patch panel protectors

Choose rack mount with 12 ports to protect CAT 5e outside plant and UTP cables for LAN and data applications or multiline for outside plant, LAN/data or T1/ISDN applications.



Para Systems, Inc. is a wholly owned subsidiary of Components Corporation of America (CCA), a privately held corporation that traces its history back to 1916. Para Systems, Inc. manufactures the Minuteman line of Power Protection products which includes single and 3-phase Uninterruptible Power Supplies (UPSs), surge protectors, remote power managers and power distribution units. Minuteman delivers high-value products that fit customer demands, and back them up with responsive, personal support before and after the sale.

Minuteman Power Protection/UPS Products

Battery Backup

Complete protection for communications equipment both large and small with complete protection products ranging from 400VA desktop units to 100kVA centralized 3-phase solutions.



Surge Protection

Protection for non-critical equipment from surges and spikes in utility power, Minuteman's line of MMS surge protectors provide unique features, reliable protection and exceptional warranty protection.



Power Management

Manage power to critical network and security devices from anywhere with power management (IP-addressable PDU). Securely manage power from your PC, Smartphone or tablet from anywhere with an internet connection.



Power Distribution Units

Power distribution products safely & efficiently distribute power within racks and enclosures while offering lengthy power cords, versatile configuration options, and premium features at a lower cost.



Xtreme Power is a manufacturer of UPS from 400VA to 20kVA. They design, engineer and service UPS, rack power distribution units, and portable cooling products for a global network of OEMs and distributors. At Xtreme Power, the goal is to provide premium products with the best cost effective solutions for power quality and data center needs. With a knowledgeable inside and technical support team, we can provide assistance for all of your product needs from presale to post-sale.

Xtreme Power Products

Standby UPS

XST – This UPS provides the ideal power solution for small routers, switches, desk-tops, VoIP equipment, phone systems, point-of-sale and other equipment.



Line Interactive UPS

S70 – Reliable battery backup and surge protection for the home office or small office. This compact UPS is ready to be used right out of the box and includes real-time monitoring of UPS vitals.



- XVT
- XVRT

Online UPS

NXRT – The Network Xtreme Rack Tower UPS Series is comprised of four models providing network grade power delivered via on-line double-conversion technology. The NXRT Series UPS is the perfect choice from critical business servers, point of sale equipment, telephony and data networks.



- P90
- XPRT

XBDM Bypass Distribution Module in 15, 20 or 30A/120VAC – Repair or replace your UPS without power interruption by manually transferring critical loads from UPS power to utility power using the XBDM



AT&T covers communications for SMBs with the hands-free convenience of an extendable range system to keep all offices connected. These cordless headsets can be paired with AT&T Synapse and SynJ business phone systems, and most corded and cordless phone, for maximum mobility. It's perfect businesses where mobility is key.

AT&T Products

DECT 6.0 Cordless Headsets

This user-friendly line of headsets lets workers leave their desks without leaving their work. Manage calls through the phone line, deskset or computer or make PSTN calls, access call logs and use hold, flash and mute features from a computer using AT&T proprietary softphone capabilities.



Cortelco is committed to fulfilling the communications needs of businesses and organizations globally. That commitment led to "Smart Solution" telephone products and services with user-friendly design and lasting quality. Cortelco's vision is to supply the most advanced telephone products possible along with service, support and a desire to build winning relationships with business.

Cortelco Products

C Series IP Phones

Cortelco's newest series of SIP telephones offers a state-of-the-art design and provides an economical, high value alternative to other SIP phone offerings.



12 Series

Targeted to business, government and institutions, Cortelco's new 12-Series is a family of full-featured analog telephones featuring caller ID.



CEEEO is a premier designer and manufacturer of standard and custom telephone solutions. CEEEO's products deliver industry proven and innovated high quality telephone technology to a broad range of private and public businesses and applications. The CEEEO commitment to quality is backed and supported by over 85 years of experience.

Ceeeco Products

- Vandal-Resistant Telephones
- Weather-Proof Telephones
- Steel Wall Mount Telephones
- Hands-Free Panel Telephones
- Prison Visitation Phones, Parts, and Systems
- Telephone Enclosures and Housings



Cooper Notification is now part of Eaton. The leading solutions for life safety and mass notification from Cooper Notification now enhance Eaton's portfolio of technologies designed to save lives. In the most demanding industrial, residential and commercial environments, Eaton delivers top performance with the expertise, reliability and scalability that your business requires. From Wheelock technologically advanced life safety products to mass notification solutions for indoor, outdoor and distributed recipient managed by the interoperability platform, ALERiTY, Eaton now offers a whole new level of protection to keep your personnel safe and your business running strong. More protection. More solutions. Expect more.

Eaton Products

- Wheelock Life Safety Notification Appliances
- Explosion Proof and Hazardous Area Signals
- Mass Notification Systems
- Telephone Alerting Devices
- Voice Evacuation Systems



GAI-Tronics®, owned by Hubbell Incorporated, is the world's largest company focused on the communication needs of the world's industrial markets. Founded in 1946, GAI-Tronics' earliest products set the industry standard for durability and reliability. While maintaining our commitment to the principles of quality and customer service, today's GAI-Tronics® aggressively applies leading edge technology to solve the world's most challenging communication needs, and is backed by the stability, reputation, and financial strength of Hubbell Incorporated, a worldwide leader in electrical and electronic products.

GAI-Tronics Products

- Analog Emergency Telephones
- Emergency Telephone Stanchions
- Telephone Enclosures
- Analog Industrial Telephones
- VoIP Industrial Telephones
- VoIP and Wi-Fi Emergency Telephones
- Specialty Telephones
- Addressable Amplified Speakers



Konexx offers virtually anyone who works in an office, including accountants, consultants, lawyers and realtors access to the Internet and non-LAN databases. It provides auto-dial with computer software, or send/receive email and faxes – all in a digital telephone environment.

Konexx Products

Conference

Connect teleconferencing unit directly to digital PBS or multi-line phone systems without expensive dedicated phone lines or adapters.

Office Konnector

Full analog connectivity over digital phones in a handset interface.

DWI Single Channel

Connect analog devices to digital phone lines and use auto-dial features on contract management software. No switch setting or programming required.

DWI Dual Channel

This simultaneous voice and data communication for a single PBS or key system port allow users to stay on telephone conversations while sending and receiving emails and faxes or even surfing the Web.



Panasonic Corporation of North America, based in Newark, NJ, is the hub of its branding, marketing, sales, service, product development and R&D operations in the U.S. and Canada. For more than 50 years, Panasonic has delighted American consumers with innovations for the home and business. Panasonic's consumer electronics and technology products include laptop computers, communications solutions, networkable office solutions, security systems, components and information systems.

Panasonic Products

Telephones

Keeping in touch with the people in our lives promotes wellbeing by satisfying our need for human interaction. At Panasonic, this simple but powerful canon remains the driving force behind their world-renowned line of feature-rich, easy-to-use telephone systems with features that make it easy to stay in touch—from Link2Cell models that let you answer cell phone calls on your Panasonic handset, to phones that isolate the caller's voice while suppressing the background noise around them. Stay connected with superb quality and advanced technology from Panasonic DECT, cordless, multi-line and Bluetooth enabled phones.



Multifunctional Printer

Because business works at the speed of light these days, the need for multi-function, multi-tasking office equipment is more critical than ever. A Panasonic All-In-One Office Machine is the perfect do-it-all assistant allowing you to print, copy, fax and scan at the speed and resolution of larger, more expensive equipment. Panasonic's feature-rich high-speed Laser Fax /Copiers produce crisp, clear documents at speeds that keep your business moving. Choose from color laser, high speed, next generation eight-in-one, monochrome or all-in-one flatbed Panasonic models.





Phone Labs is America's leader in providing residences, home/offices and small businesses with telecommunications products that maximize the power of new telephone company services and the integration of wire line and wireless services. In addition, all PhoneLabs products are manufactured to meet or exceed the most stringent telco and FCC specifications. For superior performance, the most advanced features and the highest quality telecommunications products available, choose Phone Labs.

PhoneLabs Products

Dock-N-Talk

This ingenious device uses a standard corded or cordless phone to make and receive cell phone calls or create home phone service from a cell phone without a land line or VOIP service.



Unity and Enterprise Telephones

The Enterprise™ and Unity™ advanced universal cell phone docking station telephones allow the direct docking of a cell phone to the telephone and include ground-breaking features such as the ability to load your cell phone directory in and out of the telephone.



Since pioneering communication breakthroughs with the introduction of the triangular conference phone nearly 20 years ago, Polycom has been bringing people and teams together –regardless of location. Today more than 400,000 organizations around the globe, and across all industries, rely on Polycom products as the backbone for collaboration, using award-winning voice, video and telepresence solutions. Polycom video collaboration is revolutionizing how people learn, how governments protect, how healthcare is delivered and how products are designed.

Polycom Products

IP Phones

Polycom SoundPoint IP products deliver high-definition voice communication experiences to businesses of every size. These telephones are easy to use and designed to improve productivity in business workflows. Polycom VVX series business media phones give busy professionals a high-quality audio and video communications experience. They rapidly integrate into a wide range of unified communications environments.



Clarity, a division of Plantronics, is a leading supplier of amplified telephones, notification systems, and assistive listening devices for the hearing loss and deaf markets. A leader in sound amplification, Clarity's patented technologies, provide customized solutions for customers who otherwise could not communicate easily and effectively with the outside world.

Clarity Products

- Sound-Enhancing Telephones Products
- Amplified Corded Telephones
- Amplified Cordless Telephones
- DECT 6.0 Cordless Amplified Telephones
- Text Telephones
- Special Need Products
- Notification Systems



The innovation leader in cellular amplifier technology, Cellphone-Mate® specializes in the design and manufacture of cell phone signal boosters, amplifiers and accessories. Their SureCall® flagship product line of FCC-approved cellular amplifiers boosts the range and reception of almost any cellular transmission with built in quality and cost-effectiveness.

SureCall Products

Cell Phone Signal Boosters

The Fusion-5 is a 65dB five-band amplifier designed as a cost-effective solution for mid-sized or small businesses. Combines 3G PCS and cellular dual-bands with 4G LTE and AWS frequencies for Verizon, AT&T and T-Mobile.

Force-5 In-Building Amplifiers

A five-band amplifier to enhance voice and data cellular service. Force-5 takes cost-effective cellular amplification to the next level for small businesses medium-sized businesses, as well as the largest buildings and corporate campuses.

Antenna

A wide variety including magnetic mount, dome and fiberglass models.

VIKING

Security and Communication Solutions

Viking Electronics designs and manufactures 350+ communication and security products; such as VoIP and analog emergency phones, entry systems, paging interfaces and amplifiers, mass notification systems, hot line products, enclosures, and enhanced weather protection products. Many of these are designed to fix or add unique features to other manufacturers' telephone or security systems, while helping keep costs down and maintain ease of use. All Viking products are designed, manufactured, and supported right here in the USA, and are backed by a two-year limited warranty.

Viking Solutions

- **Paging Controls, Add-Ons and Amplifiers**
- **Timed Tones Over Page/Synchronized Clocks**
- **ADA Compliant Emergency/Elevator Phones and Accessories**
- **Hotline, Courtesy and Panel Telephones**
- **Door Entry Phones, Hands-free Door Boxes and Entry Systems**
- **Wide Variety of "Problem Solving" Gadgets**

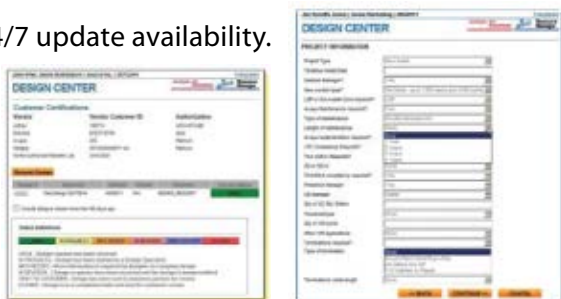


Jenne Design Center Makes Design Requests Simple

Jenne's Design Center web portal enables resellers to seamlessly upload, view and maintain multi-network configurations for both simple and complex designs. The Design Center helps build a complete Enterprise Solution based on customized product and pricing criteria.

Resellers benefit by:

- A streamlined design creation.
- Shortened selling cycles.
- Ensured accuracy and conformity of design requirements.
- Real time notification of completed phases.
- 24/7 update availability.



Jenne Technical Services

vtech

With a unique blend of stylish design and innovative technology, VTech's telecommunication products and accessories have been bringing friends and family closer by for more than 20 years. VTech is the largest player in the cordless phone market and they developed the first fully digital 900 MHz cordless phone. VTech will continue to lead the way with innovative, high quality, reliable, leading edge products.

VTech Solutions

DECT 6.0 Cordless Telephones

DECT 6.0 technology provides improved range without needing to boost the power and VTech adds superior sound quality. Users can talk anywhere without interference from a wireless network. VTech's DECT 6.0 technology has proven to provide brilliant voice quality, high protection against eavesdropping and better range than the traditional 2.4 GHz and 5.8 GHz phones. VTech and AT&T branded phones are available with HD audio, connect to cell, voice announce caller ID, push-to-talk, multi-line and expandable systems.



ErisBusinessSystem™

VTech has translated its success in cordless telephony to create a portfolio of DECT 6.0 business phone solutions, including the ErisStation® Conference Phone with Wireless Mics, the ErisBusinessSystem™ 4-line Office Phones, and the ErisTerminal™ SIP phones.

A new generation of affordable, cutting-edge phones designed to take your business to a whole, new level.



2 Handset Audio/Video Doorbell Answering System

The first of its kind, this two-in-one cordless answering system and video doorbell combines a versatile phone system with a digital camera, for convenience and security at home.

The camera automatically snaps a photo and sends it to the handsets when visitors ring the doorbell. You can then stream video, audio, or both with just two buttons.



Telephones and Accessories



Yealink is one of the top three global SIP phone providers in the IP communication industry. They design and manufacture innovative, high-quality, low-carbon IP phones. Their goal is to provide excellent technical solutions and matching customer support that helps clients located around the world to communicate freely and succeed in business.

Yealink Products

IP Phone Family

The Yealink T4 series represents the cutting-edge of contemporary VoIP technology. Revolutionary in appearance and advanced technical design, the T4 series is practical and offers up to 4.3 inch 480x272 pixels extra-large display screens and the Optima HD Voice system. The T2 series features a friendly user-interface, superb voice quality, high-resolution graphical display, up to 48 keys, configuration options, and access to the express XML browse.

SIP-T46G+EXP40 Ultra-elegant Gigabit IP Phone



- Optima HD voice
- 4.3" 480 x 272-pixel color display with backlight
- Dual-port Gigabit Ethernet, integrated PoE
- Up to 6 SIP accounts
- Support Bluetooth headset through USB Dongle
- Paper label free design

W52P Business HD IP DECT Phone



- Up to 4 simultaneous external calls
- Expandable up to 5 DECT cordless handsets
- Up to 5 SIP accounts
- 1.8" TFT color display with intuitive user interface
- Support Repeater

VP530 Business IP Video Phone



- 7" touch screen
- HD Voice
- 3-way video Conferencing
- Total Directory solution
- Open API

SIP-T28P Enterprise HD IP Phone



- HD Voice
- 320x160-pixel graphical LCD display with backlight
- Dual-port 10/100 Ethernet, integrated PoE
- Up to 6 SIP accounts
- Headset(wired/wireless), Expansion module



When it comes to leveraging and empowering your current phone and headset technology, ZoomSwitch, Inc. is a pioneer. They've developed practical headset accessories that extend the headset's functionality.

ZoomSwitch Products

Two ZMS Models to Fit Your Needs:

Your phone headsets become a USB headset in seconds with these popular models. Both are Cisco IP and Avaya HIC-1 compatible, have stereo mix-down that allow both channels of stereo to play clearly through mono phone headsets and include LED lights to indicate phone or USB mode.

ZoomSwitch ZMS20-UC

An enhanced version of the popular ZMS10-C, with added volume control that amplifies the sound on the USB side and an added mute button to mute the mic on both the USB and phone.



ZoomSwitch ZMS10-C

A USB headset accessory that adds USB functionality to your Plantronics-style wireless headset—or any wired headset or handset connected to your phone's handset or headset port (RJ9). You can switch back and forth between your computer and your phone at the touch of a button.



ZoomSwitch Trainer

Easily connect a second wireless or corded headset to your phone for a supervisor or trainer to listen in, mute the mic, and do lots more. This product is great for call centers and training new employees.



ZoomSwitch Analog

This easy-to-use switch connects a corded or wireless telephone headset to a PC through the PC's sound card and speaker ports. Switch back and forth between PC and phone.





Status Solutions

because **RIGHT NOW** matters most

Status Solutions develops situational awareness technologies for life safety, security, environmental monitoring and mass notification. Their customized software solutions deliver real-time, detailed alerts about potential threats to life, property, business and convenience to help customers not only prevent ignorance-based loss but also transform the way they do business.

Originally a military term referring to a pilot's operational status and knowledge of immediate threats, today situational awareness is a risk management strategy and technology platform any organization can implement to improve communication and access to information, especially in an emergency.

Situational Awareness and Response Assistant (SARA)

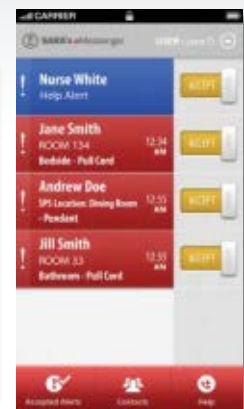
SARA is an automated alerting engine that delivers real-time, detailed alerts to designated communication end points – from smartphones to digital signage and virtually any device in between. The solution integrates stand-alone life safety, security and environmental systems for centralized monitoring, alerting and reporting. Existing alarm and communication technologies work better together to ensure the right information goes to the right people so they can deal with an unfolding situation in the right way.

SARA provides:

- A wireless sensor network based on state-of-the-art, best-of-breed platforms for optimal performance of life safety applications
- Tools to integrate existing alarm and communication systems so current technology investments can work better together
- Mass notification capabilities so key individuals, select groups or entire populations can be made aware of a triggering event and respond accordingly
- Local-area and/or wide-area mobile duress with location data
- Desktop alerts, including color-coded text and audio
- Video paging to desktops and mobile devices, including live video from security cameras
- Voice-, Wi-Fi and cellular-enabled mobile dashboards for seamless situational awareness on the go
- The Voice of SARA text-to-speech capability for the delivery of alerts via any phone
- Quick Messages for creating alerts or special announcements on demand when unanticipated events or schedule changes occur
- Reporting capabilities for analyzing response times/emergency protocols and demonstrating compliance
- Remote supervision, backup and software upgrades through a persistent connection to the Status Solutions Network Operations Center



Desktop alert with video page



Mobile dashboard



Life Safety



Security



Environmental Monitoring



Mass Notification



CCI is a leading manufacturer and innovator of wire and cable and other electrical products, serving a multitude of channels and industries. With extensive design and production capabilities and a long-standing dedication to customer service, CCI continues to expand its product offerings, enhance its market presence, and exceed the expectations of its diverse and growing customer base. Over the last 40 years, CCI has been a leader in change.

CCI Products

- Communications and local Area Network Cable
- Home Theater Sound Cable
- CCTV Coaxial Cable
- Coaxial Non-Plenum Cable
- Underground Cable
- Burglar Alarm Cable
- Fire Alarm Cable

Honeywell Genesis Series Cable

Honeywell is a leading global manufacturer of security and automation solutions for residential and commercial applications. From intrusion, fire and home automation systems, to the latest in IP video and access control, Honeywell is focused on technologies that create "connected buildings." With an extensive technology portfolio, experienced team and trusted brand, Honeywell has been recognized as the partner of choice in the security industry. From LAN and underground coax and cable to home theater and multimedia cable, Honeywell has cable for that! Year after year, a Security Distributing and Marketing magazine reader survey has ranked Honeywell as the industry's preferred channel partner.

Honeywell/Genesis Solutions

- Communications and local area network cable
- Underground Cable and Coax
- Coaxial Non-Plenum Rated Cable
- Multimedia Cable
- Burglar Alarm
- Home Theater



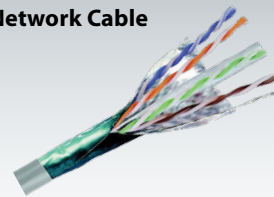
HITACHI

Inspire the Next

Since 1986, Hitachi Cable America has been designing and building high performance copper and fiber optic communication cables. And although the cable designs and the applications that run over them have changed, HCA's commitments to quality and value have not. Located in Manchester, New Hampshire, HCA manufactures a complete line of high-performance copper and fiber optic cables for the communication industry. Over 4,000 different cable products are manufactured at this facility. Products include Category 6 and 6A copper communication cables, indoor, indoor/outdoor and outside plant fiber optic cables, as well as round and flat electronic cables.

Hitachi Products

- Communications and local Area Network Cable
- Category 6 Cable
- Category 6A Shielded Cable
- Category 5e Cable



JSD - Jenne Solutions Designer

Jenne® Solutions Designer is a powerful online configuration tool that enables resellers to quickly design a real-world configuration, generating a quote and proposal in minutes. It seamlessly identifies complementary solutions, including pricing and availability, all in an environment that can be shared privately among a customer's colleagues and experts at Jenne.

Resellers benefit by:

- A shorter time needed to configure solutions
- The ability to design the total end-to-end solution
- Customized quotes, proposals and cover letters available in a user-friendly export
- Encourages add-on sales
- Increases your overall quoting accuracy
- Helps sales reps be more efficient and productive, thereby closing more sales
- Available for Avaya, Avaya Data, Panasonic, LifeSize and Jabra product solutions

Panasonic delivers reliable business technology solutions that connect data with decision makers to drive better outcomes. Panasonic engineers reliable products and solutions that help to create capture and deliver data of all types, where, when and how it is needed. Panasonic is an industry leader known for its video imaging expertise and innovative technology, with a comprehensive line of intelligent analog, hybrid and IP video surveillance solutions, Panasonic's performance, quality and reliability deliver all the security your customers need. Panasonic solutions for business are delivered by Panasonic System Communications Company of North America, a division of Panasonic Corporation of North America, the principal North American subsidiary of Panasonic Corporation.

Panasonic Security Products

i-Pro Smart HD technology

Now in its third generation, i-PRO technology boasts full HD image viewing quality, H.264 (compression) with face detection and face matching capabilities. Regular features still include adaptive Black Stretch, high sensitivity and auto back focus. Available in fixed dome, fixed box or PTZ format.



Cameras

Panasonic offers a variety of PTZ and fixed dome cameras with a wide range of features including motion detection, on screen display, image stabilization, IP66, Impact protection and IR sensitivity. With proprietary or C5-mount lens mounts and an array of other options, Panasonic has a camera to fit every security need.



Network Video Recording

i-PRO SmartHD network video recorders provide embedded real-time face matching technology along with MPEG-4, JPEG and H.264 compression formats, built in motion detection, on-board camera control and customizable and expandable storage.



Digital Video Recording

With features like H.264 real time recorders and scalable on-board storage customers can conserve storage space without compromising image quality. Also includes uniPhier LSI processor and dual streaming viewing and playback.



Encoders, Decoders and Converters

Bridge the gap between analog and IP with Panasonic i-PRO encoders and decoders. Panasonic quality means features include advanced built-in video analytics,



multiplex operations for seamless integration of IP and analog cameras and multi-format output for viewing and recording, along with high definition quality.

Management Software



Complete security needs with software that allow images to be recorded for up to 64 cameras with customizable setting and browser screens, gives remote access, includes an easy to use interface with simplified icons, and email alert when alarm is detected. This package even allows users to search images quickly via keyword or date and time.

Housing and Brackets

From smoke dome and wall or pendant mountings, indoor/outdoor options and brackets and housing to fit specific models, Panasonic fulfills every need for equipping security devices.



Closed-Circuit Video Equipment

Options include corner mount adapters for dome housing, indoor/outdoor housing for fixed cameras, vandal-resistant shrouds and mounts for pole, corner, wall and hanging cameras.



Monitors Displays

Choose from 15-inch LCD monitor display with 1,024 768 resolution, contrast of 600:1 with a 160/160 viewing angle and 250 cd/m2 brightness or a 20-inch LCD monitor with at 1,600 X1m299 screen resolutions, contrast ratio of 800:1, viewing angle of 178/178 and 300 cd/m2 brightness. Both monitor displays include active matrix TFT, 2xBNC composite inputs, S-video and RGB.





Panasonic®
Security Products

Grow Your Business Like A Pro

Want To Grow Your Business By Increasing Sales of Panasonic Security Products? JMP Can Help You Do That!

Are you looking for ways to grow your business? To generate quality leads? To market and present your business to customers and prospects in a professional manner that enhances your brand image and reputation? Look no further. Jenne® Marketing Pro™ is your one-stop shop for professional marketing campaigns for Panasonic Security Products.

Jenne Marketing Pro (JMP) is a turnkey online marketing portal designed exclusively for Jenne resellers. It contains Panasonic Security Products-branded email, direct mail, pURL campaigns and more. Now you can educate customers and prospects about your business, generate solid leads and cultivate vertical markets with targeted campaigns. Jenne Marketing Pro is like having a hand-picked team of copywriters, graphic designers, printers and more right at your beck and call, working to create customized campaigns to promote your business.

Make It Yours

JMP provides campaigns focused on Panasonic Security's top selling products. Choose from postcards, emails, or pURL (personal URL) campaigns – all customizable with your company logo and company contact information. Consider taking advantage of a pURL campaign. These highly personalized campaigns are very effective and can boost response rates up to 20-percent over traditional single email campaigns. Or choose a targeted email promoting a specific product. There are many options to choose from.

Quick and Simple Set-up

Intuitive to use and backed by support, Jenne Marketing Pro lets resellers complete a campaign with the push of a few buttons. Customize your campaign, and then upload your list or shop for and purchase a list of prospects through JMP. Schedule your campaign for transmission and check-out. It's that simple. Once your campaign is sent, you can access the reporting tool to check-in on the status of your campaign, including open rates and click-throughs.

Get Started Today!

Just log-onto the Jenne website at www.jenne.com. Click on the “My Portal” tab and select “Jenne Marketing Pro.”

Questions: Contact Jenne Marketing at 866-451-5073 or jmp@jenne.com.



Contact your Jenne representative at 800-422-6191 for more information or email sales@jenne.com.

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Jenne is a registered trademark of Jenne, Inc. • Jenne LLC is a WBE (Women's Business Enterprise) certified business.





Altronix Corporation is a leading designer and manufacturer of low voltage electronic components, offering a comprehensive line of Security, Fire, CCTV, Access, Nurse Call, and Automation products. The security industry requires electronic components which can perform flawlessly under rigorous conditions, twenty-four hours a day. Altronix components not only meet but exceed that standard. Incorporating cutting edge design and engineering, Altronix has secured an unprecedented reputation synonymous with quality, service and reliability.

Altronix Products

Access Power Control

A variety of models that convert AC or DC input into independently controlled fused or PTC protected outputs. Can be converted to dry form "C" contacts.

Fire/Life Safety

The Altronix FireSwitch108 is a cost-effective managed NAC power extender that interfaces with 12 or 24VDC Fire Alarm Control Panels (FACP).



Security

More than just power, Altronix carries a full line of security products including security power supply/chargers, timer and relay modules, siren drivers, transformers, low power disconnect modules and batteries for security systems.

Surveillance

Altronix offers a wide range of AC, DC or AC & DC power supplies in wall mount, rack mount and outdoor configurations.

Video Surveillance Power Supplies

ReServ4WP Outdoor Video Surveillance UPS is designed to simultaneously provide power for 24VAC and 12VDC cameras during normal or power outage conditions. True sine wave regulated AC outputs and regulated DC outputs.

PoE Products

Adapters for 15W and 30W conventional IP cameras, the NetWay line of 16- port midspan injectors and the NetWayXT repeater modules which interface with NetWay midspan injectors to extend data (video) for a maximum range of almost 2,000 feet. All with Altronix cost-effective quality.



IP over Coax Adapters

The Bridge series extends Network link distance in industrial environments or upgrade digital networks. Retrofit digital IP cameras in an analog CCTV installation. Works with Megapixel, HD720, HD1080 and VGA (SD) cameras and can extend Network link distance in an industrial environment more than 2000 ft.)



CHANNEL VISION™

Channel Vision Technology is a leading manufacturer of innovative technology products in the home automation, surveillance systems, structured wiring, intercom systems, IR remote control and audio video distribution markets. Their broad-range of electronic solutions equip businesses for greater safety, convenience and entertainment. Channel Vision is proud to provide high quality, dependable products that are backed by its 5-Star Program, which includes: free system design and layout, customized manufacturing, free industry approved training classes, warranties and 24/7 technical support.

Channel Vision Products

Surveillance Cameras

With superior image resolution and IR LEDs for night viewing Channel Vision security has a product for commercial and residential applications.



Central-Structured Wiring Solutions

Components including UL approved wiring enclosures and push-and-lock modules for video, voice, data and power.



Passive RF Products

A variety of splitters and distribution modules for telephone, TV and home office.



Amplified RF Products

Include 2- 3- and 4-input modulators with brackets, and multi-media cable amplifiers for wideband CATV systems.



Aria Audio

Sound superior speakers and amplifiers built with special attention to crossover network and high power handling capability provide more than just background music.



Channel Vision Products

- Central Telephone Products
- Central Data Products
- Central Speaker/IR Distribution Products
- Digital RF Modulators
- Residential Intercoms
- RF Distribution Panels
- Technology Connectors and Accessories



Clear2there Video Surveillance specializes in competitively priced, high-quality video surveillance solutions. Built on integrity, quality products and people, Clear2there offers solutions for a broad spectrum of industries including security/public safety, energy, healthcare, education, information technology, networks, retail, industrial, government and transportation. Whether customers need an entry level, basic surveillance system or a multi-site enterprise level solution, Clear2there has the solution. Choose from a full line of analog and IP cameras (internal, external, PTZ, megapixels and weatherproof options), analog, IP and hybrid recording solutions and accessories – all backed by quality, customer service and support.

Clear2there Security Products

HDVR EZ-IP Series

Chose from 4-, 8-, or 16-channel models; all support megapixel and H.264 IP cameras, mobile compatibility, web-based viewer playback, digital PTZ and include a 1-year warranty.



HDVR Hybrid Series

HDVR Hybrid DVR in desktop or rackmount chassis only, with 24 to 110 "K" calculator to determine total number of cameras used. Features include real time view/record on all cameras, DVD burner, and hot swap drives.

IP Cameras

Indoor or outdoor, these cameras offer a wide range of features including full HD, infrared, full duplex audio and more in a variety of mounts.

1000 Series and EZ Real Series DVRs

Both series includes 4-, 8-, or 16- channel real time, 120/120fps view/recording, 4-, 8- or 16- loop out BNC, varying alarm contacts and audio in/out. All are network ready, give fast web-based internet access, have UBS backup, include a RW Burner and 500GB storage.

ClearNight Ultra Camera

With ClearNight camera technology, which delivers full color images in extreme low light conditions with no blur, this camera has a clear advantage over the competition.

Analog Cameras

In both indoor and outdoor models, choose wall or ceiling mount, and a variety of optical and digital zoom.



As industry continues the migration toward Ethernet-based network systems, it is more important than ever to be able to turn to a company specifically dedicated to these needs. ComNet, is a USA-based company with the key functions of product development, engineering, manufacturing, customer-care and tech support. ComNet offers a host of Ethernet switches and media converters as well as video, data and Ethernet optic transmission products. ComNet supports its products to the highest level, offering unparalleled customer care.

ComNet Products

Ethernet switches

ComNet switches are engineered to meet virtually any high bandwidth demand any network might require. In addition, the extra features such as IEEE-compliant PoE and integrated SFP ports ensure interoperability to other devices and easy to comprehend browser-based interface ensures easy set up and monitoring. ComNet switches are fully configurable through web-based or SNMP network management, offer port based security and are HD video compatible.



Ethernet media converters

ComNet introduces a variable rate electrical-to-optical media converter with PoE (power over Ethernet) that allows users to select between 10/100 Mbps and 1000Mbps rate transmission and provides up to 30 watts of PoE+ for powered devices. ComNet designed this hardened media converter for applications where there is a potential upgrade to Gigabit transmission or as method to reduce the number of individual media converter models being used. This multiple rate feature can eliminate future hardware upgrade costs.





Cortelco is committed to fulfilling the communications needs of businesses and organizations globally. That commitment led to "Smart Solution" products and services with user-friendly design and lasting quality. Cortelco's vision is to supply the most advanced products possible along with service, support and a desire to build winning relationships with business.

Cortelco Products

2N IP Audio/Video Access Control and IP Audio System

The Helios IP Intercom family includes four separate models that communicate using the SIP 2.0 protocol. 2N also offers IP Paging solutions via the NetSpeaker and SIP Speaker which provide far more than just IP Paging.



The Helios IP Vario is a door intercom that perfectly combines the most advanced technology with a unique design. It can be used for the home or office, and thanks to its many accessories, such as the display, card reader, color camera, and keypad, it offers a broad range of uses.

The Helios IP Safety is a modern emergency intercom that will ensure two-way communication between two remote locations when needed. Its striking orange color and illuminated button ensure that it is visible and functions even in crisis situations

The Helios IP Force is an exceptionally sturdy IP intercom that combines an anti-vandal solution with an elegant design. It features programmable illuminated buttons, a wide-angle camera, and a card reader.

The Helios IP Uni intercom is an ideal low cost solution for door communication at the entrance to an office building or family home.

The NetSpeaker is an IP audio system that enables paging or other audio streams to be played From an Administrator's PC on a LAN/WAN network.



The SIP Speaker is an IP paging device with many useful functions. You can use it with a loudspeaker as a simple PA system or with a microphone as a two-way intercom.



As a global leader in connectivity for home, small business, mid- to large-sized enterprise environments and service providers, D-Link takes pride in offering award-winning networking products and services. D-Link implements and supports unified network solutions that integrate capabilities in switching, wireless, broadband, storage, IP Surveillance, and cloud-based network management. An award-winning designer, developer and manufacturer, D-Link helps connect to more of everything with an innovative approach to computer networking.

D-Link Surveillance Products

- **Cloud Cameras**
- **Day/Night Network Cameras**
- **Pan/Tilt/Zoom Cameras**
- **Vandal Proof Dome Cameras**
- **Box Cameras**
- **Bullet Cameras**
- **Enclosures and Mounts**



ImmerVision is the inventor of the 360-degree panomorph lens and worldwide expert in immersive optical technology and image processing. Their patented optic and software technology is licensed to global lens producers, product manufacturers and software developers. Combining panomorph lenses that can be adapted to any camera and sensor, with 360° viewing functionality, products certified ImmerVision Enables offer higher resolution and more coverage. Panomorph technology provides optimized 360° images adapted to consumer, commercial and government markets. As The 360° Video Standard, ImmerVision Enables is offered by all major VMS platforms and camera vendors. It is the only universally compatible dewarping standard.

Security Products certified ImmerVision Enables

360-Degree Panomorph Solutions

In the security industry, there are a variety of panomorph lenses for fixed cameras and mini domes. With this unique technology, benefit from the ability to: eliminate blind spots, heighten situational awareness, record/playback an entire event in 360° for forensic review, compliment fixed/PTZ cameras and achieve total visual coverage.

MOOG

VIDEOLARM

Moog Inc. designs and manufactures high-quality, scalable physical-security solutions and integrates precision control components and systems. In the global marketplace, Moog offers surveillance solutions that include high-definition (HD) network camera systems for harsh environments, rugged fixed and PTZ camera enclosures, tripods infrared illuminators, camera lowering devices and other accessories.

MOOG Videolarm Products

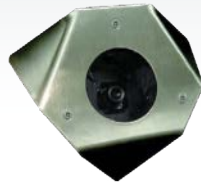
EXO Rugged Camera Series

EXO HD visible and thermal network camera systems are built tough to withstand extreme temperature ranges, power surges, vibration and heavy impacts.



Warrior 6 Camera Series

This discrete and vandal-resistant series is ideal for monitoring high risk areas such as office lobbies, elevators and hotels. The sturdy construction and small size make it perfect in applications such as schools, hospitals, government buildings, and correctional facilities.



Liberty Series

By leveraging proven wireless infrastructure, the Liberty 3G/4G system provides city-wide surveillance with sufficient throughput and video uplink speed. This series eliminates line of sight concerns often associated with point to point and multi-point mesh systems.



Other Moog Security Products

- MIMO Wireless for IP Cameras
- POE Ready Housings
- Fusion Camera Housings
- Fusion Stainless Steel Dome Camera Housings
- Fusion Pressurized and Dust-proof Housings
- Fusion Thermiq Housings
- Camera Poles

Phybridge

THE ENABLING COMPANY

At Phybridge, bringing technologically advanced and practical solutions to market is our highest priority. Phybridge innovations address needs in the areas of IP telephony, converged networks, unified communications and public safety. With over 300,000 users globally using the Phybridge switches and a 100% customer satisfaction rate, Phybridge is quickly creating a new standard in how local area networks are optimized for voice and data convergence.

Phybridge Products

CLEER Switch

Phybridge CLEER (Coax Leveraged Ethernet Extended Reach) switches are based on our proven PoLRE®



(Power over Long Reach Ethernet) technology. CLEER is a 24 port managed Ethernet over Coax switch that transforms existing proven reliable COAX infrastructure into an IP path with power, ideal for IP cameras. CLEER switches are designed specifically to enable easy migration from analog to IP cameras without disrupting the data LAN.

Powered by PoLRE, the CLEER switch backbone complements the data switch fabric and you are guaranteed a dedicated secure path and bandwidth for the video streams with no data LAN dependencies due to the physical separation of the video stream. Your bandwidth and power requirements are supported today and into the future. CLEER switches have been designed from the ground up to meet the "five nines" high availability of service required by the surveillance industry. Solid and dependable, these switches are built to withstand tough operating environments.

The highly resilient and robust CLEER switches are equipped with industry leading power capabilities and come standard with PowerWISE® technology. Power sharing, load balancing, AC/DC options, and hot swappable power supply makes CLEER one of the most robust PoE switches available today.

CLEER switches and the EC-Link are designed to provide PoE flexibility. PoE can be delivered from the switch through the EC-Link to the IP end point, or by locally powering the EC-Link adapter that delivers up to 25W of power to the endpoint.

The CLEER switches deliver fast Ethernet and PoE over existing coax infrastructure and can support any IEEE 802.3af and 802.3at compliant device such as access points, IP phones and IP speakers.

- Lower Total Cost of Ownership
- Low Risk, Quick & Easy to Deploy
- Quality of Service
- Network Redundancy and Resilience
- Simple Network Management



Samsung Techwin is a surveillance, aeronautics, optoelectronics, automations and weapons technology company. Samsung Techwin offers a wide range of security products including security cameras, networking systems, recording solutions and storage solutions.

Samsung Security Products

Security Cameras

Samsung's line of cameras deliver extraordinary capabilities in both image quality and day-to-day performance. Samsung's line of security cameras include IP cameras and analog cameras for every situation and security need.



Networking Systems

Samsung's network systems technology provides the latest in high quality, high performance standards-based equipment for IP base surveillance video. Samsung's systems technology offering includes Layer 2 and Layer 3 switching, software-based video management, and a line of standards-based scalable server and storage solutions that meet the industry's demanding IP video networking needs.



Recording Solutions

Forward-thinking security professionals have discovered that digital storage and retrieval systems open up brand new possibilities in surveillance operations and management. These unprecedented, highly reliable surveillance recording systems provide scalability to meet extended user needs.



World Class Training by Jenne University



Jenne University is the place where training and support converge. While other distributors outsource their training instructors and facilities, Jenne maintains its own brick and mortar training center where our customers can gain technical or sales expertise. Our state-of-the-art training facility incorporates fully equipped classrooms with a conference demo center. We offer:

- An Avaya certification program encompassing Enterprise, SME, Networking, and Radvision to insure comprehensive capability.
- Official Pearson VUE® Testing Center, allowing students to leave Jenne University completely certified.
- Over a half-million dollars of Avaya equipment for a hands-on and interactive training experience.
- Customized training maps specific to your sales and technical competency to insure the curriculum aligns with your business needs.
- Regional training courses available at designated sites across the country, or at a reseller's location.

For a complete schedule, visit Jenne's website at www.jenne.com.

Jenne Design Center Makes Design Requests Simple

Jenne's Design Center web portal enables resellers to seamlessly upload, view and maintain multi-network configurations for both simple and complex designs. The Design Center helps build a complete Enterprise Solution based on customized product and pricing criteria.

Resellers benefit by:

- A streamlined design creation.
- Shortened selling cycles.
- Ensured accuracy and conformity of design requirements.
- Real time notification of completed phases.
- 24/7 update availability.



Verint is a global leader in Actionable Intelligence solutions and value-added services that help organizations worldwide improve enterprise performance and make the world a safer place. As the worldwide leader in networked video, Verint Systems is a single source for video surveillance operations – from cameras, encoders and intelligent DVRs to video management and analytic software. Today, more than 10,000 organizations in over 150 countries use Verint solutions to improve enterprise performance and make the world a safer place.

Verint Products

Verint's Nextiva is a powerful, enterprise-class management platform and suite of applications that enhances security and improves performance. Nextiva is standards-based, IT friendly and surpasses other systems in availability, scalability and interoperability. This comprehensive video solutions comprises on-site and a LAN/WAN integration gateway with video and physical security information management.



Designed to enhance large or small, wired or wireless, analog and IP systems, Nextiva allows companies to build an individualized management system. The on-site component includes analog, megapixel IP PTZ, mini-dome cameras, along with mobile and embedded NVRs, video encoders and wireless devices. The integrated gateway includes external servers and data storage, transactional data, integrated video analytics application and software development. Users of this dynamic system will enjoy policy-based event management, automated system diagnostics and more. With multi-tiered support and expert systems, award-winning Nextiva by Verint transforms video into value for your customers.

ViewZ monitors are designed specifically for professional Security & Digital Signage installations where brilliant video performance and durable construction are requirements. Built using rugged materials and high endurance components, ViewZ commercial-grade monitors operate around the clock in casinos, financial institutions, government agencies and fortune 500 retailers. As a testament to ViewZ quality, several major security brands private label ViewZ monitors. Branch offices in Denmark and California.

ViewZ Products

MZ Series

This series of video wall displays incorporates features that include DVI, VGA, component and BNC inputs, 2.75mm narrow bezel, 450nits brightness, RS-232 control, remote control and video management software. In 46- and 55-inch screen sizes.



RTHL Series

These ultra-slim LCD backlit, premium CCTV monitors come equipped with and optimal mix of analog and digital inputs. The RTHL 24, 27, 32 and 42 inch monitors deliver full HD with 40% greater energy efficiency.



PVM Series

Whether you choose IP or HD enabled, the PVM series offers innovative digital signage plus loss prevention. ViewZ manufacturers the industry's first & only IP enabled public view monitor that allows users to record, playback and view live over network.

An HD WDR camera inside a 1080p LED monitor fully loaded for advanced surveillance that effortlessly integrates into existing configurations. Sizes range from 10 to 32 inch in a sleek, modern design.



The NetVanta® 1235P/1535P family of switches with ActivReach® technology deliver voice, data, video and Power over Ethernet (PoE) over all grades of cabling—CAT5, CAT3 or even legacy copper. The NetVanta 1235P and 1535P switches with ActivReach enable fast, secure and cost-effective (pay as your growth) Local Area Network (LAN) deployments.

Through their innovative design, the NetVanta 1235P and 1535P support standard IEEE Ethernet or ActivReach for voice, data and PoE connectivity in a variety of cabling environments. In addition, these full-featured business-class switches were designed with Voice over IP (VoIP) applications in mind with the ability to supply Legacy PoE, 802.3af (PoE), or PoE over ActivReach to power IP phones, as well as Gigabit-to-the-desktop deployments (NetVanta 1535P).

ADTRAN Products

NetVanta 1235P and 1535P - ActiveReach Technology

ADTRAN's ActivReach technology allows speeds of 10/100 Mbps native Ethernet over voice-grade copper and over extended distances.



Configurable per-port, ActivReach is capable of delivering up to 15.4W of PoE, as well as 10/100 Mbps of full duplex link connectivity utilizing four-pair, two-pair or even a single-pair of CAT3 or higher cabling at distances of up to 1,600 feet.

With ActivReach, businesses can benefit from VoIP and UC technologies utilizing a building's existing voice-grade wiring. In addition, with speeds up to 100 Mbps, ActivReach also provides a cost-effective means for desktop connectivity where CAT5 cabling does not already exist.

APPLICATIONS

- VoIP over voice-grade (CAT3) cabling
- Converged voice, data and PoE over CAT3 cabling
- Gigabit to the desktop deployments
- Single cable, multiple ports
- Extended reach deployments



THE ENABLING COMPANY

At Phybridge, bringing technologically advanced and practical solutions to market is our highest priority. Phybridge innovations address needs in the areas of IP telephony, converged networks, unified communications and public safety. With over 300,000 users globally using the Phybridge switches and a 100% customer satisfaction rate, Phybridge is quickly creating a new standard in how local area networks are optimized for voice and data convergence.

Phybridge Products

PoLRE Switch

PoLRE (Power over Long Reach Ethernet) switches deliver Ethernet and Power over Ethernet over a



single pair of wire with up to 1,200 feet reach. Transform existing, proven reliable voice wiring infrastructure into an IP path ideal for IP Telephony. Avoid the risk, cost and complexity associated with the old way of layering real-time voice on a distributed topology built for near-time data delivery. The PoLREs lets customers control migration from totally separate to fully converged LANs.

The PoLRE switches are designed specifically to handle any organization's existing or future real-time voice requirements, delivering a robust platform ensuring voice quality of service today and into the future. In addition to IP phones, the PoLRE switch can support other IEEE 802.3af compliant devices such as IP cameras, speakers or wireless access points.

PoLRE switches are among the lowest power consuming data switches in the industry, with features including power/load sharing, hot swappable power supply, and AC/DC options. PoLRE switches come standard with PowerWise technology, providing the flexibility to use either AC or DC power sources with the same switches. PoLRE provides you with the most robust PoE platform in the industry: a highly reliable local area switch network powered by PowerWise with multiple sources of redundancy.

There's no complicated navigation system to learn. Just click the System, Ethernet, VLAN and Admin navigation buttons at the top of the screen to move through the Simple Network Manager pages. Information is grouped logically, making switch details and controls easy to find. For example, when working with a service, you can see the status of all other services at the same time; when viewing details for a VLAN, you can also see information for all VLANs on the network.

- Lower Total Cost of Ownership
- Quick & Easy to Deploy with Low Risk
- Optimized Converged Local Area Network
- Network Redundancy and Resilience

BOGEN[®] COMMUNICATIONS, INC.

Bogen Communications is a leading manufacturer and designer in the field of telephone paging, public address, intercommunications, and background music systems. After more than 80 years Bogen Communications, is still in the forefront of peripheral products with commercial, industrial, and institutional applications by focusing on our customer's needs.

Bogen Products

VoIP Gateways

– With 1-, 2-, 4- and 8-port VoIP gateway paging control modules from Bogen, business can be set up for simultaneous company-wide



overhead paging to multiple locations within a facility, across a campus or even to a remote location thousands of miles away without running new lines. For overhead voice paging over I networks, the PCM2000 paging control system, telephone access modules and amplifiers integrate seamlessly.

- **Uses existing Ethernet network**
- **Single or multi-zone paging at any or all locations**
- **Save time and money with the ability to efficiently communicate company-wide emergency alerts or general announcements**
- **Can be configured from a web browser or Microsoft Windows**
- **Connects directly to phone or PBX**
- **Compatible with virtually any phone type**

JSD - Jenne Solutions Designer

Jenne[®] Solutions Designer is a powerful online configuration tool that enables resellers to quickly design a real-world configuration, generating a quote and proposal in minutes. It seamlessly identifies complementary solutions, including pricing and availability, all in an environment that can be shared privately among a customer's colleagues and experts at Jenne.

Resellers benefit by:

- A shorter time needed to configure solutions
- The ability to design the total end-to-end solution
- Customized quotes, proposals and cover letters available in a user-friendly export
- Encourages add-on sales
- Increases your overall quoting accuracy
- Helps sales reps be more efficient and productive, thereby closing more sales
- Available for Avaya, Avaya Data, Panasonic, LifeSize and Jabra product solutions

Jenne Technical Services

VoIP Gateway Solutions



Jenne Technical Services

When technical services are needed Jenne customers can rest a little easier knowing Jenne's technical support is available Monday through Friday, 8 a.m. to 8 p.m. ET, at no cost. Emergency out of hours support is available at a minimal cost. Our technical staff has 200 years of combined experience in the telecommunications industry and has completed all manufacturer certifications necessary for Tier 2 technical support.

Technical Support also offers for a fee:

- **Staging Service** that performs all the preliminary configuration, licensing and upgrades enabling you to rapidly deploy systems on your customers' networks or as a stand-alone unit.
- **Programming and Provisioning Service** is also available subject to a completed data collection document provided by the reseller.

Jenne stands behind our staging service and offers a one year advance replacement on all SME staged equipment, control units, internal cards and modules.

Jenne Technical Services